## **NOT GUILTY, NOT GUILTY'**

# Jury Acquits Simpson of Both Murders

#### **Americans** Bridle at Republican **Social Cuts**

By Ann Devroy Washington Post Service

WASHINGTON - Americans have grown increasingly sour oo the direction the Republican Congress is taking the country after months of partisan battles in Washington over major social programs, according to a oew Washingtoo Post-ABC News

The poll shows that President Bill Clinton and the Democrats have scored strong points with an old tactic against the Republicans: suggesting that the party will shred the safety oet of social programs that has protected many vulnerable and middle-class

Concern over Republican plans for programs such as Medicare and the Social Security retirement system is deep enough that for the first time since the Republicans took control of Congress, the public trusts President Clinton more than it does Republicans to handle the nation's main prob-

On perhaps the biggest public poli-cy battle of the fall, large majorities of Americans say they oppose Republi-can plans to change Medicare, the health program for the elderly, or cut

the rate of spending on the program.

One public figure seemed above the fray: General Colin L. Powell. The former chairman of the Joint Chiefs of Staff, enjoying an avalanche of publicity from his memoirs, is more popular in this country than the Pope, the

General Powell, who has said he president until November, would beat Mr. Clinton by 9 points in a two-man race, the poll shows.

But Mr. Clinton, whose approval ratings remained steady in the poll, and whose handling of foreign affairs recently has won more favor, would lead Senator Bob Dole of Kansas, the front-runner for the Republican presidential nomination, by 10 points if they were the only candidates on the

The poll showed that a majority of Americans would like another choice, and 62 percent said they would support the formation of a third party. Mr. Clintoo held a stight edge in a three-way race among him, Mr. Dole and General Powell.

While there was some good news for Republicans in the survey of 1,530 adults conducted from Sept. 28 to Oct. 1, the results point to a serious decline in the public esteem the Republicans enjoyed when they took over Congress

Strategists of both parties suggest that is a result of Democrats relentlessly attacking Republican proposals See POLL, Page 6



O. J. Simpson, left, reacting with joy as he is found not guilty. Behind him is Johnnie L. Cochran Jr., his chief lawyer.

## The Old Message: One Land, 2 Nations

By Richard Cohen Washington Post Service

WASHINGTON -- "You are the ones who send the message," Johnnie L. Cochran Jr. told the O.J. Simpson jury in his

Well, on Tuesday that message was received and it was, when you thought about it, nothing oew. The Kerner Commission had a similar message back in 1968 after the urban riots of the time.

COMMENTARY

We are two oations, black and white. On Tuesday, one celebrated Mr. Simpson's exoneration while the other did not. The polls told a sad tale. Among whites, 64 percent were convinced of his guilt. Among blacks, the figure was 12 percent. An overwhelming number of whites (74 percent) thought Mr. Simpsoo was getting a fair trial. Among blacks only 45 percent

thought so — although probably many more do oow.

These numbers, and what was heard on the street, simply said that blacks and whites looked at the same trial and saw things

entirely differently. At the verdict, whites gasped and blacks

But those polling figures, as bad as they may seem, didn't really tell half the story. Mr. Simpson, after all, was an unlikely figure to wind up so racially polarizing.

commentators as virtually white. He had married a white woman, for one thing. He was rich and well-connected, for another. Yet, in the end, Mr. Simpson stood at the very center of America's racial divide - whites on one side, blacks on another.

The jury has yet to be heard from. Given the length of its service, it members are entitled to their book contracts or whatever goodies they expect. They might well say that race had nothing to do with their verdict, but I doubt it.

lost the case for the prosecution. On tape, the jury heard him say the word "nigger" and that might well have been that. The seemingly fictional character the defense had created — the racist and corrupt cop out of a bad novel -had turned out to be

See RACE, Page 6

By Nell Heoderson Washington Past Service

O. J. Simpson was freed on Tuesday after a jury in Los Angeles found him not guilty of murdering his former wife, Nicole Brown Simpson, and her friend Ronald L. Goldman, ending a marathon trial that transfixed the United States for months.

Wincing and whispering "Thank you, thank you," Mr. Simpson, who spent the last 15 months in jail, smiled weakly at the jury and embraced his defense lawyers as Judge Lance A. fto ordered him "transported to an appropriate sheriff's facility and released forthwith."

The verdict brought to a sudden end the "Trial of the Century," which had grown over more than a year to a form of national media addiction, mesmerizing millions of television viewers, dominating news coverage and provoking widespread debate about issues of domestic violence, racism, the jury system and police misconduct.

The predominantly black and female jury reached its swift conclusion in less than four hours of deliberations on Monday after bearing nine months of testimo-ny, including more than 100 witnesses and impassioned pleas from prosecutors and defense lawyers to "do the right thing."
Uoder the U.S. Constitution, California

cannot try Mr. Simpson again for the murders, even if oew evidence emerges. The Fifth Amendment prohibits prosecuting someone twice for the same offense. The prosecution also cannot appeal the notguilty verdicts, although the defense could have if Mr. Simpson had been coovicted. Relatives of the murder victims ap-

peared stunned by the verdicts, some vecping in anguish. Nicole Simpson's parents and three sisters sat stooe-faced in their courtroom seats, while Mr. Goldman's sister and stepmother hung their heads and cried, collapsing into the arms of his father, Frederic Goldman, who stared straight ahead

and gently stroked his daughter's hair. Mr. Simpsoo's oldest son, Jason, doubled over, weeping into his hands, while his and raised their eyes as if in silent prayer.

Mr. Simpson's lead attorney, Johnnie L. Cochran Jr., slapped his client's back in exultation as he beard the verdict read. The prosecutors — Marcia Clark, Christopher Darden and William Hodgman — stared blankly at the jury, which had flatly rejected their elaborate case.

In a statement read to reporters by Jason Simpson an hour after the verdict, O. J. Simpson said, "I am relieved that this part of the incredible nightmare that occurred June 12, 1994, is over."

With his acquittal, Mr. Simpson said, "I will pursue as my primary goal in life the killer or killers who slayed Nicole and Mr. Goldman. . . . They are out there somewhere. . . . I would not could not and did not kill anyone."

When the verdict was announced, crowds of Mr. Simpson's supporters crupted into victory cheers outside the besieged

courtroom in downtown Los Angeles.

Mr. Simpson initially left the jail with a police escort, hut it quickly peeled off as he headed for his Brentwood bome.

Mr. Simpson, a former football superstar who had made a second career as an actor and commercial spokesman, had lived almost entirely in his jail cell and Judge Ito's well-known courtroom since June 17, 1994, when he was arrested after a oationally televised slow-speed freeway chase in Los Angeles few days after the

Mr. Cochran said during the trial that if he were acquitted, Mr. Simpson would want to spend an extended period out of public view, but would eventually emerge to thank his supporters and to answer questions "in an appropriate forum."

Mr. Simpson's lawyers had been working for several months oo plans for the aftermath of the trial, including negotiations toward a pay-per-view victory interview and celebration.

The verdicts leave Mr. Simpson a com-

See VERDICT, Page 2

## Blacks Rejoice, but Whites **Are Dismayed By Verdict**

By Brian Knowlton mational Herold Tribune

WASHINGTON - As O. J. Simpson became a free man for the first time in 474 days, the victory whoops and congratulatory words from his friends and defense lawyers Tuesday clashed jarringly oo the nation's television screens with expressions of pained shock and uncomprehending dismay from the victims' families and their backers.

"Last June 13th, '94, was the worst nightmare of my life," said Fred Goldman, father of Ronald L. Goldman, who was viciously slashed to death along with Mr. Simpsoo's former wife, Nicole. "This is the

Faye Resnick, a friend of Nicole Brown Simpson, said: "Nicole was right. She said he was going to kill ber and get away with

But a jubilant Simpson family thanked God and Mr. Simpson's lawyers for the verdict. "I just feel like standing on top of this table and dancing the jig," said Eunice Simpson, the former football star's moth-

Predictably, lawyers differed as to

whether, in the end, reason or emotion had

There was an explosioo of delight in some black communities. Generally, reaction followed racial lines. Opinion polls had found far greater belief in Mr. Simpson's innocence among blacks than among

"There's a great deal of joy in this com-munity," said John W. Mack, president of the Los Angeles branch of the Urban League, a predominantly African-American group. "This demonstrates that there is a chance for the system to work."

At Howard University in Washington, where scores of law students, most of them black, had gathered to watch the outcome of the trial, people jumped to their feet, screaming in jubilation when it hecame clear that Mr. Simpson would go free.

When oews reached hundreds of diners in the packed lunchrooms at the Varsity fast-food restaurant in Atlanta, black men and women erupted in cheers and applause while nearby whites sat stony-faced.

Lawyers in the case differed predictably on whether the jury's finding was based on emotion or what the prosecution liked to

See FAMILIES, Page 6

#### AGENDA

#### Drought Slashes Russia Grain Output

MOSCOW (AP) - Devastated by drought, Russia's grain harvest in 1995 will be the worst in 30 years, Agriculture Minister Alexander Nazarchuk said

Mr. Nazarchuk said the harvest is likely to total only 65 to 66 million tons. down 19 percent from 81.3 million tons

Overall, Mr. Nazarchuk said, agricultural production will be down 10 per-cent this year from 1994. He said 26 million hectares (64 million acres) of crops were hit by the drought in European Russia this summer. He forecast the 1996 grain harvest at

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THE AMERICAS Castro Plans U.S. Visit

Growing Anger at France

Celebrations in Germany

INTERNATIONAL 77 million tons, according to preliminary estimates — roughly even with the predrought forecast for this year's har-Bosnians Violate Truce Zone

#### The Associated Press SKOPJE, Macedonia — President Kiro Gligorov, who led Macedonia to indepen-

dence four years ago, was seriously wound-ed Tuesday hy a car bomb that killed his driver and could bring new turbulence to the Balkan republic. Mr. Gligorov, 78, was reported to have

lost his right eye in the explosion. France and neighboring Yugoslavia sent

doctors to assist in removing shrapnel from his head in hours of surgery, hospital officials said. "For oow, Gligorov's life is not in dan-

ed that any head injury is serious for a man of Mr. Gligorov's age.

The assassination attempt was made as

Macedonia, an impoverished oation of 2 million, seemed headed for more stability and better relations with its oeighbors. Greece agreed last month to end a crip-

pling economic blockade. Just Monday, Mr. Gligorov was in Belgrade on his first official visit and said Macedonia and neighboring rump Yugoslavia could recognize each other as early as November.

The timing of the car bomb prompted local media to hlame extreme nationalists, ger," the police reported. But doctors not- who have a long history of terrorism in this

unstable region. In Greece, scheduled Greek-Macedonian talks went ahead despite the attack.

The police said that in addition to the death of the president's driver, his security officer and five pedestrians were wounded when the remote-control bomb exploded.

Twenty kilograms (44 pounds) of explosives were packed into the trunk of an old Citroen car and Mr. Gligorov's armored Mercedes took the hrunt of the blast.

Television film showed the car with its front right door ripped open and the rear right door closed but penetrated by metal dows as high as the ninth floor on nearby buildings had been shattered by the explo-The site is about 100 meters from Mr.

0-95

Gligorov's offices. The president's route to work is well known and traffic often slows his car where the bomb exploded. A small car ahead of the presidential limousine was reported to have deliberately slowed Mr. Gligorov's car before the explosion.

The police said two suspects had been arrested, but their identities were not See BALKANS, Page 6

#### East and West, Economic Jitters Shake the Germans

Car Bomb Seriously Wounds the President of Macedonia

By Alan Cowell New York Times Service

SIERSBURG, Germany - Angelika Kiefer is not quite sure how many playgrounds there are for her four children in this cozy village near the border with France, but she knows there are enough, along with the kindergartens and the after-school gym club, the piano lessons

and the dance class. Dietmar Gabler surveys a different landscape. A world away, at Forst on the border with Poland, closed textile plants stand near ruined bridges on the Neisse River. Kindergarten places, once guaranteed, are scarce. There are not many jobs, either, and they were once

guaranteed, too. For all that, five years after Germany's reunification on Oct. 3, 1990, the Kiefers and the Gablers boast the same badges of comfort - large televisions, multideck stereo systems, amply stuffed sofas — that have become

the emblems of German affluence. Between them, they mirror not only the hopes and hurts of unification, but also the troubling question that goes far beyond it: has Germany's affluence peaked?

Even with unity's high costs, Germans are still renowned as the Europeans with the strongest currency, the shortest work week, the longest vacations, the fastest cars and the broadest weh of health care and social

But German officials and people like Mrs. Kiefer are increasingly beginning to question whether the once unquestioned rise to well-being has reached some kind

Returning to a familiar theme in Berlin the other day, Chancellor Helmut Kohl said Germans needed a new sense of innovation, a return to the thrust of the 1950s and '60s that produced the vaunted economic miracle of

Gerhard Schroder, the governor of Lower Saxony and

a former economics spokesman for the opposition Social Democrats, said that Germany's welfare state "has reached its peak" and that "the maintenance of the status quo will be a big challenge,"

And, said Günter Albrecht, an economist at the Asso-

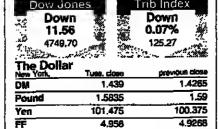
ciation of German Chambers of Industry and Commerce in Bonn, "the big question that affects us is whether we are committed enough to make the effort to preserve our well-being."

For her part, Mrs. Kiefer said: "We live very well. We aren't doing badly. But will it get better? I don't think

At issue are economic factors — global competition, high labor costs, crushing taxation and Europe's costliest welfare state - that have forced the Germans to consider changes once unthinkable.

"We are talking about things that would have been taboo just two or three years ago: cuts in social security, See GERMANY, Page 6





Opinion Pages 8, 9. Sports Pages 26, 27. Crossword Page 27. Page 9.

When he was first arrested, he was derided by some black

My guess is that Mark Fuhrman, the Los Angeles detective,

## Trial on the Tube Fascinated, and Appalled, Most of the World

By Barry James International Herald Tribune

PARIS - The trial of O. J. Simpson was an endless source of fascination in many countries with television air time to fill, as well as an occasion for moralizing about U.S. justice and the media

We have watched an astonishing display of irrelevance for months on end, invented defense strategies, per-sonal jury dramas and a judge fight-ing back tears," wrote Brian Masters in an 8,000-word review of the case in the Mail on Sunday in Britain last

There it was. Middle East peace didn't just take a back seat to the closing arguments in the O. J. Simpsion coverage "turned what used to be a solemn duty into a frivolous spectacle," and that the case bad presented serious abuses of justice the would not be allowed.

that the American media had got its priorities wrong by turning the trial nf the former professinnal foothall Richard Riordan, the mayor of

star turned movie actor into a show-business mega-production that, as The Observer of London remarked, "often bordered on the theatrical and "often bordered on the theatrical and start trade of the world" are on the Evening Standard in London in public and become Hollywood

The Jerusalem Post lamented that even Middle East Peace had to take a back seat to the Simpson trial. Al-thnugh Cable News Network carried the White House signing of the Osln 2 accord last week the anchor, Reid Collins, reassured viewers that "we're not missing any of the Simp-son trial. It's on recess now in Cali-

would not be allowed by English law. the clerk in Judge Lance A. Ito's Many commentators suggested courtroom read the verdict. But some Richard Riordan, the mayor of

In some places, the trial has reinforced stereotypes of the United States as a racist and violent society. In Barbados, the Sunday Sun began its account of the trial last weekend: "He was framed. Framed. Framed." Jamaican lawyers argued that the tri-al showed a black man could not get a fair trial in the United States and that therefore defendants should not be extradited there.

A Brazilian TV station said that what was really nn trial in the Los Angeles courtroom was "racism in the United States.

The Observer commented on the closing remarks of the defense counsel, Johnnie L. Cochran Jr., which it called an open appeal "to the jury's hlack majority to acquit his African-American client in the cause of black civil rights." It noted the remarks of the Los Angeles pnlice chief that Mr.

said in an editorial that the trial was "a sick, dire joke."

It is at times like these we wonder if the United States is a class act anymore," it said.

In his careful analysis, Mr. Mas-ters said that had the trial occurred in England, "many of the policemen, prosecutors and defense attorneys who planted prejndicial, information before it began would be ripe for imprisonment for contempt of court or disbarment for professional mis-conduct. Not in the United States, where freedom of speech, in effect if not always in law, overrides the re-quirement for justice to be impar-

In other words, Mr. Masters said, the sscrosanct asture of the First Amendment allowed "talk show cretins" and newspapers to spread "highly prejudicial misinformation" even before the court had heard the

in public and become Hollywood stars." Such pretrial comment, or discussion of a trial hy lawyers outside the courtroom is forbidden in England.

In Italy, the judge in the case against Giulio Andreotti, the seven-time prime minister accused of collaborating with the Mafia, looked at the coverage of the Simpson trial and decided not to allow television camcras into his courtroom. This meant that Italians could watch the Simpson coverage but not this fascinating

glimpse into their own recent history.

Others argued, however, that for all its faults and excesses, the Simpson trial showed that a free system of information was best. In Puerto Rico, journalists argued against courtroom secrecy in the trial of a corrupt politician. The judge listened to their arguments tn "lift the curtain of secrety," and finally allowed in the cameras.

# In TV Lights' Glare, All of America's Sins Seeing the Way Things To

# Is Shock to a Nation's Dream

By Richard Reeves International Herald Tribune

LOS ANGELES - Once again, the United States must pay for its original sin: All men were not created equal in the land of the free. Whether an American believes that a black man named O. J. Simpson got away with murder seems to de-

#### COMMENTARY

end pretty much on the race of that American — as ever. In 1831, at a dinner in Boston, Alexis de Tocqueville, a young French magistrate, was seated next to a former president, John Quincy Adams, and asked the nld man: "Do you

look on slavery as a great plague for the United States?"
"Yes, certainly," Adams an-swered. "That is the root of almost all the troubles of the present and the fears for the future.

And so it was. And is. For a year and more, much of the nation was mesmerized by the televised spectacle of a popular American hero, an athlete and "personality" of surpassing grace, who had transcended race in his appeal as a salesman and actor, being tried on charges that he murdered his furmer wife and a young man who happened to be in the

wrong place at the wrong time.

And if you could not avoid endless conversation about the seemingly endless television proceedings — and it was im-possible to avoid — separate racial conclusions (or consensus) were clear and harsb. White Americans believed that a hlack jury would not convict the black bero no matter what the evidence. Black Americans believed that Mr. Simpson was framed by white policemen and a corrupt criminal justice system, or that whatever he did on one frightening night, it was as nothing when compared with the centuries of injustice.

These conversations were not whispered. There must be few Americans who did not bear the crude joke after the actor Christopher Reeve was paralyzed in an accident at a horse show. "What is the difference between Christopher Reeve and O. J.?" "O. J. is going to walk."

Judge Lance A. fto guaran-

teed a new American tragedy when he decided to allow televi-

sion coverage. Television is the great equalizer. ft had made the young foothall player O. I. Simpson a hero because of his great skill - and because of his race, too.

But the cameras and the lights dominate all they illuminate in Mr. Simpson's ald business, football, the game now stops for commercials. Now, Americans have seen and learned that judges are baffled little men, police lie routinely to make evidence for money can buy plantered of defeated at the stop of the stop o tnons of defense attnrneys skilled in nhfuscation and exploitation, and jurors who may, at least in celebrated cases, but made up their collective mil at before hearing a word.

Some knew and many sus-pected that was the way things worked — and so it could be argued that the trial was useful public education. Perhaps they are right, but the majesty of the law has been exposed cruelly and altered forever.

But those technology driven changes were inevitable, only the timing and form were un-predictable. The change in race relations that the trial and verdict may produce will be quieter, a silent crisis of hard and resigned cynicism.

Other Americans may give up on African-Americans, if they haven't already, though very few would talk about it. Elections in this very diverse city tend to show that the "Browning of America" theory, the idea that all minorities would unite politically against the oppression of white Americans, seems to be being disproved bere. Latino-Americans and Asian-Americans seem more and more inclined to vate with whites, politically isolating blacks.

What to do?

Colin Powell! The political and book-selling frenzy over the black general born in Harlem to immigrant garment workers from Jamaica may not be unrelated to the may not be unrelated to the events of the year and of Tuesday in Los Angeles. Americans of goodwill are desperate to validate the national experience, to affirm the American Dream and their own lives in a land committed to rbetorical idealism. One way or another, if the trial of O. J. Simpson seemed positive light, the triumph of Colin Powell could still say, Yes, Yes, Only in America! Liberty and Justice for All.

## Outside the Court, It's Mostly Cheers **But Outcome Disgusts Some**

Compiled by Our Staff From Dispatches
LOS ANGELES — The acquittal of O. J. Simpson
brought cheers and clenched fists in the air from the crowd outside the courthouse and in the South Central apartment

building where one juror lives. In Nicole Brown Simpson's trendy Brentwood neighborhood, there were sighs of dis-gust. "You make a lot of money and f guess you can commit murder," Elizabeth Condelli, who said she knew Mrs. Simpson through their children's school, said at Starbucks coffee ers hugged in joy.

What started out as a media circus became an extravaganza unprecedented in legal annals. More than 1,000 reporters and curiosity seekers gathered out-side the court and the verdict was carried live on all major television networks.

Downtown, the reaction was elation. Most of the crowd of more than 1,000 people press-

#### First Stop: **Custody of** His Children

The Associated Press ORANGE, California -With his acquittal, O. J. Simpson has indicated he wants to regain custody of the two chil-

dren he had with Nicole Brown "My first obligation is to my young children, who will be raised the way that Nicole and I bad always planned," Mr.

Simpson said in a statement. Mrs. Simpson's parents, Lou and Juditha Brown, were given guardianship of the children last year after Mr. Simpson was charged with murdering his for-mer wife and her friend. Any

Browns' attorney, William A. Walker, said Tuesday.
Sydney, 9, and Justin, 7, bave

been living with the Browns in a beach community at Mnnarch Bay, about 60 miles (100 kilo-Mnnarch, Mr. Draper said, Mr. Drap meters) south of Los Angeles.

ing against police barricades outside the Criminal Cnnrt Building cheered wildly as nnt guilty verdicts were played on portable radios.

The crowd silently listened as the verdicts announcement ap-proached. Some chanted, "Justice means acquittal, acquittal means justice" fullowed hy shouts of "Free O.J.!"

When the verdict came at 10:10 A.M., there was uproarious cheering that continued for several minutes. Fists punched skyward in solidarity and oth-

"I never had any doubt of his innocence," said Arthur Patrick. "I did have doubts about the system. I'm sure there is a criminal justice system for blacks in this country. And that's the message we get to-

At the South Central apartment building where one of the jurors lives, a buge cheer went out that could be heard through open apartment windows as the verdict was read. Security officials blocked all public access to her apartment building, allowing only visitors inside.

Helicopters buzzed over the courthouse, police squad cars cruised downtown streets and barricades blocked traffic in front of the Criminal Courts

Vendors sold such Simpsonthemed wares as T-shirts. watches and buttons.

One man hoisted a sign with his opinion on the trial: "Stop LAPD" — the Los Angeles Police Department. Not everyone cheered the

judgment that capped a nearly nine-month trial that became a national obsession bere and made beadlines around the world.
"I am really surprised, I

thnught he was guilty." said Rosalie Garcia, a Los Angeles resident in her 20s.

charged with murdering his former wife and her friend. Any change in custody would have to he approved in Orange County probate court.

"Nothing is automatic," the "Nothi great's high-powered battery of defense attorneys.

"I think it was a good verdict



#### Juror Asserts She Is Certain Verdict 'Right'

LOS ANGELES - One of the women on the O. J. Simpson jury said Tuesday that she was certain the panel was right to acquit him of killing his former wife and a friend.

"f feel free," said Brenda Moran, released after 266 days of sequestration. "f think we did the right

thing — in fact, I know we did," she said to reporters as she arrived at her mnther's bome in Compton. Asked why jurors

reached the verdict so quickly, she said: "We were there for nine months. We didn't need another nine months to decide." She would not comment

> The other jurors left the courtroom refusing to talk to lawyers or reporters. Superior Court Judge Lance A. Ito had set aside time in his courtroom for jurors tn bold a news conference, but they decided

against such a venue.

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#### **VERDICT:** A Swift Conclusion

Continued from Page I

his career if he chooses. suits against Mr. Simpson for accused.

the wrongful deaths of their daughter and son. These suits is police officers had conspired to the control of the co can continue.

sparked fears of racial tension, cutors eager for a big conviction and Los Angeles police went on had deliberately overlooked the a full-scale tactical alert early plot. Tuesday. Police stressed that Prosecutors charged from the the alert, which put hundreds of beginning that Mr. Simpson extra police on the streets, was had slashed his former wife in a Tuesday. Police stressed that

merely a precaution.

Mr. Cochran rejected the notion that the verdict turned on characterized by passion and racial appeals made in closing abuse. Prosecutors contended

Scheck. "It really was impossi-hie for Mr. Simpson to have rated and kill ber in a final made those thumps on the effort to control her after she wall." The defense repeatedly left him for good.
succeeded in punching boles in the prosecution time-line, he eyewimes or murder weapon,

and a 38-year-old female health mit the murders and had left specialist wept as the jurors blood, hair, fibers, a hat and filed out of the room, court- gloves that pointed to him and room observers reported.

panic. The jurors had been sequestered since mid-January,
and they indicated unanimousty before the verdict was read
that told a chilling story.

guilty at his first arraignment more than a year ago and hired pletely free man, free to pursue a multimillion-dollar "Dream

Team" of more than a dozen Despite the constitutional expert trial attorneys, including prohibition on another criminal some of the biggest names in trial, both the Brown and Gold- the profession, to argue from man families have filed civil the start that he was wrongly

to plant evidence to frame the The Simpson case bad black celebrity, and that prose-

arguments, saying that the acquittal was based on flaws in the prosecution's evidence.

"The time line was the key," said nne defense lawyer, Barry beat his wife during their mar-

aid. but they spent months laboring
The sole black male juror on to construct a mountain of cirthe panel, a 43-year-old phone cumstantial evidence to show company salesman, raised his that Mr. Simpson had the opfist toward the defense table, portunity and motive to com-

to no one else as the killer. The jury cantained nine Ms. Clark and Mr. Darden, hlacks, two whites and one His- the main prosecutors, implored

that they did not want to speak to reporters or any nf the trial attorneys afterward.

Mr. Simpson pleaded not doubt."

In the end, though, the jury could not find Mr. Simpson guilty "beyond a reasonable doubt."

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#### The 12 Jurors - By Racial Composition

Agence France-Presse Following is a profile of the 12-member jury, composed of nine blacks, two whites and one Hispanic, that reached the not-guilty verdict in the double-murder trial of O. J.

Simpson:
1. Black woman, 50, divorced, county collections vendor, two years of college 2. Black woman, 24, single, city hospital worker, one year of college.
3. White woman, 60, divorced, retired utilities com-

pany clerk, one year of col-4. Hispanic man, 32, married, soft drink truck driver,

high school graduate. 5. Black woman, 37, married, postal worker, high school graduate. 6. Black man, 43, married.

phone company salesman, high school graduate. 7. Black woman, 44, sin-

gle, computer technician, high school graduate, 8. Black woman, 38, single, county health specialist, college graduate.

9. Black woman, 52, di-

vorced, postal worker, high school graduate. 10. Black woman, 28, married, postal worker, high school graduate.\_

11. White woman, 22, single, insurance claims adjuster, college graduate. 12. Black wnman, 71, married, retired cleaner, completed 10th grade.

#### TRAVEL UPDATE

#### Air France Cancels Sydney Flight

SYDNEY (AFP) - Air France canceled flights to and from Sydney for Wednesday in reaction to bans on refueling imposed hy the Transport Workers Union, the airline said Tuesday. The union announced a 24-hour ban, starting at 6 A.M. Tuesday, as a protest against the second French nuclear test, conducted at Fangataufa atoll in the South Pacific on Monday.

An Air France spokeswoman said a flight into Sydney from Paris via Singapore, due to arrive at 6 A.M. Wednesday, about the same time as the ban was due to end, had been canceled. "It was too close for comfort," she said. A return service to Noumea from Sydney had also been canceled. The airline is making alternative arrangements for passengers, and Air France would still operate its service from Singapore to Paris.

#### Italians Add Cruise Stop in Cuba

GENOA (AP) - An Italian cruise line has added Cuha to ite

GENOA (AP) — An Italian cruise line has added Cuha to itritinerary under a tourism-huilding pact with the government of Fidel Castro, a company spokeswoman said Monday.

The agreement by Costa Cruises is part of a wider deal to help renovate Cuba's ports. Mr. Castro recently bas placed greater emphasis on reviving Cuba's tourist trade.

Costa is the first European cruise line to have access to Havana and other Cuban harbors, said a spokeswoman. The first journey the Santa Domingo-Cuba-Jamaica is scheduled to depart Nov. 28.

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# Pope, on 4th Visit To U.S., Is Ready To Scold a Little

By Daniel Williams Washington Post Service

John Paul II, fitter than he has scured during the Cold War, visit to the United States prepared to take on a country he regards both as a positive moral force and a sometimes moral rival to Vatican teachings.

intense media coverage of this attention was paid to his concerns about the West in general and the United States in particular: moral laxity, economic injustice, cultural imperialism. But with the Cold War endissues that seemed perpet-

#### Kasparov Whips Anand to Take A 2-Game Lead

New York Times Service NEW YORK - The downfall of a contender for the world chess championship goes like this. First come second-rate moves that create problems. Then agonizing over the problems produces tension, which produces errors. Then the opponent lights up the board with explosive power.

was Viswanathan Anand's misfortune on Monday in Game 13 of his match against the champion, Garry Kasparov.

With seven games to go. Mr. Kasparov leads 7.5 to 5.5. The victor wins \$1 million.

GAME 13 SICILIAN DEFENSE Black White Kasp. Anand 14, Bc/4 Ob6
15, Bxg7 Kxg1
16, b3 Be6
17 Nd5 Bxd5
18, ed e5
19, de d5
20, Be2 c4
21, c3 Rce8
22, bc Rxe6
23, K11 Rfe8
24, Bd3 dc
25, Bxc4 Ne4
26, Resigns

ually in the background have moved to the forefront. "The VATICAN CITY - Pope always there, but always obconcerns about the West were been for months, will arrive said Joaquín Navarro-Valls, the Wednesday on his fourth papal chief Vatican spokesman. 'And now, maybe the Pope has picked up the pace a little bit on these issues.

The Pope has grown to admire Americans for their gen-During the Cold War, in the erosity, their dynamism and the intense media coverage of this most visible of all pontiffs, less building of the nation, Vatican officials say. But, they add, he is troubled by several posicions held by many Americans on issues ranging from sexual

mores to economic equality. And while such conflicts also exist with wealthy European countries, the pootiff regards the United States, with its worldwide influence, as far more able to spread its ways than other Western powers, and to some extent, than even the Roman Catholic Church.

He will mix encouragement and scolding to Americans, and Roman Catholics in particular. He will urge Americans to fulfill values he regards as basic to their stated belief in freedom and human rights, Vatican officials say. But he will also bare his opposition to what he calls 'culture of death," exemplified, in his view, by general moral confusion, indifference toward poverty, acceptance of euthanasia and the experimentatioo on buman embryos and defense of the "unspeakable crime" of abortion.

Vatican officials, worried that the Pope could be perceived to be taking sides in domestic poliocs, are quick to point out that his positions as a whole are sure to make conservatives at least as uneasy as liberals. They point out that he opposes cuts in social spendiog, is critical of the poverty in freemarket societies and opposes the death penalty.

"The pope is not eager to enter a domestic political dis-cussion," Mr. Navarro said gingerly. "But he is willing to supply ethical reflections to guide political thinking."

The Great Spirit guides



## Castro Plans U.S. Visit for UN Session

By Thomas W. Lippman Washington Post Service

WASHINGTON - President Fidel Castro of Cuba plans to make his first visit to the United States in 16 years later this month, going to New York to attend the 50th anniversary festivities at the United Nations and address the Geoeral As- ment. sembly, according to U.S. and

Cuban officials.

despite objections from antigovernment. As the United Na-Castro members of Coogress, tions' host country, the United including the Senate majority leader, Bob Dole, Republican States is required to permit entry to virtually any represenof Kansas. They fear that Mr. taove of a member government, Castro will use the occasion to they said. lobby for an end to the U.S. More than two dozen mem-

economic embargo on Cuba bers of the House asked the and to seek foreign investadministratioo to deny a visa on the grounds that Cuba is on the Administration officials said State Department's list of five that issuing Mr. Castro a visa countries that sponsor interna-The Clinton administration did not represent any change in tional terrorism. But adminis-

no legal basis for decying Mr.

As with any visitor from a hostile country, officials said, Mr. Castro can expect to be confined to a 25-mile (40-kilometer) radius of Manhanan.

The last time Mr. Castro visited, in 1979, he mostly stayed inside Cuba's UN mission, apparently because of security

right meeting around the back of the middle."

WASHINGTON - House Democrats, charging that the Republican Medicare plan would pile unexpected costs on beneficiaries, stormed out of a Commerce Committee meeting after the committee chairman, Thomas J. Bliley Jr., Republican of Virginia, repeatedly gaveled down their de-mands for a week of congressional hearings on the pro-

Democrats Ouit Medicare Panel

POLITICALNOTES

Left and Right Join to Block Bill WASHINGTON - Broad new counterterrorism legislation that was considered certain to become law earlier this year has been derailed by an unusual coalition of conservative Republicans and civil-libertarian Democrats in the House of

In June, less than two months after the bombing of the

federal Building in Oklahoma City, the legislation sailed

through the full Senate and the House Judiciary Committee

with little opposition. It had been pushed by President Bill

Clinton and endorsed by Republican and Democratic leaders

But since then the legislation has stalled, a casualty of a

political mood swing in Congress. Hearings in August and

September about the deadly standoffs by federal agents with

the Branch Davidian cult near Waco, Texas, and a white

separatist, Randall C. Weaver, at Ruby Ridge in Idaho, have

nurtured a new skepticism, particularly among conservative

Republicans and newer lawmakers who are reluctant to hand

over broad new powers to law-enforcement officials, as the

"Since the Oklahoma City bombing, we've had hearings oo Waco and Ruby Ridge which demonstrate the ability of the

federal government to overreach," said Laura Murphy, di-rector of the Washington office of the American Civil Lib-erties Union, "The thinking, which has crossed party lines, is that if law enforcement can do these things without a coun-

Republican aides in the House said the legislation had not been introduced on the floor in recent weeks because their

private counts showed it would be defeated. The only hope

now for passage would be for a sharply scaled-back ver-

A senior administration official who has worked on the legislation said: "The politics of crime and terrorism are a little weird right now. You now have the far left and the far

terterrorist bill, imagine what would happen with one.

in both chambers.

Representative John D. Dingell, Democrat of Michigan, who organized the walkout, accused Mr. Bliley of trying to ram through the bill before committee members had a chance to review its details. Republican leaders released the bill Friday and scheduled action for next week by the Commerce and Ways and Means committees before bringing the bill to

"The Democratic members of the committee see oo reason to participate further in this charade, which will rob seniors of their health care," Mr. Dingell said. Democrats are at-tempting to force delays in hopes of turning public opinioo against the Republican proposal.

#### Quote /Unquote

President Clinton, calling domestic violence an "American issue," not just a women's issue, and directing federal agencies to run programs throughout the federal government to raise awareness of the problem: "This is a children's problem and it's a man's problem. The days of men using physical violence to control the lives of their wives, their girlfriends, their children, are over.\*\*

(WP)

#### **Away From Politics**

 President Bill Clinton ordered the government to devise a system to compensate victims or families of victims of secret Cold War-era radiation tests.

(Reuters) • The Gulf Coast from Louisiaoa to the Florida Panhandle was put under hur-

least 10 people dead in Mexico. Forecasters said Opal wasn't expected to hit under legal pressure to create electoral the U.S. mainland for another day. (AP)

The Supreme Court bas guickly picked up where it left off in late June by ricane watch as the hurricane designated blacks and Latinos need not always create tering Cancer Center reported on Tues-Opal inched northward. In its wake, a "majority-minority" electoral district day. (Reuters)

heavy winds, high surf and floods left at to satisfy the law. The 8-1 decision is the latest sign that states will no longer be districts that elect minorities to Congress, the state legislature, county councils or school boards.

again cutting back on the reach of the . Lower fat diets slowed the spread of Voting Rights Act. In a brief ruling, the human prostate cancer injected in mice, court said states with a large population of researchers at New York's Sloan-Ket-

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## South Pacific Forum Freezes French Ties Over A-Tests

By Michael Richardson . International Herald Tribune

SINGAPORE — Acting on its threat to increase political pressure on France to halt nuclear testing, the 16country South Pacific Forum suspend-ed its official links with Paris on Tues-At their annual m

Although largely symbolic and unlikely to be followed by hilateral trade or diplomatic sanctions, the action is a Mururoa Atoll. further step in an international diplo-

prime minister of Papua New Guinea, reviewed.

capital's disgraced party chief

kept a mistress for six years,

amassed S24 million in unau-

thorized funds and protected his

son's dubious commercial activides, according to a docu-

ment being relayed to senior

tong, was once the most pow-

erful man in Beijing as head of

the city's Communist Party

committee. Last week, howev-

be expelled from China's 19-

man Politburo for corruption.

ruled Beijing for 12 years, first

usually puritan Communist

Mr. Chen gave his mistress,

who was identified as He Ping,

move to Hong Kong after the

and deputy mayor, Wang

herself and her relatives.

Baosen.

colleague.

mission would hand his case to

The document says Mr. Chen

tong, allowing him to abuse his

father's influence to promote

The younger Mr. Chen, pres-

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The party official, Chen Xi- directed by Mr. Wang.

er, he became the first person to sources reported.

as mayor and then party sec- the document charged.

He also arranged for her to China's courts for prosecution.

suicide of his former secretary shielded his son, Chen Xiao-

April 4 after coming under in-vestigation for economic ident of the New Century Hotel

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Mr. Wang shot himself on his business activities.

Mr. Chen resigned in May nomic irregularities.

said that the suspension would prompt many countries in the region to review their trade and other links with

The forum's members are Australia, New Zealand and 14 South Pa-

At their annual meeting in Papua New Guinea last month, they ex- the testing, France exploded a nuclear pressed "extreme outrage" at the re-sumption of French testing Sept. 5 at Mururoa, on Sunday.

The countries said that if France matic campaign that has caused con- continued to test nuclear weapons in siderable embarrassment to President French Polynesia in the South Pacific, and one of the largest underground Jacques Chirac and his government. its status as one of the eight major tests ever carried out by the French Nonetheless, Sir Julius Chan, chair- political associates and economic part- military man of the South Pacific Forum and ners of the forum would have to be

European Union, Canada, China and South Korea. They hold talks with the forum after its annual meetings.

Dialogue is the forum's only official link with France. Defying widespread opposition to

times more powerful than the first test

selfish decision by the French government

"It wouldn't test this weapon in its metropolitan territory," he said. "It wants to test it in someone else's when the premium should be on" preventing the spread of nuclear weapons.

Sir Julius, who announced the suspension, said that he expected to see That blast was equivalent to nearly the decision followed by "some sev-110,000 tons of TNT, more than five erance of relations" with France by the decision followed by "some sevmembers of the forum.

But analysts said they doubted that members would take additional reprisals unless the French detonated Paul Keating, the Australian prime another high-powered device. Some minister, said Tuesday that in sus-

The other so-called dialogue part-ners are the United States, Britain, the was reacting to what he described as a scale of the one ar Fangataufa. Nauru and Kiribati are the only fo-

rum members to suspend diplomatic ties with Paris. They did so before the

Regional governments have generally shied away from economic sanctions and preferred to maintain communication with France, which provides about \$20 million in aid to Pacific island nations each year.

■ France Seeks Discussion
France called for dialogue after the forum's decision to suspend ties, Reuters reported from Paris, adding that the Foreign Ministry said France was waiting for more information.

#### BRIEFLYASIA

#### Talks Progress on Hong Kong

LONDON - Britain and China put aside long-standing differences Tuesday, saying they had held talks that should help ensure a smooth transfer when Hong Kong revens to Chinese rule in 1997.

In talks with Foreign Minister Qian Qichen, Prime Minister John Major stressed the importance of forging strong trade ties with the world's fastest-growing big economy, while Foreign Secretary Malcolm Rifkind delved into the

details of Hong Kong's transfer.
"We have had very positive discussions," Mr. Rifkind

British government aides conceded there are still areas of uncertainty about Hong Kong after the transition and con-

cerns about Beijing's human rights record.

But Mr. Qian's visit, the first by a senior Chinese statesman in three years, reflects a steady improvement in Chinese-British relations after years of fierce battles over Hong Kong.

Mr. Rifkind said that he would visit China next year and

that the two men made progress on a range of issues, from the future of Hong Kong's civil service to arrangements for a

#### Tokyo Sends Rice to Pyongyang

BEIJING — Japan signed a deal with North Korea on, Tuesday to provide 200,000 metric tons of emergency rice

Supplies to Provide 200,000 metric tons of energeticly five supplies to Pyongyang, which says it needs millions of tons to cope with shortages after serious floods.

The accord, signed at the Japanese embassy in Beijing by Shigeru Tamesue, director of the operations department of Japan's Food Agency and Kim Jong Gi, secretary general of North Korea's International Trade Promotion Committee, followed the department of the serious of the serious continuous committee,

followed two days of talks in Beljing.

The talks did not touch on the possibility of the normalization of ties between Japan and reclusive North Korea. a Japanese official said after the signing.

#### Japan Presses Okinawa Issue

TOKYO - Japan stepped up efforts Tuesday to reduce the U.S. military presence on its southern island of Okinawa in an effort to placate residents enraged that American servicemen

have been accused of raping a local girl.

Foreign Minister Yohei Kono asked the U.S. ambassador. Walter Mondale, to speed up cuts and consolidations of U.S. military sites in Okinawa, an official said.

The move would push forward actions that a commission had agreed to in 1990. American military sites, including a base and an airport, occupy one-fifth of Okinawa. (Reuters)

#### Manila Fears Muslim Reprisals

MANILA - Philippine police have been put on high alert against Muslim extremist attacks after an American court convicted 10 fundamentalists of conspiring to carry out

terrorist attacks, the national police chief said Tuesday.
"I have directed field units in Metro Manila and Mindanao to take precautionary measures," said the National Police's director-general, Recaredo Sarmiento.

A suspected colleague of Sheik Omar Abdel-Rahman, a hlind Egyptian cleric, and the nine other convicted con-spirators was extradited by the Philippines to the United States in April.

Sheik Abdel Rahman, a 57-year-old blind cleric who heads a fundamentalist movement, was convicted Sunday with the others on charges of plotting to blow up the United Nations and other New York landmarks.

#### **VOICES** From Asia

Vo Van Kiet, prime minister of Vietnam, opening the a stock market: "Delays in developing

Shimura Akira, manager for foreign exchange at Toshiba



Firemen rescuing people trapped by rising waters caused by Typhoon Sybil, which hit Hong Kong on Tuesday.

## Cyclone Pays Nasty Call on Hong Kong

crimes, Chinese sources report-ed that the document charged. April for investigation into eco-

The cyclone, called Sybil, HONG KONG - A typhoon had cut a trail of destruction buffeted Hong Kong for several across the Philippines, leaving hours Tuesday before roaring on to the southern coast of China. missing and 20,000 homeless.

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The storm had been heading work. The Observatory later away from Hong Kong when it dropped all storm signals. Shops and the stock and capbefore dawn. Emergency services reported that 12 people sought hospital treatment for injuries, mainly from being hit by

debris whipped around by gusts of 100 kilometers an hour (60 disrupted. miles an hour).

Shops and the stock and capsideswiped the British colony ital markets reopened in the afternoon although schools, the courts and many government offices remained closed.

Ferry services resumed but air service at Kai Tak airport was

the morning, enabling the Roy- five were canceled, a civil avi-al Observatory to lower its No. ation department spokesman 8 typhoon warning signal. That said. told Hong Kong residents that Twenty-two outgoing flights their unexpected holiday was were delayed and four were

(Reuters, AFP)

#### Three incoming flights were The storm weakened late in diverted 28 were delayed and

National Assembly on Tuesday with a call for swifter work in revamping the bureaucracy and state companies and in prolong delays in developing the whole economy." (AFP)

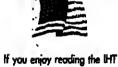
Corp.: "We don't want to sell dollars ahead of the G-7. We may see coordinated intervention just before the G-7 meet-(Bloomberg)

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300 Are Killed in Sri Lankan Offensive COLOMBO — More than 300 soldiers and rebels have been killed in two days of fighting in Sri Lanka's separatist war, and military analysts said Tuesday that the guerrillas had auffered a major setback.

About 1000 fishbre of the said. The government of the said of the said of the said. The government of the said of the said of the said of the said. The government of the said o

over and ordered them back to canceled.

About 1,000 fighters of the Liberation Tigers of Tamil Ee-

lam fought a four-hour battle at close quarters with Sri Lankan troops inside the Jaffna Peninsula, where the rebels maintain a de facto separate state, said a military spokesman, Sarath Munasinghe. The military put

days at 336.
"We are certain that we

the latest battles on two fronts at military said in a statement. Atchchuveli, inside the Jaffna said. The government captured

military base. Analysts said the losses were a serious blow to the Tamil Tigers, who had earlier vowed to beat back any military advance inside Jaffna, the symbol the death toll for the last two of Tamil separatism in the is-

Shortly before taking on the and fighting began Monday.

The army lost nine soldiers in against a navy landing craft, the the rebels because of the pres-

It said 15 soldiers aboard the Peninsula, Mr. Munasinghe craft were killed and 40 were wounded in a fierce two-hour 21 square kilometers (8 square miles) of territory at Atchchuveli, which is near the Palaly Tiger boats and claimed to have killed at least 30 guerrillas.

Mr. Munasinghe said the military expected the counteroffensive after the army's "Thunder Strike" operation inside the peninsula. The army deployed 7,500 infantry troops backed hy air and tanks Sunday.

killed over 200 Tigers," he ground troops, the Liberation Tamils said the Atchchuveli said. "This is a major debacle Tigers used suicide bombers to area now occupied by the govram an explosives-laden boat emment was considered vital for ence of several arsenals and bunkers there. The area is just southeast of Palaly; the Tigers had used their fortifications there

for mortar attacks on the base. The Tigers' clandestine radio was silent about the latest fighting, but it said that 50,000 Tamil civilians had fled their homes in the face of the offensive.

The Tigers are leading a campaign for a homeland for Tamils, a minority in a land dominated. by Sinhalese. More than 50,000 people have died in the conflict since it began in 1972.

#### Politician in India Moves to Keep **American Fast-Food Firms at Bay**

Agence France Presse people to be poisoned and be-BOMBAY—A rightist Hin-come victims of cancer." du politician whose party controls the western state of Mabarashtra said here Tuesday that he would not allow an Am- dered to close by the city's murican fast-food chain. Kentucky nicipal corporation for using

Shivaji Party, also warned Pep-siCo Inc. and Coca-Cola Co. against sponsoring the Pak-istani cricket team for the forthcoming World Cup to be played in India.

harashtra state," he said to ap- Coke of retribution if they plause at a public meeting here. sponsored the squad.
"I will tell my party units "I warn you, not across the country not to allow them to sell in India." The party was voted to power

edly with carcinogenic addi- istan.

tives. "We will not allow our

Kentucky Fried Chicken, which opened an outlet in June in Bangalore, was briefly or-

Fried Chicken, to open restau-rants in the state. more than the permissible amount of the additive monosodium glutamate. The chain, a subsidiary of

ing a court order. Mr. Thackeray, who has tar-"Kentucky Fried Chicken geted the Pakistani cricket team will not be allowed into Ma- in the past, warned Pepsi and

"I warn you, not a single bottle of Pepsi or Coke will be allowed to be sold in India if you sponsor the Pakistani Musin March along with the Hindu lims, he said.
nationalist Bharatiya Janata "We will tear down your

Mr. Thackeray charged that tles if you dare sponsor the Pakthe company's chickens had istanis," he said, adding that

"This is a question of our meal?"

self-respect. Should we sit with our arms folded when the Pakistanis come here under Pepsi and Coke sponsorship? Will Americans tolerate it if we were to do something like this in their own country?"

He also said that Washington had no moral right to criticize India's human rights record in Kashmir, which is wracked by a Muslim insurgency, because the Americans had "dropped atom bombs on Japan destroying that country and killing mil-

lions of people."
He added: "They dropped bombs on Iraq, killing large numbers of children. Such people have no moral right to talk of human-rights violations."

Mr. Thackeray also dismissed accusations hy such groups as Amnesty International that Indian troops had committed rights violations.

"We will tear down your "Amnesty says our forces billboards and smash your bot raped women in Kashmir. They did right. They should rape Kashmiri women, he said, and 'poisoned' millions of people the United States continued to added: "What else should be in the United States, suppos- arm India's arch-rival. Pak- meted out to them? Should we invite them to a five-course

#### A 747 Crosses Pacific With Hole in Body

Agence France-Presse
TOKYO — A United Airlines Boeing 747-400. carrying 285 passengers and crew members, crossed the Pacific on Tuesday with a one- meter hole in the fuselage, a television station reported.

The state of the state of

The hole behind the main section of the plane. beneath the fuselage, was discovered only after the plane, arriving from Chicago. landed at Tokyo's international airport at Narita, according to an airline spokesman.

The Fuji television station showed pictures of the hole, measuring one meter (3.3 feet) long and half a meter wide.

The fuselage was turn when a tire exploded on takeoff at O'Hare International Airport in Chicago. United Airlines expens

said, The plane was carrying 263 passengers and 22 crew members, the airline

#### *EUROPE*

## Juppé Defends Police in Slaying Of Bomb Suspect

Alain Juppé dismissed on Tuesday accusations that French gendarmes had acted improperly in killing a bombing suspect, insisting that they had fired in legitimate self-defense.

death in a hail of bullets near Lyon last Friday, after a three-day manhunt. The unaired film kal's death, an unidentified set off a dispute about whether the police shot him in self-defense or in cold blood.

Already wounded and lying on the ground, the 24-year-old Algerian was fired upon again, but only after he aimed a pistol

at a gendarme.
"I will not leave our generations defenseless when someone fires on them," Mr. Juppé told the National Assembly at question time. 'Certainly we would have

liked to capture Kelkal alive. It would have helped our inves-tigation. But he opened fire, and he has paid the price," he said. Mr. Kelkal was suspected of involvement in a wave of bomb attacks in France since July that

have killed 7 people and wounded more than 100. "Let us beware of this has led some people to display rocks thrown at police. more concern for those who break the law than for those grant origin feel that Kelkal was who defend it, for suspected criminals than for their intend-ed victims," Mr. Juppé de-

clared to cheers. He said an investigation had been opened into Mr. Kelkal's radio O'FM. death and that it would be improper for him to comment.

A suspected accomplice, Karim Koussa, wounded in a Tuesday on a dozen sites of gunbattle with police last suspected Muslim extremist acgunbattle with police last Wednesday, when Mr. Kelkal escaped arrest, was questioned by a judge in a Lyon prison bospital Tuesday and formally

origin, Mr. Koussa faces PARIS - Prime Minister charges of attempted murder. conspiracy firearms offenses.

Investigators have established that a shotgun found in his possession was used to kill the exiled Algerian fundamen-Questions arose from a talist leader Sheikh Abdelbaki videotape of Khaled Kelkal's Sahrnoui in Paris last July, justice sources said.

> voice recorded by the M6 private television channel was heard shouting off-camera, "Finish him off, finish him off," raising doubts about official accounts that the fugitive was killed only after firing on

> However the film also sbows that Mr. Kelkal, wounded in an initial exchange of fire and ly-ing on the ground, raised his gun again before the fatal shots were fired at him.

French officials said even the second round of fire was not intended to kill Mr. Kelkal. It hit his hand holding the gun and ricocheted to bis head, they

The Lyon suburbs where Mr. Kelkal lived have been rocked by nightly violence since his death. Gangs of youths have set strange reversal of values that fire to buildings and cars, and

> cut down like a dog, that they are singled out, that they are all accomplices," a Socialist opposition member of Parliament, Julien Dray, said on the French

> Police in Paris signaled that they were still pursuing the bombing case, with raids early tivity in the Paris area.

They said that fewer than 10 people were arrested in the raids, linked to the case of placed under investigation.

A Frenchman of Algerian lamic guerrilla in custody. Djamel Tehari, a suspected Is-

#### Toll in Turkish Quake At 76 as Hunt Goes On

Compiled by Our Staff From Dispatches aged. The quake measured 6.0 DINAR, Turkey — Rescue on the Richter scale. workers have recovered more bodies from the wreckage of an stood stayed outside for fear of earthquake in this Turkish market town, raising the death total to 76. officials said Tuesday.

Government officials told the Anatolian News Agency that they dug out 14 more bodies late Monday.

Officials have predicted a fi- day. nal death toll of about 100 from Sunday's quake, and at least 242 are said to be injured.

night in tents or in stables after more than 500 people. thousands of homes were dam-

Those whose homes still injury or damage from after-sbocks.

Minor tremors had shaken the region a week before. Prime Minister Tansu Ciller and President Suleyman

An earthquake killed 330 people in Dinar in 1925. Turkey's biggest earthquake in Hundreds of residents, still in recent years, in the eastern town shock, spent a cold Monday of Erzincan in 1992, killed

(Reuters, AFP)

#### **Comoros Coup Leaders Condemned by Paris**

PARIS - France rejected Tuesday the appointment of appointment by Captain Comtwo civilian joint presidents by bo Ayouba's Transitional Milcoup leaders in the Comoros

"The rebels' attempt to set op a new so-called civilian authority is completely illegal," a ouba is a stooge of the merstatement from the French For- cenary leader Bob Denard.

eign Ministry said.
The ministry referred to the itary Committee of Mohammed Taki Abdoul Karim and Said Ali Kemal as joint presidents.

France believes Captain Ay-



Tony Blair dancing with his wife, Cherie, at a Labor Party social function.

#### Labor Bets on High-Tech Leader Maps Out New Age for Britain

By John Darnton

BRIGHTON, England - Tony Blair, the abor Party leader, turned a speech to the party faithful Tuesday into a canvas for a glowing portrait of a new-age Britain just around the corner — spirited, compassionate, high-tech and rejuvenated. Provided, that is, that Labor

In his keynote address to the annual party In his keyhote andress to the annual party conference, the 41-year-old leader crossed a Rubicon: from remaking the party, which has been the main business since he assumed the leadership 15 months ago, to remaking the country, which he said is now his goal.

"I didn't come into politics to change the Labor Party," he proclaimed. "I came into politics to change my country."

And a moment later, he added: "I do not

And a moment later, he added: "I do not want a Labor government that governs for a more police officers on the beat." generation and changes Britain for good.

The main thrust of his howlong speech, which was punctuated by applause from the 1,300 delegates 69 times, was that he wanted to created a "youthful" country, in touch with the new information technology, and that the Conservatives were too tired and discredited

He spoke of a Britain in which every school, hospital and library is wired onto the information highway and every child is provided with a laptop computer.

The vision he painted was calculated to capture the political middle ground that has eluded Labor for decades. It's the next step now that he has consolidated his authority and moved the Labor Party away from its ironclad ties to the trade unions and its Socialist or-

In April, Mr. Blair won a knockdown battle to wean the party from its 77-year commitment to "common ownership of the means of production, distribution and exchange."

Partly as a result of his leadership and partly out of simple frustration and disillusionment with the Conservatives who have ruled for 16 years, first under Margaret Thatcher and now under John Major, Labor is widely seen as the

coming party. Its membership has grown by 100,000, drawing neck and neck with the Tories, and it is ahead in virtually all public opinion polls that run bypothetical political races. An election must be held by the spring of 1997 at the latest.

Mr. Blair spiced the vision of a country more prosperous and open to change with specific proposals, a mix of old and new. Among them were reversing the sale of the

national railroad to private companies, a local parliament for Scotland, the end to hereditary peers sitting in the House of Lords, placing the new national lottery in the hands of a nonprofit agency, and a stronger commitment to in-

tegrate Britain into Europe: He also promised to shift education funds to reduce class size to below 30 for 5-, 6- and 7year olds, to cut administrative costs in health care to provide more beds and better care, to want a one-term Labor government that daz- use windfall profits in private wilities to train zles for a moment and ends in disillusion. I the unemployed, and to provide "thousands

> there was no mention of a lar provide money for any of this.

The party has gone to great lengths to try to shed a "rax and spend" image, which many believe caused it to lose the 1992 general

The Labor shadow chancellor, Gordon Brown, said Monday that he favored cutting taxes on heating fuel - an issue that has bedeviled the Tories — to 5 percent from 8

Labor expects Mr. Major's government to court votes in coming budgets over the next two years with hefty tax cuts. How to respond could pose a major dilemma, since voters might be turned off if Labor indicates it would rescind any such decreases to pursue social welfare policies.

In bis speech, Mr. Blair acknowledged that his attempts to push through changes in the party's constitution and procedures, which have alienated the left wing, were traumatic

Recalling a derogatory nickname that poked fun at his youthful inexperience, he said: "Last year I was Bambi, this year Stalin. From Disneyland to dictatorship in twelve short

#### Germans Celebrate, And Decry, Unification

The Associated Press

BONN — Leftists protested and skirmished with police in Düsseldorf on Tuesday as the reunited Germany observed its fifth birthday by toasting its achievements but lamenting that in many ways the country is still not whole.

Speeches at Unity Day ob-

servances and a television address by Chancellor Helmut Kohl made it clear. West Germany and Communist East Germany drifted so far apart during four decades of forced separation that they will not be truly united for many years to come.
"It is true that not all wishes

have been fulfilled in the past five years," said Mr. Kohl, who as the West German chancellor steered the two Germanys to reunification on Oct. 3, 1990. Security officials had feared that leftist extremists would try

to disrupt the government's main Unity Day celebration in the central German city of Düsseldorf, and they were right. Before dawn, leftist militants torched a car, burled stones at the police and smashed the win-

dows of a Düsseldorf bank and department store. The police ar-rested six people and confis-cated various weapons. About 3,000 protesters, many of them masked, marched through Düsseldorf Tuesday af-ternoon, flanked by riot police.

The demonstrators carried ban-ners reading "Five Years of Unity — There's Nothing To Celebrate." At a rally, protesters charged that reunited Germany was heading toward militarism, pointing out the government's decision to let German soldiers

take part in UN and NATO combat missions abroad. Unity Day celebrations are sponsored each Oct. 3 by whichever of Germany's 16 states bolds the presidency in the upper bouse of Parliament. North Rhine-Westphalia, whose capital is Düsseldorf,

now has that role. Inside a concert hall, Mr. Kohl, President Roman Herzog and other guests heard speeches and music, including a Mozart piece sung by the American singer Barbara Hendricks: -

Surrounding the hall were some of the 3,000 police officers deployed in Düsseldorf for Unity Day to ward off violence.

Johannes Rau, the keynote speaker at the ceremony and premier of North Rhine-Westphalia, lamented that psycho-logical and material barriers the fall of the Berlin Wall.

"The inner divisions have disappeared, but reservations and prejudices have made some invisible gaps wider and deeper than before," Mr. Rau said in his address. "Much remains to he done, above all in the heads and hearts of Germans."

Germans from the two parts of the country tend to he suspicious of one each other, with many from the West bitter that costs have gone up to pay for unity and many East Germans seeing their lives dominated by the more affluent West.

Mr. Rau said completing unity is Germany's "task of the century.

Manfred Stolpe, governor of Eastern Germany's Branden-burg state, said he gets the im-pression that westerners frequently overlook the abilities and knowledge of those from the East just because their lives were dictated by Communists.

#### BRIEFLYE

#### **EU Will Study Mobile Phones**

BRUSSELS — The European Commission said Tuesday that it was beginning a study into the health effects of radiation from mobile phones, which some people fear could

A spokesman, Jochen Kubosch, said no proof existed that mobile phones were dangerous, but he said that more data were needed before a final conclusion could be reached.

A statement from the commission said that "the evidence regarding health and safety risks arising from the use of mobile phones is temous." But the commission nonetheless asked a group of eight scientists to prepare a blueprint for research program that could be started by the middle of next

#### Claes to Go to Meeting After All

BRUSSELS — NATO's secretary-general, Willy Claes, did an abrupt U-turn on Tuesday, deciding after meeting trate U.S. congressmen in Washington to attend the autumn meet-

ing of the alliance's parliamentary arm.

His initial decision not to go to the meeting in Turin on Monday of the North Atlantic Assembly — the interparliamentary forum of NATO's 16 members — had triggered sharp rebukes from the assembly's president and the con-

gressmen.
"We just had a call from NATO," an assembly official said. "Claes has changed his mind. It was apparently immediately after meeting the congressmen." (Reuters)

#### Cuba Welcomes EU's Overture

HAVANA — Cuba says it would welcome a trade and economic agreement with the European Union but would not accept any preconditions to get it. A spokesman for the Cuban Foreign Ministry, Rafael Dausa, said an accord reached Monday by the EU foreign ministers on starting talks with Havana was a good sign.

"Obviously, the signing of a framework accord with the European Union would be of interest to us," he said. "It

would be very positive. In a statement, the EU ministers had underlined the need to encourage a peaceful transition to democracy in Cuba and reminded Havana of the importance the EU puts on buman rights. Mr. Dausa rejected that position. (Reuters)

#### 2 Ex-French Aides Face Probe

PARIS - Two former senior French officials convicted for fraud in a decade-old scandal over AIDS-tainted blood products are now to he investigated on poisoning charges, udicial sources said Tuesday.

Robert Netter, former head of the national health laboratory, and Jacques Roux, former director of public health, were notified by letter that they were under investigation as suspected accomplices in poisoning, the sources said.

More than 1,250 hemophiliacs were infected by the tainted products in the mid-1980s. More than 400 have since died. In a first round of legal proceedings in 1993, Mr. Netter and Mr. Roux were sentenced to suspended jail sentences on lesser frand charges.

European Union events scheduled for Wednesday: BRUSSELS: Weekly meeting of the European Commission. On the agenda, regulation of insurance companies in the internal market and the European market in fruits and

BRUSSELS: The European association of banana producers and representatives of Latin American producers hold separate press conferences on European economic policy regarding bananas.

Sources: Agence Europe, AFP.

# WEEKENDS

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INTER-CONTINENTAL. HOTELS AND RESORTS

### UN Members Lecture U.S. Over Its Debt

Russians Seek Georgian Fugitive

In Shevardnadze Car Bombing

By Barbara Crossette New York Times Service

UNITED NATIONS, New York - Britain's foreign secretary called it "representation without taxation." Australia's foreign minister suggested that Washington could lose its United Nations voting rights. The Nordic countries as much as said that U.S. deadbeats were setting a "deplorable" exam-

ple for the world. Day after day for more than a week, friends of the United States in Europe and nearly every other region have lined up in the 50th General Assembly to castigate those whose failure to pay United Nations dues is leading the organization to the

point of bankruptcy.
Since Washington owes
more than any other nation about \$1.4 billion by its own account — the criticism is pointed. Payment of the bill has been held up by congressional opposition to the organization. The severest financial cri-

sis in the history of the United

said Foreign Minister Ali

over the 50th anniversary.

Alatas of Indonesia in a speech Monday. "The failure of particularly one major member state to meet its obligations by withholding legally obligated contributions is not only contrary to Article 17 of the charter, but has also driven the organization to the very brink of insolvency.

A few hours later, Foreign Minister Gareth Evans of Australia delivered a stinging retort to charges of organizational

He noted that the New York City police department had an annual budget \$600 million bigher than the \$1.2 billion

MOSCOW — The Russian

police are seeking a former se-

curity minister of Georgia ac-

cused of helping organize an

needed to run all UN offices in around the world." That figure missions combined.

added that the whole United Nations — including the World Health Organization, the International Atomic Energy Agency, the World Bank and the International Monetary Fund employed 61,400 people. That was nearly 4,000 fewer

work in three Disney amusement parks. "Three times as many people, 183,000," he continued, "sell McDonald's hamburgers

fice said the police are hunting

for Igor Georgadze, who fled to

ister following the car bomb

New York, Geneva, Vienna, could oot be confirmed. Nairobi and five regional com-U.S. officials have been struck by the particular bitter-Warming to the subject, he ness of European allies and others reflected in speeches and meetings in recent weeks, an American diplomat said.

approved a resolution allowing the government to operate until a budget formula could be found, \$120 million for paythan the number of people who ments to the regular UN budget and \$50 million for peacekeeping operations were set aside. U.S. diplomats hope to make those payments in the next six weeks. In addition, \$26 million was paid last week toward the costs of a peacekeeping operation in Macedonia, where U.S.

Last week, when Congress

troops are stationed. Officials are already facing a potential legal problem with the United Nations over a decision by Congress to cut the U.S. assessment for peacekeeping Moscow shortly after being operations unilaterally from 31 fired as Georgia's security min-percent to 25 percent.

percent to 25 percent. Washington pays 25 percent attempt to assassinate the Geor- attack on Aug. 29. Mr. She- of the organization's regular sis in the history of the Original Eader, Eduard Shevard-Nations casts a dark shadow gian leader, Eduard Shevard-vardnadze said Russia had budget, a figure chosen by nadze, officials said Tuesday. agreed to extradite Mr. Geor- Americans when The prosecutor-general's of- gadze to Georgia to face trial. were apportioned. Americans when assessments

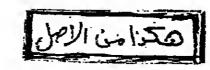


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#### INTERNATIONAL

#### **Holy Day** Imposes A Recess On Israel

JERUSALEM --- Israel shut down Tuesday and sealed Pal-estinians inside the West Bank

and Gaza for Yom Kippur, the holiest day of the Jewish year. Sirens wailed at sunset to mark the start of the Day of Atonement when Jews ask God's furgiveness by fasting and engaging in almost nonstop prayer for 25 hours.

Radin and television went of

the air, traffic stopped, streets emptied and businesses closed. Border crossings were closed, including the Rafah terminal between Egypt and the Gaza Strip, which has been under the rule of Yasser Arafat's Palestinc Liberatinn Organization fur more than a year.

The PLO and Israel signed an agreement last week to extend self-rule nn the West Bank, but Israel retains control of the land, sea and air around the Palestinian autonomous areas.

Israel closed is border with Gaza last month fullowing in-telligence reports of possible at-tacks by Islamic militants opposed in the self-rule accord. The closure was extended to the West Bank this week.

"These days we are trying to establish peace," Prime Minister Yitzhak Rabin said in the annual remembrance message for the dead of the 1973 Arab-Israeli war, when Egypt and Syria attacked Israel on Yom Kippur in a surprise strike that still haunts military and intelligence chiefs.

"We are trying in do what is required so that these words win't remain hollow and empty - that the last who fell will truly be the last to fall, that in the years in come the number to attend memorial ceremonies will not increase," he said.

"I believe that even if un the path to peace there are differences between us, the desire for peace unites us all."

That unity will be tested once political life resumes on Thursday and Mr. Rabin asks Parliament to approve the agreement be signed with Mr. Arafat at the White House,

Rightists and Jewish settlers opposed to the accord plan demonstrations in Jerusalem to coincide with the vote.

If three dissident members of Mr. Rabin's Labor-led coalition carry out a threat to vnte against the government, Mr. Rahin could find the vote split 60-60 in the 120-seat house.

■ Scuffle at Hebron School

Jewish settlers protesting the flying of a Palestinian flag at a girls' school in Hebron scuffled Tuesday with Palestinian students and teachers. The Associated Press reported.

A few dozen settlers tried to remove the flag from the Kurtaba school, across the street from the Jewish Beit Hadassah compnund. When fighting brnke out, Israeli snldiers furced the settlers in leave. One Palestinian was arrested.

#### **BALKANS:** President Is Hurt

Continued on Page 1

known. No one immediately claimed responsibility. Borders were sealed for hours after the explosion, but were later reopened, the police said.

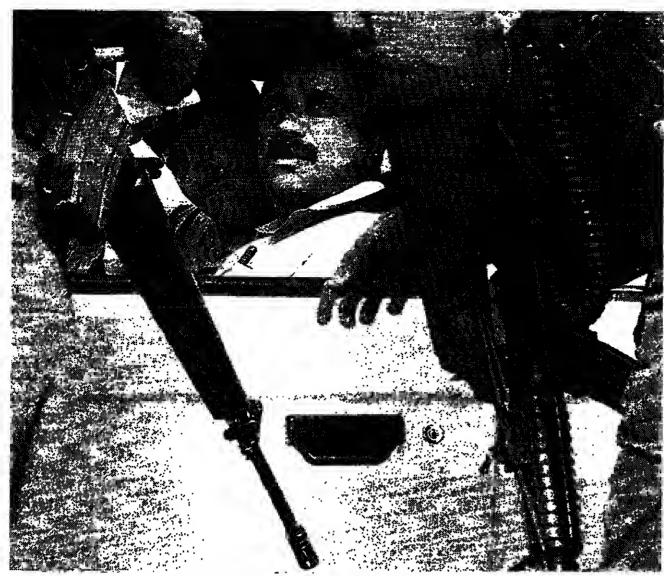
Macedonia gained independence in 1991 in the collapse of the old Yugoslav federation and has struggled for stability. The republic has a large eth-

nic Albanian minority and is a historic point of contention for neighboring Serbia, Bulgaria, Greece and Albania.

About 500 U.S. soldiers are stationed on Macednnia's northern border with Serbia in the United Nations' first precautionary peacekeeping mis-sion. War has not spread south from Bosnia.

Mr. Gligorov was a leading Communist ufficial in former Yugoslavia, and was elected president of Macedonia in

talks with President Slobodan Milosevic of Serbia, which has not recognized its southern



Border guards checking a Palestinian car crossing into Jerusalem as Israel sealed off the West Bank for Yom Kippur.

## **Bosnians Violate Truce Zone** At Sarajevo to Shell the Serbs

Compiled by Our Staff From Depatcher Tuesday afternoon, and UN SARAJEVO, Bosnia-Herzogovina — The Bosnian government fired scores of rounds from four heavy weapons inside the 20-kilometer exclusion zone around Sarajevo on Tuesday, targeting Serbian positions and drawing a rebuke from the United Nations.

The Bosnian Serbs asked for permission to redeploy their heavy weapons in the zone to defend themselves but were re-fused and warned that the ban on their weapons would be enforced, the United Nations

"The United Nations is aware of four Bosnian government heavy weapons inside the exclusion zone currently firing at the Bosnian Serb Army, said a UN spokesman, Alexan-

"This is an outrageous action and we will be protesting to the Bosnian government at the

highest level.

"The Serbs contacted us requesting permission to bring their heavy weapons back inside the zone and we have told them nn way and warned them we will enforce the exclusion zone," Mr. Ivanko continued.

Enforcing compliance with the exclusion zone is the responsibility of NATO warplanes, which could be heard

rapid reaction force artillery. UN officials said the incident illustrated why a cease-fire was needed to protect the fragile

Richard C. Holbrooke, U.S. assistant secretary of state for European affairs, has found general acceptance for a proposal to end the war but has been unable to persuade the warring sides to agree to a truce as they negotiate details.

He flew to Belgrade on Tuesday for talks with President Slobodan Milosevic of Serbia, who is representing the Bosnian Serbs in peace talks. The American diplomat was downbeat after talks Monday

with the Bosnian president and foreign minister. But he said he would keep shuttling between the Balkan capitals in search of peace.

"The two sides remain signif-

icantly in disagreement over the type of cease-fire, the nature of it, the details," he said. "The

talks will go on." In a positive development, rebel Serbs in Croatia agreed in principle to allow the return of Croatian authority, after a transition period, over the small swathe of territory they still control

The agreement, reached at the first talks between Croats and Serbs since a Croatian ofcircling above Sarajevn on fensive against the Serbs in Au-

gust, could eventually solve a dispute that would otherwise derail U.S. efforts to end the war in neighboring Bosnia.

In the background of the Sarajevn incident, the Bosnian Serbs were forced to pull their heavy weapons outside the 20-kilometer (12.5-mile) exclusion zone last month in exchange for a halt in NATO air strikes against their positions.

The Bosnian government committed itself then not in use its own heavy weapons to attack the Serbs from inside the

UN sources said the four government guns - believed to be heavy mortars — had fired scores of rounds at Serbian targets. It appeared that the government guns were firing in support of Busnian Army troops fighting around the town of Trnovo, about 35 kilomet, southeast in Sarajevo. Details of that fighting were sketchy.

A spokeswiman for the UN Rapid Reaction Firrce said government.

ernment troops around Trnovo returned fire nn Serb positions after the Serbs opened fire on

"We're talking tens rather than hundreds of detonations," the spokeswoman said. "This is nnt unusual. It's the sort of thing that happens regularly in

## Republicans' Attraction to Powell Astonishes Some in the Party's Right

By R. W. Apple Jr.
New York Times Service

WASHINGTON - Without running for president, without even disclosing a party affiliatinn, General Colin L. Powell, retired, has caused more commotion on the Republican right than any nf the declared candi-

Last week Gary L. Bauer, a former Bush aide who heads the Family Research Council and American Rewith Mr. Powell as the 1996 nominee has gone far enough" and urging his friends to cut it out.

has been a heavy flirtation — and an putting their hopes on Mr. Powell unlikely one, given Mr. Powell's

The pro-Powell conservatives fine emerging reputation as the political heir of Nelson A. Rockefeller, who earned the enmity of conservatives as the rival of their hero, Barry Goldwater, for the 1964 Republican nomina-

Many right-wing Republicans had huped to support William J. Bennett, the anthur and furmer cabinet member, or firmer Vice President Dan Quayle, or Jack F. Kemp, another newal, both conservative groups, sent former cabinet member. All three a fax to 5,000 conservative leaders, withdrew from the race before it had withdrew from the race before it had warning that "the current flirtation started, and conservatives have lacked a champion since. A few have settled on Senator Phil Gramm of Texas, but he has not caught fire. So Yes - especially if Powell throws a

The pro-Powell conservatives find appeal in the general's military back-ground, his devotion to traditional values like discipline and family solidarity and patriotism, and his economic conservatism. They overlook, to the astonishment of people like Mr. Bauer, his backing for abortion rights and gun control.

In the first issue of The Weekly Standard, a new conservative magazine, Bill Kristol, who was Mr. Quayle's chief of staff, asked this: "Can a moderate win the nomination of a conservative, newly energized, Reagan-Gingrich Republican Party?

Fir many if Mr. Bauer's allies, it prominent conservatives have been few bones to conservatives by saying Wirthlin, has also made positive stand now, that appears to be a long-as been a heavy filtration—and an putting their hopes on Mr. Powell. the right things about personal re-noises about a Powell candidacy as a term project." sponsibility, no new taxes and limited

"He is a leader," Mr. Kemp said.
"He transcends the parties. He is a Republican on almost every issue."

Mr. Bennett said on television that Mr. Bennett said on television that Mr. Powell was "a sensitive, thought-ful and nuanced man," and suggested that he could run fur president on a platfurm of "duty, honor, country." Ralph Reed, head of the Christian Coalition, noted that the general had said "he agreed with many of the things we were promoting — tradi-tional family values, school choice and things of that nature."

A conservative pollster, Richard

Republican. He argued that the general's positions on the economy and on controlling crime, "as well as pro-viding a moral standard for the coun-

try, put him in a very good position."

It is all too much for Mr. Bauer, who objects to Mr. Powell's support for abortion rights and for gun controls, his criticism of the Republican. "Contract With America" his quali-"Contract With America," his quali-fied backing for affirmative action and his lukewarm attitude toward overhauling the welfare system.

"Republicans should quickly right themselves and ask the good general to match his rare charisma with rockin his fax memorandum. "As things never died."

Since sending it, he said in an interview, he has been swamped by messages of support from rank-and-file conservatives. But "there has been no rush to the microphones on Capitol Hill," he added ruefully, and "people at the grass roots see a sellnut by their

Of the well-known conservative activists, only Paul Weyrich of the Free Congress Foundatinn has spoken out in support of Mr. Bauer's position. On CNN's "Inside Pulitics" program, he said of Mr. Powell, "If he should get the Republican nominal tion, it would be as if Ronald Reagan solid conservatism," Mr. Bauer wrote never lived and Nelson Rockefeller

## Children in U.S. Pile on the Poundage

By Sally Squires

WASHINGTON - The number of seriously averweight children and adolescents in the United States has more than doubled in the last three decades, with most of the increase occurring since 1980, according to the latest government figures.

Results of the third National Health and Nutritinn Examination Survey, made public Tuesday by the National Center for Health Statistics, showed that 4.7 million American youths age 6 through 17 are severely overweight. That is 11 percent of children in that age group, more than twice the 5 percent rate observed in the 1960s.

"No matter how we define it, we see the same pattern in children that we've seen in adults over the same time period." said Richard Troiann, an epidemiologist at the Center for Health Statistics and the lead author of a study on the findings that will appear in this month's Archives of Pediatrics and Adolescent

on welfare, Medicare and other social pro-

grams as deep cuts that will hurt the poor, the elderly and middle class to provide the

new hopes of compromise on the major budget disputes.

The poll showed that by 42 percent to 40 percent, those questioned said they trusted

Mr. Clinton rather than the Republicans

to do a better job with the main problems

facing the nation. Since January, Republi-

cans had consistently led on that measure

of public confidence — by as much as 11

The erosion has given the White House

rich with big tax cuts.

experts believe that American cm dren are probably ballooning for the same reasons their parents are. Studies by William Dietz, a researcher at Tufts University, and others suggest that physical inactivity — largely attributable to television, video games and personal computers — conspires with too much munching of high-calorie foods to add

The latest findings, presented at a science writers' meeting in Miami Beach sponsored by the American Medical Association, suggest that excess weight is a problem facing all American children, regardless of sex, race nr ethnic background.

"I'm nnt surprised by the increase, but I'm surprised by the degree of the increase," seid William J. Klish of the American Academy of Pediatrics. "It's a

wery significant jump."

The study — which examined a natinnal sample of nearly 3,000 children and adulescents from 1988 to 1991 found some of the steepest increases among black girls. For example, 16 per-cent of black girls age 6 to 11 fell into the heaviest groups, compared with 10 per-

But Mr. Clinton has also picked up a

little more respect in handling the nation's economy, where he and the Republicans

are equally trusted, and he has narrowed

the gap nn traditionally Republican

But Republicans still maintain signifi-

cantly higher ratings as budget- and tax-cutters, and in the areas of changing the

welfare system and cutting waste in gov-

General Powell continues to have strato-

strengths such as cutting the deficit.

cent of white guis the about 11 percent of all girls 6 to 11 years old in the study.

A similar trend was evident among black girls age 12 through 17. The study found 14 percent of those girls in the heaviest category, compared with 8 percent of white girls the same age and 9 percent of all girls age 12 through 17 in

the study. Among boys, the study found that those at the lowest risk fur being overweight were whites in the 6-to-11 age

Being an overweight child often carries a social stigma. But what worries public health officials is the possibility that today's fat children are destined to be tomorrow's fat adults. If so, they will face increased risk for many problems from premature heart attacks and high

blood pressure to stroke and diabetes.
"It's very worrisome," said Gilman
Grave, chief of the endocrinnlogy, nutritinn and growth branch at the National Institute of Child Health and Human Development. "These children are clearly facing a doubling of the risk for adult disease later in life."

tion in general, has been steady. Matched against Mr. Clinton in March, Mr. Dole

was at 51 percent and Clinton was at 45

percent. In June, Mr. Dole maintained a slight edge. But by July, Mr. Clinton had

#### Gunmen Slay Editor In Algiers

PARIS - Gunmen killed the editor of Algeria's main Arabic language newspaper in central Algiers on Tuesday. He was the latest victim in a surge of violence before a November elec-tinn that Muslim fundamentalists have vowed to derail.

Omar Ouartilan, 36, editor of the Arabic daily Al Khabar, was shot near a press complex that houses several newspaper offices, including those of Al Khabar, his colleagues and an official statement said.

He was the third newspaper editor, and one of about 50 journalists and media workers, slain in Algeria since June 1993. The other editors worked for the government newspaper, El Moudjahid, and the indepen-dent Le Matin. A colleague of Mr. Ouartilan

POLL: Americans Look Warily at Republicans Who Would Cut Safety Net said the gunmen struck as the editor was leaving his home in the Belcourt district of Algiers care system and protecting needed social programs.

But Mr. Clinton has also picked up a The poll, like others this fall, shows Mr. to go in the nearby Maison de la Presse Tahar Diaout - named after the first journalist to die in Dole looking increasingly weaker against the violence. Mr. Clinton, a development that has The nfficial statement did caused anxiety among Republicans.

The erosion in Mr. Dole's standing, among registered voters and the popula-

not say who killed Mr. Quarti-lan, the fifth journalist shot dead in a month.

The authorities have blamed Muslim militants for the deaths and for other killings of journalists since 1993, when guerrillas threatened reporters with the slight edge and now, in October, Mr. Clinton scores 52 percent tn Mr. Dole's 42 death fur supposedly siding with the army-backed govern-ment. The fundamentalists are fighting to topple the government and have vowed to wreck a planned Nov. 16 presidential election.

Al Khabar sells more than 100,000 copies daily. Most nf Algeria's editors live in a heavily guarded compound near Algiers. Several journalists have been gunned down while leaving it to visit parents or chil-

■ Muslims Guilty

A Belgian court convicted seven supporters of an Islamie militant group Tuesday, but freed the man prosecutors named as a leading figure in the group's vinlent campaign to overthrow the Algerian government, The Associated Press reported from Brussels.

The court found there was insufficient evidence to convict Ahmed Zaoui, an Algerian accused of playing a key role in an underground network supporting the Armed Islamic Group.

## **FAMILIES:** Race Splits Reactions

Continued from Page 1

call a "mountain of evidence." Defense lawyers said the case had been critically undermined by evidence of racism in the Los Angeles Police Department. particularly on the part of a key prosecutinn witness, Mark Fuhrman, a former humicide detective.

"The prosecutinn put a man on the stand who they knew was a perjurer, who they knew was a racist," said Peter Neufeld, a Simpson attorney, referring to Mr. Fuhrman. "I think the jury resented that." He said that this witness, along with dnubts about the timing of the mur-ders, had left jurors with a "reasonable doubt,"

The lead defense attorney, Johnnie L. Cochran Jr., had told the court that police investigators conspired to frame Mr. Simpson for the murders and that hungling lab technicians had contaminated evidence.

His attacks hurt a police department already trying tn overcome racial division. Black officers are suing the predominantly white police uninn, charging it is a "bastion of white supremacy."

The verdict, said Cliff Ruff, president of the Police Protec-

tive League mion, was "absolutely devastating to police."

A clearly distraught Gil Gar-

cetti, the Los Angeles County moist-eyed at a lectern in his office, attributed the jurors' finding tn emotion.

"The evidence was there," he said, standing with the chief prosecutor, Marcia Clark, and her deputy, Christopher A. Darden, alongside him. "This was not a close case."

Mr. Garcetti said the case had been "fought as a battle for victims of damestic vinlence." and he urged anyone whn was a victim nf such violence nnt to be discouraged by the Simpson verdict.

Ms. Clark, the deputy district attorney who led the prosecution, spoke with quiet compo-sure. She extended her sympathy to the victims' families and thanked her staff warmly.

Mr. Darden, Ms. Clark's deputy, told reporters, "I'm not bitter, I'm not angry" about the verdict, but when he began to thank his co-workers, his words choked off and he stepped away from the lectern.

Mr. Simpson's lawyers, in air earlier press conference, insisted that the jury's finding was based nn a lack nf hard evidence. They said there were clear questions, in particular about whether Mr. Simpson might have had time to commit the crime.

#### RACE: One Land, but 2 Nations

Continued from Page 1

real. Blacks always knew he was there. Blacks think someone like him is always there.

In the short term, nothing good can come out this trial. Unlike other celebrated cases, few people are willing to defer to the jury. It was there. It heard to sit by her radio, listening to the evidence. It has the exper- accounts of the trial of Julius

missing white Bronco, the and, for some, the awful pictures of a battered Nicole Simp-

All these are now part of So now, on the television so American folklore. To many behind me, O.J. Simpson has All these are now part of got away with murder.

today that it was just yesterday. which, also on live television, Televisinn has changed matters. we saw him return after cruising A jury's verdict is no longer the freeways in his white Brondefinitive. It is just nne of co. many.

minnte have run their courts, much since then.

maybe a smug U.S. majority will ponder why African-Amer-icans had so little faith in the criminal justice system, why they were not surprised that a Fuhrman existed and that he might have planted evidence.

My grandmother comes to mind at this moment. She used and Ethel Rosenberg for trea-Too many Simpson junkies son. I was a kid, an American watched every minute of the tri- kid, and to me the Rosenbergs al on television. They know were guilty. But my grandmoth-about the bloody glove, the er was an nld immigrant from Puland. She had lived through socks, the DNA, the limo driver pogroms and so she thought the Rosenbergs were being framed.

As a kid, I was deeply son and what they said about ashamed of her attitude. As an adult, 1 understand.

people, Mr. Simpson literally returned to the Los Angeles home we have all come to know The law is a lot less majestic so well. It is the same house to

That seems a very long time But once the emotions of the ago. We have all learned so

#### spheric popularity. Asked to give their im-pressions of public figures, the general ranked highest nn the list, with a favorable General Powell, by contrast, has mainpoints in nne poll. tained about a 10-point lead over Mr. On the issues, poll respondents gave Mr. rating of 70 percent. Pope John Paul II, who begins a visit to the United States on Clinton during much of the last six He returned Monday from Clinton higher ratings than Republicans nn traditional areas nf Demucratic The margin of sampling error for the overall results of the survey is plus or Wednesday, received a favorable rating strength: helping the middle class, protecting Social Security, preserving the Medifrom 64 percent of those surveyed. Mr. Clinton's 61 percent favorable ratminus 3 percentage points. GERMANY: In East and West, People Are Asking Whether the Good Times Have Peaked

#### Continued on Page 1

working hours, sick pay," Mr.

Indeed, he argued, Germany's unification may have quickened the debate over how long the country can continue to produce what it produces at the cost it pays in do so.

"Unification brought the discussion much earlier because the demands from the east came relative, held at bay by savings husinesses began devnuring

The Kiefers and the Gablers have their own views, colored deeply by the continuing sense that eastern and western Germans may be united but do not see things from anything like

the same perspective. For westerners, hardship is

reunification — a 7.5 percent times are coming the easterners. This time, it looks as if it private West German investsurcharge nn all personal and are partly to blame. For eastwon't." emporate income taxes - add- emers like Mr. Gabler, the ed to the pressures far change. sense of apocalypse - and western exploitatinn — is much

greater. "This was the front in the Second World War," he said, gesturing toward the textile plants un the Neisse, silent placed drab emporiums. No since the collapse of the Soviet empire stripped away captive markets and West German

Statistics seem to belie the pessimism. In five years, East Germans' wages have risen from pauper levels to an average of 76 percent of those in the west. Bright stores have reone needs to stand in line for pears or bananas anymore. Almost as many East as West German families own cars.

hurden on westerners to finance the feeling that if unsettled survived war and destruction, cash transfers to the east, and years ago.

ment is estimated by Mr. Kohl at \$600 billion. The cost of wrenching a land of 15 million people from Com-

munist to capitalist economy made surprisingly little impact in the complacency of the west. However much westerners outhble about the tax levy, and however much the easterners are cast as curmudgeons and scapegoats, Germany's economic strength cushioned most up much more quickly than in the bank and a deep-rooted worn-out East German indusproductivity," he said. The tax sense of security ruffled only by the feeling that if the bank and a deep-rooted worn-out East German indusproductivity, where the said is the feeling that it is a town that has spent some \$500 billion in heaval forecast by some five

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#### A Treaty to Respect

agree that Russia has a case for asking for changes in the 1990 treaty on Conventional Forces in Europe. This treaty, written while there still was a Cold War and a Soviet Union, sought to defuse the danger of East-West war by limiting conventional weapons by type and location. It has been extremely successful in establishing a new stability. But the evaporation of a Soviet threat left certain strategic problems affecting both sides, especially on the flanks. Chafing Russian generals note that zones which formerly were rear areas oow constitute Russia's first line of defense. Even before the Chechnya insurrection, the generals were arguing that Russia faces chronic instability on its southern border.

The case for review, however, is a case for collective review under the treaty's terms, not for unilateral abrogation. That is what is objectionable in the attitude that an impatient Russian military and an increasingly oationalistic Russian public have pressed upon a vulnerable Moscow leadership. Some generals and their fol-lowings seem positively eager to break the treaty. Moscow is in compliance with the CFE treaty's overall national ceilings, but it will be in violation of flank limits unless it removes specified weapons by Nov. 17. There would be no immediate crisis, but the spectacle of Russian treaty-hreaking would rightly raise alarms about civilian control of the military and would otherwise play into what is so far a contained but gathering American debate about Russia policy. Russians have complained about flank

limits for years. NATO has been relatively slow to respond, advising Moscow to wait for review in May 1996. Recently under an American lead, however, the alliance suggested redrawing the map to let Russia retain sufficient forces in an expanded Caucasus area to deal with its perceived security problems. The proposal involves nothing strenuous for the Russians and oo new threat to the neighborhood, but it is a change and would require congressional approval. It's too bad it was not launched before treaty compliance started to cast a shadow on the

far-reaching issue of NATO expansion. In Washington as in Moscow, some have argued for a tougher policy toward the other country on grounds of, respectively, Russia's contempt for the CFE treaty and the United States' indifference to Russian security concerns. A little reasonableness should ease this problem.

-THE WASHINGTON POST.

#### **Convicted of Terror**

It was to be a day of unimagined terror in the New York area. Powerful homemade bombs like the one that shook the World Trade Center in February 1993 were to go off at the United Nations headquarters, the main New York Federal Building, the Holland and Lincoln tunnels and the George Washington Bridge. The conspirators were arrested before they could act. On Sunday a federal jury con-victed Sheikh Omar Abdel Rahman and nine followers on 48 of 50 charges relating to that terror conspiracy. It was a justified verdict based on an unusually broad but constitutionally sanctioned law.

The successful prosecution case was built around the rarely used charge of seditious conspiracy - plotting the forcible destruction or overthrow of the U.S. government. In this case the claim was that the defendants conspired to forcibly change U.S. government poli-cies toward Egypt and Israel. The sedition charge required the government to prove only an intention to wage a terror campaign rather than tie specific indi-

viduals to the planning of specific acts. Prosecutors used tape recordings made by a paid undercover informant as well as testimony from other witnesses to connect the defendants to discussions in which terrorist targets were discussed and to the actual mixing of explosives. The government also traced multiple

of those convicted in the earlier World Trade Center trial. But only the sketchiest connections were established between Sheikh Abdel Rahman and the alleged mastermind of that crime, Ramzi Ahmed Yousef. More may emerge on this at Mr. Yousef's trial next year.

Sheikh Abdel Rahman, who faces a possible sentence of life in prison, was convicted on the basis of recorded advice to his followers about the kind of targets that would and would not be justified under his interpretation of Islamic doctrine, and testimony about his religious preachings. No one should be prosecuted merely for inflammatory beliefs or oratory, but in this case there was considerable evidence of deeper involvement in terrorist planning.

Charges like seditious conspiracy and investigative tactics like the use of paid informants need to be used with the utmost caution. When a society is threatened with terror it must respond aggressively to protect the lives of its citizens. When that society is a constitutional democracy, it has the added burden of responding in accordance with law and principle, balancing considerations of security and justice. The prosecutors and jury in this extraordinary case appear to have met that demanding test.

-THE NEW YORK TIMES.

#### **West Indian Corrective**

The savage welfare cuts that just passed Congress have their roots in the Reagan revolution, which revived the Victorian view of poverty as a moral ailment brought on by sloth and failure of will but never, ever by anything so mun-dane as lack of opportunity. Black Reaganauts brought a welcome diversity to conservative politics, but their main function was to validate moral indictments of the poor. The most obvious case was Clarence Thomas, who trashed the civil rights movement every chance he got and publicly insulted his sister for temporarily resorting to welfare during a crisis. Colin Powell figures in this debate as well, both as a black Reaganaut and as a self-identified West Indian.

Because some analyses show them outpacing African-Americans in income, West Indians are routinely held up as proof that discrimination plays no real role in poverty. In "Wealth and Poverty," the bible of the first Reagan White House. George Gilder argued that West Indians born in the United States ex-ceeded even WASPs in education and median income, and that therefore discrimination was no obstacle to black upward mobility. The economist Thomas Sowell took up the case in several books. Bin the Gilder-Sowell arguments were

loaded and tendentious. Ignored was the obvious fact that immigrants are self-selected travelers, primed for upward mobility. West Indian

history and culture are special cases, too. Having lived in black societies where segregation was nonexistent, the first wave of West Indian immigrants arrived in America fearless of whites, indifferent to racial barriers. The Pullman Company, a major employer of blacks, declined to hire them, knowing that subservience was not their strong suit. The main West Indian asset was an almost religious devotion to the rotating credit associations that capitalized their businesses and that anthropologists trace back to Africa. Surveying Harlem in 1945, Adam Clayton Powell noted that West Indians "forged ahead faster than the rest" and received "envious scom" from African-Americans.

The animosity endures. Consider what transpired when Colin Powell proposed to Alma Johnson, an African-American from a promine of family in Birmingham.
In General Powell's memoir, "My In General Powell's memoir. "My American Journey," Alma's father, R. C. Johnson, says: "All my life, I've tried to stay away from those damn West Indians. Now my daughter's going to marry one." The wedding pictures show Mr. Johnson long-faced and forlora.

Colin Powell revels in his West Indian heritage — mentions it every chance he gets — while keeping a discreet distance from the political uses that some would like to make of that.

Why were West Indian immigrants so successful? The British, he writes, were 'absentee landlords," leaving West Indian slaves more or less oo their own.
"Their lives were hard," he writes, "but they did not experience the crippling paternalism of the American plantation system, with white masters controlling every waking moment of a slave's life."

When Caribbean slavery ended — a generation earlier than in the United States - "my ancestors were told that they were British citizens with all the rights of any subjects of the crown. That was an exaggeration; still, the British did establish good schools and made atten-dance mandatory." The British then filled the civil service with blacks, giving them ''self worth'' and ''an opportunity to develop attitudes of independence.''

The tone is considerably more rational than the one we have been hearing for the last 15 years. In subtext at least, General Powell seems to say that even though he walked among the Reaganauts, he was never truly one of them.

-THE NEW YORK TIMES.



International Herald Tribune KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

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Directeur de la Publication: Richard D. Simmons Directeur Adjoint de la Publication: Katharine P. Darrow

Labor we Asia Michael Rahambon, 5 Contenture Rd. Sungquese (6)11. Tel. (65) 472-7708. Face (65) 274-2154
May The Asia Rob D. Kennepull, 50 Glorector Rd. Hong Kong, Tel. 852-2922-1480, Inc. 852-2922-1490,
Two Michael Conton, Sci. Thork late. 15, 60023 Fronkforth, Tel. (65) 72-655. Face (169) 72-75-10
For C. Michael Conton, Sci. Thork Are, New York, NY, 10022-76, (202) 752-2800. Face (202) 725-8785
L. K. Adactionne Office: 65 Louis Area London WC2, Tel. (171) 836-4802. Face (202) 725-8785
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# It Was America That Escorted Japan Into the Fold

TOKYO — Fifty years ago this au-tumn, the United States launched an extraordinary experiment. It decided to remake newly conquered Japan in its own image. After its bloodiest overseas war and against the advice of skeptical allies, the U.S. government approved detailed plans for the transformation of a wary, alien society. The ambition, scale and results of this venture deserve attention and respect half a century after the first

GIs arrived in Tokyo. Nothing on this scale had ever been considered by American policymakers. The United States regarded itself essentially as an anti-imperialist power, and its occupation of the Philippines as a best forgotten aberration. Yet the American occupation of Japan from 1945 until 1952 bore the ballmarks of a fully fledged colonial exercise.

It had a viceroy, General Douglas MacArthur, and an elite bureaucracy op-erating out of the Dai Ichi Building in Tokyo close to the Imperial Palace. This chain of command had outposts through-

out the Japanese archipelago. The United States also bad an ideBy Roger Buckley

ological mission. It was determined to impose an American form of democratic government on the defeated, demoralized and hungry Japanese.

General MacArthur and his lieutenants set to work with a brashness and determination that alarmed the Japanese establishment. A tidal wave of reforms all but drowned the old courtiers, officials and industrial czars. However, the unpopularity of the American commands among the conservatives was more than matched hy the enthusiasm felt by the dispossessed. The United States quickly became the

liberator of many in Japanese society.

The popularity of General MacArthur and his staff rested on a tripod of radical reforms. By insisting that Japan accept an open, democratic political system, they were putting in place the best guarantee that the Japanese would not revert to militarism. In Washingtoo's eyes, its brand of democracy was a sure safeguard

against fascism. After dictating a new constitution for

Japan that has lasted without amendment to this day, the United States then altered the education system to buttress the democratic changes. Then it drastically changed the balance of power in rural Japan by eliminating the control of landlords and enabling tenant farmers to own

their own rice fields. Even though critics within Japan and outside can rightly point to later switches in occupation policies, particularly in the relaxation of barriers to the breakup of industrial conglomerates, the Japan of 1995 displays many of the qualities that

were encouraged in the occupation era. Contemporary critics of Japan in the West might ask themselves whether they ought to fault the American overseer rather than the Japanese pupil. Many of Japan's achievements since 1945 bear the imprint of American prompting and example.

If Japanese industry would later take on Detroit and California's Silicon Valley, the postwar reconstruction began under auspices. Industrial and trade policies that are now castigated by Washington were theo promoted as ways to get Japan back on its feet again.

Of course, what no one could foresee was the zeal and national pride that postwar Japan would put into these economic struggles. Once it had promised to itself and its Asian neighbors that it would uphold the pacifist constitution drawn up hy the United States, the country went full speed ahead to revitalize its industry and regain lost markets.

gim Seciety

Japan continued to concentrate on these goals during the Cold War by leaving heavy defense hurdens and global political responsibilities to other powers. The United States, under the terms of the security alliance with Japan that was signed immediately after the formal peace treaty in 1951, pledged to take care of the

country's defense. If America is uncomfortable with Japan's economic strengths and international weaknesses, it might recall that its postwar Asian ward was made in America.

The writer, author of "U.S. Jopan Alliance Diplomacy, 1945-1990," teaches history at the International Christian University in Tokyo. He contributed this comment to the International Herald Tribune.

#### The Champion UN Deadbeat Ought to Be Ashamed of Itself

NEW YORK — France, zero. Britain, zero. Zeros for other Western allies whose victory in World War II led to the founding of the United Nations: Canada, the

Netherlands, Australia, Belgium. On this list, a UN document, zeros are medals. They mean that the countries have paid up all their dues to the United Nations' annual budget, and owe nothing. The former Axis partners get those honorable zeros too Italy, Japan, Germany.

Russia gets the zero medal for all past dues. The check from Moscow for part of this year's dues has not yet arrived, but, given that things are really compli-cated there, Russia has little to be ashamed of. Its delegates can walk in, cast votes and make speeches without flushing.
But on the United Narions'

50th anniversary, the United States gets no zeros, no medals. How embarrassed its delegates must be when they lecture the United Nations on reform. A good case could be made for canBy A. M. Rosenthal

binual financial deadbeating.
The United States is \$212 million in arrears for the annual budget for past years, and \$315 million for this year.

Turn to contributions to the peacekeeping budget, for missions carried out by the United Nations at the orders of member oations, including the United States. More than \$1 billion is due from the United States. The United Nations puts the to-

tal American arrears for budget and peacekeeping at \$1.6 billion. U.S. accounting knocks off \$300 million for deductions it decided on without UN agreement, Either way, the United States owes about percent of the total UN deficit. But the United Nations has no

reserves or capital. Even as the presidents and prime ministers speechify, it is overdrawn and has peacekeeping debts of \$1 billion. Zionism, or the deliberate mis-

celing U.S. voting privileges in the General Assembly, or potting Washington on probation, for ha-

One more Bosnia, Haiti or Cambodia and the United Nations will pay for carrying out the new mission by — by what? Nobody has any great ideas, or even

mediocre ones. Taking accomplishments and failures, the United Nations bas been a good political investment. Most Americans believe so. Financially the U.S. budget allotment is a free lunch. From UN salaries spent and purchases made in the United States, America gets back far more than its annual dues.

But in Congress, under Democratie as well as Republican leadership, members adore punching the United Nations around. Some of the actions taken at the

United Nations are eminently denounceable - like the years of

labeling of peacemaking as peacekeeping, as in Bosnia, But the perennial congressional UNbashers withhold dues. They talk as if the United Nations were something separate, out there, acting on the orders of international hureaucrats.

Truth is, the United Nations acts on the orders of the member nations. Each mission was ordered by the members, the United States usually in the lead — not by the secretary-general or his staff. If the United States did not want the UN operation in Bosnia or Cambodia or anywhere, it could have killed any one by veto in the Security Council.

To refuse the contributions due is like running up a bill for clothes, wearing them for years and then refusing to pay the tailor because they need cleaning. The other day I traveled to the

first headquarters of the United Nations. It is in the Bronx, then as now the culinary and educational capital of America. While it was looking for a permanent home 50

years ago, the United Nations found haven at the uptown campus of Hunter College, then for women only. It is part of the City University of New York, the city's higher education system, a whole universe of learning that turned out General Colin Powell and me.

The women were shifted to Hunter's downtowo campus and the gym was converted into the Security Council chamber.

The school is now Lehman College, also part of CUNY. I attended a roundtable between Secretary-General **Boutros** Boutros Ghali and CUNY students. Students and secretarygeneral were a fine match — informed, sophisticated, hopeful.

I thought about how the United Nations has changed — after all, 50 years. But one thing I never dreamed would happen - that America would become the biggest, most shameful UN deadbeat. It will remain so unless Americans protest soiling of the country's honor, and theirs.

#### Keep Up the Pressure on Economists to Learn How to Count

Washington — In Chinese the word for wilderness is "wasteland." That reflects an ancient view that nature which countries are developing cash crop. We all know better now, or think we do.

American · schoolchildren know that glaciers left Iowa and Kansas a billionaire's legacy of topsoil, that natural selection produced most of our wonder drugs, that timber is only a fraction of the value of a standing forest, and so on. Yet America's preeminent economic guidepost, the gross domestic product, is as out of date as the ancient Chinese term. It treats not only wilderness but all of the environment as valueless.

By Jessica Mathews

The GDP figure determines hangs on every quarterly twitch. It's GDP that decides when a country is in recession. It guides governments and seals their fates.

The problem is that GDP measures neither wealth nor real growth. It lumps together economic pluses and minuses so indiscriminately that if a household or business used its equivalent for guidance it would find itself on the rocks in no time. It ignores bunks of the economy. The letters GDP might as well stand for Grossly Deficient Pretender.

is producing something of value and which have made it to the chop down a forest, record the measure of economic progress. change. Environmentalists, as in

so much else, have been the driving force. Dating largely from a seminal study by Robert Repetto of the World Resources Institute (issued in 1989 when I was the institute's vice president), their efforts have proved that, however difficult, there are technically sound ways to correct many of GDP's environmental absurdities.

With the release of its own study, "Measuring Environmental Progress," to be showcased at two international conferences in Washington this week, the World Bank now adds the enormous

chorus. Last month the United Nations Development Program released figures showing that the uncounted value of women's work in the home and community and their underpaid work in the formal economy amount to a phenomenal \$11 trillion, nearly half the world's

official output of \$23 trillion. Because GDP does not count any activity in which money does not change hands, regardless of its economic significance, the re-sult is not merely injustice but, in the United Nations' words, reduction of women to "virtual conentities" without property rights, access to credit and other necessities. So for women, too, GDP reform is a priority.

Now the lead piece in Octo-ber's Atlantic Monthly proposes to replace GDP with a comprehensively reformed measure that

tended and for which it is dras-tically ill-suited, have done a funk the authors call GPI, the Genuine Progress Indicator. They try to before the task of turning the in- correct what they see as GDP's GDP, for example, a country can dicator into an even semi-accurate environmental shortcomings, inelude volunteer and household types of social decline (crime, divorce, loss of leisure time), subtract foreign borrowing used to finance consumption rather than investment and - the biggest single change — adjust for changes in income distribution (widening inequality is a negative factor).

They find that in contrast to U.S. GDP's steady growth since 1950, per capita GPI leveled off in the late 1960s and has declined since 1973. This, they think, explains the apparent paradox that while the statistic climbs, voters are gloomy. GDP growth may reassure officials, but it does not weight of its prestige to the effort.
Other voices have joined the or not, the downward turn in GPl or not, the downward turn in GP1 in 1973 coincides with the be-ginning of what is now a 20-year

decline in real wages.)
Experts will have a ball ripping apart some of the utterly arbitrary assumptions that underlie the GPI calculations. The value of the work lies, rather, in the exceptional clarity and accessibility to the noneconomist of the authors' exposé of GDP's many flaws.

They have flung down a gauntlet to economists: If these numbers are wrong, devise something better. They are right. And it is worth the effort. GDP is a beacon that governments follow slavishly even though it leads them seri-

ously astray.

The public will have to keep the heat on, though. Left to itself, the profession will stick with the status quo for another 50 years.

The Washington Post.

#### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1895: Black Rights NEW YORK - There is still on

sign in the North of the least disposition to intervene for the preservation of the constitutional rights of black citizens of the South. Nor will agitation in England or else-where in Europe benefit the blacks. The Radical outcry in England last year about the lynchings of blacks in the United States was distinctly mischievous. The people of the North saw no way of interfering, and they did not and do not care to be lectured about it by those at a distance who were in no position to appreciate the difficul-ties which prevent action.

1920: Failing League

break at any time, four frontiers with India then receiving its incan be described as "acutely dependence as a unit.

sensitive" and civil war exists or is impending in seven countries.

All this, it is pointed out, despite the promises made that the League of Nations would bring peace to the world.

#### 1945: Policy on India NEW YORK - The British Labor

government's recent declaration of policy on India may be regarded as a "victory in theory" for the Indians in their fight for independence, according to D. F. Karaka, of "The Bombay Chroniele." However, a vital decision must be made before self-government ing: India becomes a fact. On the one hand, the division of the country into a Moslem "Pakistan" and a Hindu ''Hindustan'' might be NEW YORK — Government re- brought, with each given its freeports show that while nine active wars are now going on, nine-teen international fronts are Jinnah, leader of the minority strongly held in favor of an out- Moslem League, "is obliterated,

. WALTER WELLS, Nova Falor . PAUL HORVITZ, KATHERINE KNORR and

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France, Tel. (1) 41 43 9310, Law (Cre., (1) 41 43.92 10; Adv., (1) 41 43.92 12, Internet: IHT@curokom.ic



By John C. Bullock

with the bathwater in their approach to developing countries? The United Nations' Basel convention on hazardous waste has just been amended to ban industry in those countries from purchas-ing hazardous recyclable mate-rials from industrialized coun-

the convention in Geneva last

Efforts are under way withio

But there is real uncertainty about how the definitions and lists will turn out, and thus about the impact of the ban itself. Meanwhile, the impact on long-term planning for industries which use these materials is immediate.

fair? A wide range of technical, legal and governmental capabilities among the many countries, and within individual countries. have been banned from this trade in Europe and North America.

And are the rapidly growing Asian and South American economies really so lacking in their ability to protect the environment that they should not be able to have industries that use recyclable and secondary raw materials? Countries like Brazil, Chile

and South Korea are on the verge of achieving major-economy status, and have functioning environmental laws and agencies. At the Geneva conference, some developing countries, in emphasizing their need for raw materials, drew attention to their sound environmental management of recycling processes. But the ban applies to them nevertheless.

To be sure, these countries have a way to go in matching Western Europe, North America and Japan in levels of environmental protection. Furthermore, environmentalists are certainly correct in asserting that it is harder to protect the environment in an industrial setting, and that there will be problems as developing countries become industrialized.

Developing countries have to determine their own environmental policies in relation to their need for hospitals, schools, transportation and public bealth, as well as for strong economies to pay for them. Banning these countries from participation in a significant area of world trade is a drastic measure, and a wrong one.

How far is the premise to be applied? If a developing country cannot manage hazardous recyclable material, can it manage a product containing the same chemicals?

The United Nations Environ-

Under the rules for calculating the loss of the asset, since it is not counted. Nor is resource degradation - soil erosion, for example - although it is the natural analogue of the depreciation of a man-made asset. Pollution is not only counted as a positive but may be counted three times: when it is produced, when it is cleaned up

and through its costs to health. The principal reason why GDP has not been repaired is that so much needs fixing. Economists, aware that GDP has assumed a role for which it was never in-

## Hurting Development and Business

PARIS — Are environmentalists throwing out the baby

tries, beginning in 1998. The premise of the ban is that the developing countries cannot operate in an environmentally sound manner those industries which use recyclable materials. It is a dangerous action, and an even more dangerous precedent. At a conference of the parties to

month, the International Chamber of Commerce delegation, speaking on behalf of world business, drew the attention of government environmental experts to the real problems with the ban, and with the premise on which it is based. The first problem is that nobody knows to which materials the ban

applies. If you read the convention literally, it defines even the most commonly traded scrap materials, such as steel and copper scrap with international trade specifications, as hazardous waste. The ban would effectively cripple the electric arc furnace steel industries and basic copper industries of many developing countries.

the convention to clarify the definitions of hazardous waste, and to list recyclable materials that are not hazardous and are not covered by the Basel convention. It is to be hoped that all of this will be done by late 1997, just before the ban goes into effect.

Is the premise even realistic or

ment Program is beginning to develop a program to control trade in hazardous chemicals to developing countries, and the Basel convention has offered its assistance. It takes oo great leap of logic to believe, with the Basel conventioo as guide and prece-dent, that developing countries may be found incompetent to manage hazardous chemicals and products, and be banned from receiving them. Will developing countries then be relegated to

primitive agriculture in the name of environmental protection? A broader view should be taken of the requirements of developing countries, a balanced view that takes account of their international economic aspirations - with recognition that industrial and commercial development and international trade provide real benefits and economic resources with which to address social and health needs, including the improved en-

vironmental protection. Developing countries should where necessary be given tech-nical help in improving environ-mental protection. They should be given a hand up, not down.

The writer is an American lawyer specializing in environmental issues, who took part as a member of the International Chamber of Commerce delegation in the recent Geneva conference of the parties to the Basel Convention on the Trans-Boundary Movement of Hazardous Wosle. He contributed this comment to the International Herald Tribune.

Letters intended for pub-lication should be addressed "Letters to the Editor" and comain the writer's signature. name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of un-

solicited manuscripts.

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## Grim Society's Excesses Replace Those of Great Society

WASHINGTON — Ross Perot's sur-prise third-party announcement didn't come in time to block the new congressional agenda moving through Washington. The trouble is, the United States can't afford another reckless economic and social experiment in which the failed liberalism of the Great Society, the expensive naiveté of the 1960s, gets replaced by a oew Grim Society, the rightward overreaction of the 1990s.

"Conservative" isn't the right label here.
Plans to gut Medicaid, cut Medicare, slash environmental regulation, recast the tax code toward Wall Street and Paim Desert and embark on a risky new approach to welfare aren't considered, careful and incremental. On the contrary, taken together, they are the stuff of radicalism - of ivory tower planners, ideologues and second-rate professors

ascended to positions of first-class power.
Tricky legislative procedures are a warning light. Agendas rushed through Congress, hur-ried so ordinary voters do not have time to understand or protest, are almost always the excesses of special interests - not the sentiments of the grass roots. Last week's Medi-care "reform" is a perfect example. It's also fitting to compare the current Republican Congress to the last session to produce such a blizzard of supposedly reformist domestic leg-islation — the overwhelmingly liberal 89th

Congress of 1965-66. Both parties go too far, given half a chance. For both episodes prove the same point: Citizens must beware when zealots pretend that a negative election targeting an unpopular White House occupant or candidate was actually a mandate for their own

accumulated domestic policy daydreams.

President Lyndon Johnson and the hugely
Democratic 89th did this 30 years ago, misinterpreting the defeat of 1964 Republican nominee, Barry Goldwater, as a mandate for piling up federal programs; experimenting

By Kevin Phillips

with housing, education and welfare; seeking to end poverty almost overnight, and paying for everything with printing presses and in-flation instead of new taxes. Sociologists and "experts" had a field day, and even the 2-1 Democratic Congress passed some of the more extreme legislation by only two-vote margins. Finally, on Election Day, 1966, the voters rebelled, and the Democrats lost 47

seats in the House and three in the Senate.

The relevance is twofold. First, parts of this
'Great Society,' grown like Jack's
beanstalk, are what Americans are now fighting over. Republicans are quite correct in saying many entitlements did get out of hand, fueling today's sky-high health costs and welfare outlays. However, just as the 1965-66 congressional surge of progressivism went beyond national support for dealing with the accumulated problems of civil rights, education, health and the environment, the right's "Contract With America" orgy also goes beyond a reasonable correction of ex-

cessive government and regulation.

The unnerving parallels don't end with initial overreaction. Today's right-wing zealots seem just as eager as 1960s liberals to ignore voter worries that they're going too far—even as they twist the arms of unhappy senators and congressmen to ram legislation through in secrecy before voters can know what's going on. Last week's bloodletting on Medicare, with only one day of bearings and with critical dollar amounts and formulas withheld, follows similar covert procedures in the Republican Congress's regulatory overhaul and tort reform. Fear is also growing that these Republican backroom maneuvers are threatening the future of the

America," with its commitment to Darwinian

Environmental Protection Agency.
Thirty years ago, the ambitious blue-printlaw professor Bill Clinton as president.

ers were liberals in the Departments of tional disenchantment. First, with the pres-Health, Education and Welfare and Housing ident's indecisive leadership; then with the new Republican Congress that has ducked academics, economists and consultants from such populist issues as term limits and camdozens of think tanks, universities and institutes. Today, there is a new generation of overheated individuals — this time conservative - from a new crowd of universities and think tanks. They are now touting the merits of flat taxes and permissive business regulatory policies - free the Oil Spill Five and the Securities Fraud Seven - and just as eager to ennoble overprivileged speculators and corporate buccaneers as their 1960s lib-

privileged welfare "clients" and muggers. Today's right is embarrassed by yesteryear's jokes about experts and eggheads. In the 1990s, the professors who have never met a payroll are managing conservative ideology: the House speaker, Newtonials a force secretary experience of his Gingrich, a former assistant professor of history at West Georgia College; the House majority leader, Dick Armey, a former professor of economics at North Texas State University, and Senator Phil Gramm, presidential candidate and a former professor of economics at Texas A&M University. These three are probably the top Washington strategists of the Republicans' "Contract With

eral predecessors were to ennoble under-

sociology and trickle-down economics.

Practical centrism is oot what they do.

Frederick the Great of Prussia made a shrewd analysis when be said if he wanted to punish a province, he would have it ruled by an intellectual. The United States so opted oor only in 1994, when it elected a congressional majority enthralled with professors Gingrich, Armey and Gramm, but also in 1992 by electing the former Rhodes Scholar and former part-time University of Arkansas

paign reform in order to emphasize "Contract With America" provisions that can better be described as a "Contract With K Street" - the Washington special-interest lobbying community — already being derided by both Mr. Perot and Colin Powell.

The public understood this first, though, and as autumn's leaves begin to fall in Washington, the ratings of the new Republican Congress and speaker are already on the ground, brown and crumbling. New polls taken by NBC, Gallup and the Times Mirror Center all show the Congress drawing negative assessments, the weakest since the election, down from the public's 2-to-1 favorable views of the new Republicans last winter. Familiarity has bred at least discootent. This has been fanned, most recently. by the arrogance of the new Republican majority, which simultaneously pushed \$270 billion worth of Medicare reducions while insisting the country also needed \$245 billion of tax cuts tilted to business and the upper brackets. That's chutzpah.

But the most important thing about the apparent simultaneous failure of the Democratic president and the Republican Congress is that the public may finally be rejecting the two-party system, in operation since the 1860s. National surveys show 60 percent of Americans favor the creation of a new third party — with half the Democrats and half the Republicans agreeing the United States needs something else.

The writer is the author most recently of "Arrogant Capital: Washington, Wall Street and the Frustration of American Politics." He contributed this comment to the Los The result has been a double-barreled na-

#### A Lesson on Yom Kippur For Former Soviet Jews

By Edward Serotta

BERLIN—The four-story building, a barracks, sits alone in the Kiev, said, "About Judaism, we, all German state of Thuringia with its a thing! rich western neighbor, Hesse. Be-fore 1989, the building housed East German border guards.

These days, you can't even find the border, although the barracks. not far from the village of Mack-enrode, are still occupied — by 108

Jews from the former Soviet Union. With a mixture of guilt and generosity tempered by practicality, Germany welcomes a certain num-

#### MEANWHILE

ber of former Soviet Jews each mooth. They are sent to eastern and western states, depending on which states have the room and money to provide the newcomers with housing, medical care, language lessons and social welfare services.

For Jews living far from Germany's major cities, the Jewish Central Welfare Council, or ZWST. sends Jewish social workers each week to help solve problems and to teach a bit of basic Judaism.

Recently, 26 people gathered around a table to have a lesson from Monika Domeij-Gaul, a social worker from Kassel. Her topic was Yom Kippur, the boliest day of the Jewish year, which falls on Oct. 4

this year. Boris Press, a 35-year-old from Kiev, translated.

The social worker gave an introduction to Yom Kippur, God's day of judgment.

On Yom Kippur, Jews atone for their sins, Just beforehand, they must contact everyone they have wrooged and make amends. On Yom Kippur, Jews fast, drink oo water, pray until sundown and, out of respect for other living things,

ear no leather. Working is forbidden, as is driv-ing — which meant the ZWST would not be able to send a bus to take the students to a synagogue.

Ida Weintraub, 72, from Kiev, had a question.

"You say it's good for a Jew to pray," she said. "But how come, oo matter how much a Jew prays, or how little a Jew prays, we are always hated by our neighbors?"

The room was quiet for a minute before the students broke into an

imated conversation.

forests that divide the former East of us in this room, don't know

She looked down the table at the children sitting on their parents' and grandparents' laps.

"My grandparents knew a lot about being lewish," she said. "But because of communism, they became afraid to teach us, and so now we sit together and we don't know

She continued, raising her voice. "I want my daughter to know something, lots of things," she said. 'I want my daughter to be in a country where you can practice religion without being afraid, and I want her to know what it means to be

how to be Jews. I feel so helpless."

"I ask you," she went on. "On Yom Kippur, is there some special prayer I can say for her future? I mean, it's too late for me."

Her voice cracked. In a half-whisper, she said, "I want everything

After learning about the holy day, Efim Kislenko, a 65-year old engineer from Kisheney, said he was

disappointed he wouldn't be able to attend Yom Kippur services. "You say you can't bring us to a synagogue?" he asked. "It hardly seems fair now that you've explained how important it is."

Their teacher had an idea. She said she would consult a rabbi in Kassel and ask him to outline the proper prayers. We'll have our own Yom Kip

pur service," she said. Mr. Kislenko looked surprised. "Can you pray outside of a synagogue?" he asked, "Is it" --- he earched for the word - "kosher?"

The social worker nodded. 'I would say it is very, very kosher," she said.

The class beamed Vera Atzkelevitch, from Minsk, blurted our: "That is so nice of you! I'll make some fresh doughnuis!' She reddened as the other students glared at her for not compreheoding the lesson.
"Sorry." she said. "I forgot about this fasting business. I'm learning, I'm learning."

The writer is working on o book about Jews in contemporary Germany. He contributed this comment to the International Herald Tribune.

#### At a Loss

Regarding "Peres and Arafat Agree on Transfer of West Bank to Arabs" (Sept. 25):

I must be one of the many people who find themselves at a loss on the subject of the Israeli-Palestinian negotiations. Aren't negotiations sup-

posed to benefit both sides? The Palestinians are gaining control over the West Bank. Serge Schmemann writes that "the staged withdrawal enabled both sides to

claim major gains." The Palestinians' gain is obvious,

**ANOTHER YOU** 

Frank Mosher

DROFESSOR

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Reviewed by Howard

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By Ann Beattle. 323 pages. \$24.

Lockard is in a holding pat-

tern. This isn't anything unusu-

al, though, for the reluctant,

middle-aged hero of Ann Beat-

tie's powerful and entertaining

mediocre New England col-

lege, Lockard has never been

able to involve himself fully in

what he thinks of as 'real

primarily in a detached world of

daydreams, whimsical specula-

As simple an act as reaching

for a banana prompts him to

wonder "if there was any poem

that contained the word 'ba-

nana.' 'Peach,' certainly: what

Magritte had done for the green

apple, Eliot had done for the

peach. For a moment he thought

how different, how absurdly

different, the whole poem

tions and remembered lines

from favorite poems.

Instead, he seems to dwell

A literature teacher at a

the second time the Palestinians will promise to revoke the article calling

for the destruction of Israel? The final stage of negotiations will deal with the fate of Jerusalem. Isn't Mr. Peres walking on dangerous ground here?

GALINA MICHKOVITCH London.

**BOOKS** 

#### United Bosnia

Prufrock.

turn out to be cliched.

Marshall

There is talk these days about the territorial division of Bosnia and ties of the eventual Serbian and Croatian sectors with Serbia and Croatia. But but what exactly are the gains for the state of Israel and its people? That for of the Muslim sector. there is not a word about the future

Perhaps it would be simpler and more stable if Bosnia remained an body and one government, in which all three ethnic groups were represented proportionally. The Swiss constitution could be a model.

LETTERS TO THE EDITOR

There would be no need for voluntary or compulsory movement of populations. People would vote for candidates wherever they resided.

T. L. CHRYSANTHOPOULOS. Villeneuve-Loubet, France.

Grateful in Germany

Regarding "Closed Germany Keeps Refugees Adrift" (Sept. 12):

Why doesn't the International Herald Tribune publish an article integral state with one legislative about the bundreds of thousands of refugees and asylum seekers in Germany who are grateful for receiving shelter instead of being jailed, tortured, raped or even murdered.

ALBRECHT KÜPPERS. Bad Soden, Germany.

#### Unfair to RVs

Regarding "Let the Motorized Hordes Go Camping at Wol-Mort' (Opinion, Aug. 23):

Tom Chaffin's article misrepresented recreational vehicles (RVs) in Recreation Vehicle Industry Asso-U.S. national parks and presented a ciotion.

that would exclude millions of Americans who travel and camp in them. Any group has the potential to abuse our parks, Irresponsible back-

narrow, restrictive vision of camping

packers can foul streams. Tent campers can play radios loudly outside. RVers can forget rules to turn generators off after 9 P.M. But the misconduct of the minority doesn't justify punishing the conscientious. DAVID J. HUMPHREYS.

Reston, Virginia.

The writer is president of the

#### **GENERAL NEWS**

## Clinton Vetoes Funds to Run Congress

and take care of business."

Compiled by Ow Staff From Disparche WASHINGTON - President Bill Clinton vetoed a bill Tuesday that would pro-

vide funds for Congress to operate, the White House said. Mr. Clintoo and the Republican-con-

priate for Congress to take care of Congress and leave everybody else hanging,"

trolled Congress are fighting over govern-ment funding for the fiscal year that began Oct. I and how to cut the federal deficit. The president just feels that is inapprosaid the president's press secretary, Mi-chael McCurry.

He said that Mr. Clinton had signed into law a bill that provides funding for mili-tary construction projects, which allows for spending at military bases to house soldiers, even though he objected to about \$70 million in spending that he felt was not

"You might describe them as pork," Mr. McCurry said of the projects. "And they

will oink appropriately."

Mr. McCurry said that in vetoing the funding for Congress, Mr. Clinton "wants

to say to them that we have got to sit down

The Republican majority in Congress sent the bill, which reduces some legislative costs, as a symbol of their eagerness to cut back government spending.
But Mr. McCurry said Mr. Clinton used

the veto to express his concern over what the spokesman said was sometimes "pretty pathetic" work oo the budget by Republi-

Mr. Chinton's third veto as president came on a bill that allows for \$2.2 billion in congressional spending - a \$200 million reduction from the last fiscal year. (Reuters, AP)

## **Militants Vow to Kill**

Compiled by Our Staff From Dispatches

taliation for the conviction of

Sheikh Omar Abdel-Rahman

and nine others for conspiring to bomb the United Nations,

tunnels and a bridge in New York City to frighten the Unit-

ed States into changing its Mid-

The warning came in pam-

phlets sent to security authori-

ties and posted on walls in two

southern Egyptian provinces, the police said. It was the first

statement by the Islamic

Group, since the sheik's convic-

tioo Sunday in New York. "We

warn you with the use of all

means of violence," the pam-

phlet said, referring to Americans, the police said.

The U.S. Embassy here had

no immediate comment, but se-

curity was tightened there and

at other American institutions.

About 11,500 Americans live in

east policies.

#### **TOPICS** Americans Don't Read This

## Over an Open Flame CAIRO — Egypt's largest Is-lamic militant group threatened Americans oo Tuesday with "all means of violence" in re-

**AMERICAN** 

Driving with a big cardboard suoshade covering your car's windshield is oot a good idea. It says so, right on the sunshade, in red block let-

"Warning: Do oot drive with sunshade in place. Re-move from windshield before starting ignition."

Where there is any threat of a lawsuit, there is a warning label. And some of them seem downright absurd.

Consumers are told that their coffee is hot, that a knife blade is sharp, that it is unwise to fold a stroller with a baby sitting in it.

Take that tip about the sunshade, Lia Terry, market-ing coordinator for Autoshade Inc. of Moorpark, California, told The Associated Press that some customers have actually called and complained after they took to the road, blind. "Some people doo't think too clearly," she

Legally, manufacturers (AP, NYT)

have no obligation to warn anyone about "open and obvious" dangers from their products.

"You don't have to put a warning on an airplane propeller saying, 'Don't walk into this propeller when the engine is running," said Tom Barba, a Washington lawyer who defends manufacturers sued after their products are involved in an

He says the idea of such seemingly obvious warnings is to protect against the chance that some jury, some-where, might find the compa-oy at fault for something that looked obvious.

#### Short Takes

Supposedly, the rising value of real estate and changing lifestyles are dooming the open-air drive-in movie theaters of the 1950s. Certainly, the oumber of drive-ins has dropped more than 75 percent, from 4.063 at the drivein's zenith in 1958 to 859 in 1994. But there is hope for those who live for summer nights behind the dashboard "Valley of the Dolls" splayed across a big screen and the aroma of hot dogs and popcorn wafting from the concession stand. There were actually 22 more drive-ins in 1994 than in 1993.

A circus lion bit off the right index finger of an Indianapolis woman who scaled three fences and stuck her hand inside the cage to pet the animal. Lisa Fox, 31, told the police she put her hand into the lion's cage at a downtown staging area used by the Ringling Bros. Barnum & Bailey circus. Miss Fox was hospitalized while surgeons tried to sew the finger back

0.95

Exxon Corp., whose ads feature a cartoon tiger and exhort motorists to "put a tiger in your tank," says it will donate \$5 million over the next five years to support international efforts to protect the habitat of tigers in the wild. Exxon's chairman, Lee Raymond, says the company is committed to "helping to save a legendary species that represents beauty, strength and grace." The move is a departure for the oil company, which was accused of oot moving fast enough when the tanker Exxoo Valdez ran aground in 1989, contaminatmg Alaska's Prince William Sound with 11 million galloos

of crude oil. International Herald Tribune.

#### **BEST SELLERS**

would be if Prufrock had wondered whether he dared to eat a banana."

In fact, Marshall Lockard, though a thoroughly decent would be if Prufrock had wondered whether he dared to eat a particularly after McCallum seeks refuge at the Lockards house, where he's tracked down and stabbed nearly to

The New York Times
This list is based on reports from more than
2,000 bookstores throughout the United States. FICTION

Week
I THE HORSE WHISPERER.
by Nicholas Evans
2 MORNING, NOON AND Sue Grafion Scome TO GRIEF, by Dick

6 BEACH MUSIC. by Par 7 FROM POTTER'S FIELD, by
Pagicias Corawell
RA PLACE CALLED
FREEDOM, by Ken Folket
The Celestine PROPHE
CY, by James Redfield
To DEAD MAN'S WALK, by
Large M-Marity

11 MEMNOCH THE DEVIL by 12 THE RAINMAKER, by John 13 STORMY WEATHER, by 12

Sircle
15 THE ARIDGES OF
MADISON COUNTY by
Robert James Wuller......  6 NEW PASSAGES, by Gail 7 SPONTANEOUS HEALING. by Andrew Weil 8 TO RENEW AMERICA, by News Gingrich

9 SLEEPERS. by Lorenzo

The ensuing entanglements are unlike anything Marshall

Carcaterra.

10 MY OLD MAN AND THE
SEA. by David and Duniel Hays.

II I'M ONLY ONE MAN!. by Regis Philbin with all Zchare.

12 BUFFETT. by Roger Lowerstein... LOWERS CONTROL ALL REASON, by 3 13 BEYOND ALL REASON, by David Smith with Carol Calef 83 14 IN THEIR NAME, edited by Clive Irving

15 THE HOUSEKEEPER'S

DIARY, by Wendy Berry

ADVICE, HOW-TO AND MISCELLANEOUS

I MEN ARE FROM MARS.
WOMEN ARE FROM
VENUS. by John Gray
THE SEVEN SPIRITUAL
LAWS OF SUCCESS. by
Deepak Chopra
3 STOP AGING NOW! by Joan MELATONIN THE MELTINGER MIRACLE, by Walter William

man, has no personal friends, death by his crazed wife. no strong family attachments. no passions other than books,

As if this isn't enough to deal with, Marshall's stepmother. and more than a bit in common Evic. has a life-threatening with T.S. Eliot's maddeningly stroke, and soon afterward his uncommitted J. Alfred wife acknowledges to him that she's been conducting a torrid The poor guy can't even bring himself to write a love affair with her boss, a sleazy real estate dealer, with whom she has been playing a wildly crotic version of hide-and-gopoem to his wife, for fear it will seek known as "the game" in The realm of human affairs the empty houses he's listing. in Beattie's fictioo is oever less

than complex and unpre-Interspersed at strategic intervals in the unfolding narradictable, however. Right out of the blue one stormy evening, Marshall picks tive is a series of mysterious old letters from a man identified only by his signature, "M," to up a young woman hitchhiker, the governess of his children.
The tone of these letters is who causes his entire life to undergo a profound transfor-

deeply amhiguous. Some of them border on ro-The hitchhiker's name is mantic declarations; others re-Cheryl Lanier - one of Marveal an impenetrable self-abshall's students, as it turns out sorption and a tormented and at a dreary roadhouse, marriage, and hint at a strange, over a drink or two too many. secret love triangle. she relates a horrifying story

By degrees, they reveal a involving the rape of her roomcompelling family history. More shocking still, the alleged rapist, Jack McCallum, is At the same time, Marshall decides to embark on a road trip south to Key West, into his own one of Marshall's colleagues at

personal and family past. His odyssey, which forms the central dramatic action of enlivened by all of Beattie's Post.

trademarks at their very best: an unerring as Elmore Leonard's and an unblinking eye for the gloriously absurd details of American life in the fast lane.

Best of all, she has a gift for hilarious yet sympathetic satire of the idiosyncrasies of a score or more minor characters whom we soon come to know like our own neighbors - from the deliciously bumptious president of Marshall's college, swooping down with a predatory eye on a potential benefactor (or a full bottle of sherry), to Mc-Callum's knife-wielding wife, who for years has badgered him to join the Masons so that she'll

be assured of a comfortable old-Beame's tenth work of fiction also presents us with her widest range of major charac-

ters to date. No other writer at work in this country today invents such devastating send-ups of selfstyled intellectuals.

Howard Frank Mosher wrote the second part of the novel is this review for The Washington

#### Thursday

## HEALTH/SCIENCE

With a wide range of topics from technology to space exploration, from recent medical discoveries to how the human brain functions, this in-depth feature brings up-to-date information on scientific and physical developments in the intriguing worlds of health and science.

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## 'To Die For': Portrait of the Media Monster

By Stephen Holden

TEW YORK — The movies have always who emerge from the primeval swamp of our unconscious to terrify us with halfremembered nightmares. But Gus Van Sant's scathing, satir-ical new film, "To Die For," may be the first movie to create a glamorous she-devil who is as up-to-the-minute as the latest in dissecting the overpow-tabloid tidbit on Michael Jackson, Madonna and the O.J. Simpson circus.

You might call Suzanne twist. The movie is constructed Stone, the lethally amhitious around Suzanne's home-video weather girl at the center of the film. Hollywood's first full-blown media monster, a creature born out of a million television shows, then slicked and scented with the fragrances and emollients of a million glistening commercials.

Superbly played by Nicole Kidman with the cold-blooded perkiness of a Miss America control and created the ultimate contestant. Suzanne flaunts a tahloid docudrama, one in narcissism so insatiable that it which reality and fiction, home movies and Hollywood come and fortune as a network television personality.

When Suzanne decides that her stick-in-the-mud husband is impeding her campaign to reign alongside Diane Sawyer, Barbara Walters and Oprah Winfrev as a media queen, she engages a trio of aimless high school students, with whom she is making a fatuous documen- alted lives in a West Coast par- that while it is busy including so brazenly the conversion of just like Suzanne Stone.

tary on teenage life, to murder adise known as Hollywood, and everybody and finding the low- the personal into the commerconsiders worthwhile; sex and the promise of glamorous media and act. But unless you were the ratings, it's kaput. That's where reveled in monsters jobs once she becomes famous. one-in-a-million hopeful who the monster comes in.

> only in her fantasies, Suzanne you were just an imitator. realizes not long after the murder that notoriety could change all that. Better to be Susan Smith or Amy Fisher than nothing, she decides, dazzled by the glare of approaching television lights.

media "To Die For" gives that theme a wonderfully vicious pitch of her own story to Hollywood. In videotaping a story that she expects to cash in on, Suzanne has made the logical next step beyond Joey Buttafuoco and Amy Fisher or the O.J. Simpson crowd in selfcommodification.

By taping and editing her version of events, she has seized together. Suzanne long ago absorbed the lessons of modern stardom: fame is fame, no matter how you get it. And fame pays big bucks if you massage it right. All it takes is nerves of steel and no conscience.

At the dawn of the media age, the world was divided into two camps: the stars, who lived ex-

Although she is a celebrity was discovered and anointed,

Then television was invented. Along with the stars came more and more people who looked and acted just like everybody else, except they were a little more polished. It became harder and harder to tell the difference between the stars and everybody else. And when the TV box grew so hig that a closeup of a face was larger than life, every face that appeared on it became a star face.

By 1970, this celestial

democracy was proclaimed in popular songs like John Lennon's "Instant Karma" and Sly and the Family Stone's "Everybody Is a Star." That phrase — "everybody is a star" — is so optimistically American. Democratic and egalitarian, it implies that millions of people have enough vision and autonomy to see themselves as larger-than-life beings with unlimited oppor-tunities. Nobody's better than anyone else.

But if everybody is a star, who's going to watch? That is the humorous question posed in "To Die For." The obvious answer is that some stars will be the studio and a moment of air brighter than others. For the con-time. But her family does. tradictory nature of television is

A media monster is born out of the increasingly hard-to-discern gulf between day-to-day reality and television's version of life. With its orderly montage and authoritative tone, television presents itself as an objective mirror of the world. The larger it grows, the more con-

vincingly objective it appears.
Television has figured out bow to turn almost everything into high drama and make everyone feel like a player. We are all stars of our own riveting soap operas. The only thing standing between us and celebrity is a mass murderer in the family or

an extraterrestrial abduction. But high drama thrives on conflict, not on resolution. That may be why the tone of discourse across the spectrum of American life has become so shrill. A quiet conversation isn't nearly as exciting or commercially salable as a hysterical ar-

be noticed by television. In "To Die For," Suzanne Stone never gets to be on a talk show, spilling out her most intimate secrets for the price of an airline ticket to

No event has demonstrated

him. As payment, she offers the then everybody else. In those est common denominator of cial as the O.J. Simpson trial. killers the only two things she days, the stars gave lessons to the taste, it is also about winning. If And no event has revealed telemasses in how to speak, dress a television show doesn't grab vision to be so profoundly duplicitous. As many have observed, the trial was a travesty of justice run amok. While television news readers and their advisers nightly handicapped the trial, to most people it was perfectly clear that this was just the latest form of inforainment.

But the cultural lesson being taught is a law that has nothing to do with justice or the legal system and everything to do with images and self marketing.

To be a Kato Kaelin or a Faye Resnick in America is to win the media sweepstakes. The Kaelins, Resnicks, Buttafuocos and Bobbitts are the winners in a world in which publicity, lies and wealth have become so intertwined that the star makers, handlers and spin doctors have become as hungry for fame as their employers.

Reality becomes show business. And it's all somehow unreal. We stop worrying about one another and worry about our ratings

Was Ronald Reagan really the president? Or was he an More and more people seem the president? Or was he an willing to sacrifice a great deal to actor playing the president? We And does it really matter? We lose sight of the fact that being media wise isn't the same as being wise, that cynicism and sagacity are not synonymous. And when we have truly for-

gotten the difference, we will have become media monsters



The impeccable Maggie Smith in a scene from Edward Albee's "Three Tall Women."

## N.Y. City Ballet Spins Through Its History

By David Stevens International Herald Tribune

the Théâtre du Chatelet are all-Robbins. for a densely packed couple of weeks, with a reperto pieces that have entered the century ago to produce the repertory in the last few monumental "Goldberg Vari-

But the nucleus of this visit,

T.

(T)

ARIS — The New eral of them not previously seen en last year by pupils of the York City Ballet is at here, and two of the programs company's school.)

ations.'

But the atmosphere is difthe first to Paris in six years by ferent in this dance for four men the company, can also be seen and four women, presented in

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as a mini Jerome Rohbins fes- different combinations for the tival. Seven of the 16 ballets the ballet's 12 sections. (The balcompany brought are his, sev- let's premiere was actually giv-

There was rich inventiveness In "Two- and Three-Part in the matching of musical and Variations," which entered the dance structures and a freshness tory that amounts to a selective company repertory only last catalogue of the company's history, from George Balanchine's world of Bach keyboard music that be visited almost a quarter-top decrease and a residues and humor that partly hid the demanding precision of the partnering. Nancy McDill, stationed on the apron at stage to pieces that have entered the In "Antique Epitaphs," the

atmosphere was all feminine, gossamer (in Florence Klotz's filmy costumes and Jennifer Tipton's pastel lighting) and Sapphic, but the sequence of dances had the same high level of poetic inventiveness. Helene Alexopoulos, Lourdes Lopez, Wendy Whelan and Diana White were the four principals. In Debussy's "Syrinx," which with his "Six Epigraphes Antiques" made up the ballet's music, the Lamoureux Orehestra's flute soloist, Jean-Loup Grégoire provided much of the pleasure.

The other two ballets on the program showed Robbins in his Broadway-Hollywood mode. 'Gershwin Concerto' fizzed with 1920s jazzy vitality in the movements of the corps. The Concerto in F got a solid reading from Gordon Boelzner con-

the musical support.

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Darci Kistler and Igor Zelensky in "Symphony in C."

ing from Gordon Boelzner conducting and Richard Moredock the piano soloist.

It takes some nerve to begin a hallet with a film strip of Fred (1972), a reflective work about the piano soloist.

The other all-Robbins producting danced, as usual by the New gram, beginning Wednesday, yorkers, at breathtaking pairs the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced, as usual by the New gram, beginning Wednesday, yorkers, at breathtaking pairs the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced, as usual by the New gram, beginning Wednesday, yorkers, at breathtaking pairs the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced, as usual by the New gram, beginning Wednesday, yorkers, at breathtaking pairs the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced, as usual by the New gram, beginning Wednesday, yorkers, at breathtaking pairs the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced, as usual by the New gram, beginning Wednesday, yorkers, at breathtaking pairs the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced and pair the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced and pair the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced and pair the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced and pair the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced and pair the "Goldberg Variations" with "Watermill" The new generation of chore-organic danced and pair the "Goldberg Variations" with "Watermill" and "Goldberg Variations" with "Watermill" of the new generation of chore-organic danced and "Goldberg Variations" with "Watermill" of the new generation of chore-organic danced and "Goldberg Variations" with "Watermill" of the new generation of chore-organic danced and "Goldberg Variations" wit the piano soloist.

It takes some nerve to begin a hallet with a film strip of Fred Astaire and Rita Hayworth dancing, as Robbins did for "I'm Old Fashioned," but he gets away with it in this lavish hommage to with it in this lavish hommage to with Morton Gould's well received at first, but has become a classic in the mean-

The gala opening program included two Balanchine clas-

"Concerto Barocco" and "Symphony in C" (first choreographed as "Palais de
Cristal" for the Paris Opera
Ballet in 1947) got fine performances, with the final movement of the Bizet "Symphony" liantly percussive piece for

the second movement of Peter Martins's "Barber Violin Concerto" and Ulysses Dove's "Red Angels."

Martins, now the company's Miles going to meet the Ma-rincipal balletmaster (i.e. harishi Mahesh Yogi at some principal balletmaster (i.e. artistic director), matches Samuel Barber's ultra-romantic music with a glowing pas de deux for Darci Kistler and Jock

separately or together as a quarter. Richard Einhorn's off as a "concept" gone horn's would otherwise just be winned off as liantly percussive piece for electric violin — played with virtuoso aplomb by Mary Rowell — is the music, and Holly Hynes's red leotards bathed in Mark Stanley's red lighting set the visual ambience. Alexopou-los, Whelan. Albert Evans and Peter Boal were the exciting quartet of dancers.

# 'MacBeth' Heavy on Ideas

By Sheridan Morley national Herold Tribune

have a theatrical season starting in October, an Dame Maggie either. had a rougher time, notably Mark Rylance out at Greenwich whose "Macheth" drew the worst reviews since the Peter O'Toole fiasco 15 years ago.

The trouble this time is not a lack of ideas, but too many of them. Rylance starts the show, of which he is star and director, quo in a beaten-up jalopy, con-fronting the witches in heavy American accents, like backwoodsmen suddenly faced with a flying saucer. It gets worse. Duncan is a guru running some kind of suspect cult. His fol-lowers seem to be largely In-dian, though Jane Horrocks as Lady Macbeth has a kind of

Home Counties uneasiness

vaguely reminiscent of Sarah

point in the Swinging Sixties. None of this would much matter were Rylance not about to open Shakespeare's Globe in Southwark, an appointment that explains why such heavy

mous for giving great Bard. But Rylance has already promised that he won't direct at the Globe, and as an actor he has already proved himself, so let's just put this one down to experience, even though it's not one I'd care to repeat.

Better news at Wyndhams,

ONDON — As if to prove that we, like (Samantha Bond, Sara Kestel-Broadway, now also man). As Albee acknowledges, you'll never see it better and nor

equal emphasis to the cholesterol and the cutting edge. This particular Sondheim has been

#### LONDON THEATER

by arriving on stage with Ban- part of the National's musicals millionairess with child. and familiar this time.

But we're unlikely ever to get a better cast, at least on the around the edges. female side: Judi Dench sending in the clowns, Sian Phillips re-Hodge as the increasingly un-balanced countess are all defini-

where Maggie Smith is back in Edward Albee's chillingly bril-liant "Three Tall Women," vival that mercifully does not seek to impose any point of view, other than that of Ingmar score its inspiration. The problem with Lauren

Bacall is that she was trained to amazingly rich week for "Whipped cream with be a star though not necessarily stargazing from the stalls: Mag-knives" was what its first dian actress. The moment when, gie Smith, Lauren Bacall, Judi rector, Hal Prince, called "A as the millionairess with murwith be a star though not necessarily Dench, Sian Phillips and Pa- Little Night Music," and the der on her mind, she arrives on tricia Hodge all in new pro- new production by Sean Mathias stage for "The Visit" (Chichductions, though the men have at the Olivier gives carefully ester) is as dazzling as any in the current British theater, but there is nowhere much to go after that. With Bacall, what you see seen twice in the West End since is what you get. Terry Hands it opened in 1973, and it is the has assembled a team of the third Sondheim to have formed a best character actors in the business, led quite superbly hy Joss Ackland as the unfortunate shopkeeper who once left the program in recent years. It whose death she now demands might, therefore, have been bet- in ransom for pouring her monter to try something a little less ey back into a derelict German town. But Durrenmant's 1956 satire has begun to fray a bit

> From the moment the first bankrupt citizen starts to huy a calling ber liaisons and Patricia pair of new shoes we know what is to happen, though Durrenman never knows what he tive, leaving their menfolk wants in place of suspense: but (Laurence Guittard and Lam-thanks to Bacall this remains a bert Wilson) struggling to keep up. But this is always the show stolen at the final curtain by the maid who sings of marrying the triumphant Chichester season, miller's son, and here too Issy one which seems already to van Randwyck fulfills all hopes. have given London more trans-Mathias has come up with a fers than the rest of the nation commendably ungimmicky re- put together.

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Herald Eribune THE WIRLIPS DAILY NEWSPAPER

#### **SHORT CUTS**

BOBBY MCFERRIN, "Paper Music" (SONY): Coming from their oral tradition, African musicians call black shorthand symbols on lined white paper "paper music." Like Keith Jarrett playing Bach, it is an agreeable surprise that McFerrin proves to be so good at it. One of the most distinctive vocalists on the planet, he has in the past teamed up with Chick Corea, Yo-Yo Ma, Meredith Monk and the Muppets. Then he learned how to wield a baton and was appointed creative director of the Saint Bank Chicken On was appointed creative director of the Saint Paul Chamber Orchestra, which he conducts here. His voice replaces solo instruments from time to time. Works by Bach. Vivaldi, Mozart.

Faure, Tchaikovsky and Stravinsky.

• LOKUO KANZA, "Wapi Yo" (BMG): With enough charm, lightweight can be unhinding rather than trivial. A soaring velvet voice sings 14 songs in three languages in a sort of chamber folk setting. Kanza was born in Zaire and studied classical guitar at Vinchage University. He has positionated in albume by Many Kinshasa University. He has participated in albums by Manu Dibango, Youssou N'Dour, Papa Wemba and Ray Lema, Points of reference include Wesi Africa. Brazil. Jamaica and Memphis.

MINGUS BIG BAND, "Gunslinging Birds" (Dreyfus):

Disciples of past seminal musical figures rarely restore colors so refreshingly and persuasively (Glenn Gould's Bach comes to mind). Like back in the halcyon days of the Thad Jones/Mel Lewis Monday night band in the Village Vanguard. New York's finest are donating one night a week to playing music for love not

The Mingus Big Band has been a Thursday night fixture in New York's Time Cafe for four years and the reserve of replacement players keeps growing. The combination of star alumni and talented newcomers adds up to at least three championship teams, each with a take of its own.

Produced by Charles's widow Sue Mingus, this album was recorded in Paris and features, among others, Kenny Drew Jr., piano, Randy Brecker, trumpet, Frank Lacy, trombone, Craig Handy, saxophone, and Andy McKee, bass. Material includes "Reincarnation of a Lovehird," "Falles of Faubus" and "Gunslinging Bird." The jacket photograph portrays our immortal, intrepid Gunslinger wearing a Pancho Villa moustache, a sombrero, a knife and a cartridge belt. Olé!

Mike Zwerin/IHT

# TRACKINGTELECOMS

#### NETWORKS HELP SHRINK THE BUSINESS WORLD

ATM excels in voice, data and image, making it the ideal technology.

hen computer giant Digital Equipment Corporation recently designed a new product, the process involved the close collaboration of some 53 engineers. But the individuals concerned weren't in the same building. the same city or even the same country. Located at sites in Massachuseus, Colorado. Singapore and Germany, the DEC engineers used local and wide area telecommidation networks to shoot ideas back and forth across the globe. According to the DEC chairman, Bob Palmer, networking in this way enabled the company to finish the project one year early and with 40 percent fewer people than if the team had been assembled in one building.

Intermediary redux

The need to step up work group effi-ciency and productivity is one of the motors behind strong growth in demand for corporate communication network systems and services in the 1990s. Further lueling the market is the desire on the part of many corporations to lower the cost of capturing and maintaining their customer base, and to weed out any intermediary organizations in the business food

George Colony, president and founder of Forrester Research, Inc., in Cambridge, Massachusetts, says he can envisage a time when domestic trash cans will scan used up items as they are thrown away and automatically order replacements over wireless data links. It's already possible in the U.S. to order pizza over the Internet, and systems that automatically process supermarket check-out data to

order new stock offeetly from suppli-

ers are no longer soveities.

A third driver of demand for business networking is the need to respond to the globalization of markets. This trend can be quantified in a kets. This trend can be quantified in a number of ways.

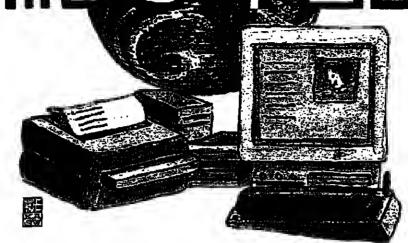
One indicator is investment in foreign subsidiaries or joint ventures. According to the British telecom con-sultancy Analysys, in a 1994 report on strategic alliances between telecommunications companies, this activity grew four times faster than global GNP in the 1980s. Analysys also refers to United Nations statistics indicating that sales notched up by the foreign affiliates of multinational enterprises doubled, to \$4.8 trillion, between 1981 and 1991.

Voice still accounts for the bulk of

corporate communications traffic, and hardly any business establishment of any size these days is without a PBS (Private Branch Exchange) or KIS (Key Telephone System). A new report from U.S.-headquartered market research concern Northern Business Information puts a price tag of \$11 billion on the combined global PBX and KTS market. Sales are slated to reach a volume of 44.2 million lines sold in 1999, generating revenues of \$14.5 billion.

Switchboards are great at sharing outside lines among a large number of extensions, and they boast a number of efficiency-boosting voice related features such as short-form dialing, multi-way conferencing and call diversion. But switchboards ard less effective in handling high-speed/inter-and intra-office data, a traffit type growing much faster than foice. Carole Park, marketing director at

Communed on page 17



Corporate NEWWOFKS
To compete in a global market, businesses

need more powerful corporate networks that can increase efficiency and lower costs. How are they accomplishing this? In this section we look at the trends, markets, technology and key players - including the new "supercarrier" telecom

alliances that promise one-stop shopping.

#### Inside

Page 12	Office culture changes Japan expands services
Page 13	Switchboards head for multimedia South Africa goes digital
Page 14	LAN/WAN labyrinth A business-to-business talk Canadian networks go back in time User-friendliness Is the key

Page 15 Spotlight on the EVUA Australia's infrastructure Page 16 U.S. deregulation AMADEUS links travel world

European outsourcing Page 17 Cordless development Page 18 Phoenix - unite and conquer

An IHT/ETSI initiative.

#### THE SLEEPING GIANT OF MULTIMEDIA AWAKES

CD-ROMs are only the beginning of this revolutionary technology.

Brace yourself for the biggest revolution in entertainment since the invention of television - multimedia communications is coming to a TV or PC near you.

No longer a buzzword for the latenight computer fraternity, multimedia - the integrated transfer and processing of information containing any combination of sound, data, video, image, text and animation - has stormed out of the labs in Silicon Valley and is being talked about in the

office suites of New York's biggest advertising agencies.

Already multimedia CD-ROMs have taken the software market by storm. Games such as "The 7th Guest" and "Wing Commander," the latter featuring "Star Wars" alum Mark Hamill, are hest-sellers. In a more serious, but no less significant application, film director Steven Spielberg has chosen multimedia CD-

Continued on page 18

#### FOR SUPERCARRIERS. THE JURY IS STILL OUT

Outsourcing can offer one-stop shopping, but services need to expand.

Having formed themselves into the industry equivalent of opposed and armed camps, teams of heavyweight telephone companies are now battling it out for the hearts, minds and telecommunications budgets of the planet's leading multinational enter-

For a fee, the "supercarrier" alliances propose to take the strain out of constructing and operating complex cross-border corporate telecommunications networks. Some big-time users have already bought the deal; others have serious misgivings about bonding with telecom companies, many of which in the recent past have appeared unable or unwilling to provide advanced corporate communication ser-

Supercarrier alliances are a conse-

quence of the abolition of former national telecommunications monopolies. Faced with growing competition for their "birthright" businesses, the more active operators are seeking compensatory revenues from servicing the needs of multinational corporates. On offer is one-stop shopping, a single point of contact for provisioning, installation, service, consolidated billing and outsourcing. Outsourcing can involve the carrier partnership in the hands-on, round-the-clock operation of its client's private network.

Ultimately, says British telecommunications consultancy Analysys, the supercarrier strategy is to parlay such specialized multinational business products into global branded services

Communed on page 15

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#### TRACKING TELECOMS

#### TAILOR-MADE SERVICES SUIT EVERY OFFICE - REAL OR VIRTUAL

Thanks to some revolutionary innovations in office technology, a top-notch firm no longer needs a "good address" and a mainline image in order for business to thrive.

The proliferation of telecom services has brought dramatic changes to corporate offices. In the way that modular furniture redefined office interiors by providing mix-and-match possibilities, a wealth of equipment and services is now being combined to fit the unique needs and personality of each

company. In part, the impetus for change has derived from the evolution of businesses from goods producers to service providers. It has also been

inspired by the new, global nature of corporate activity that requires far-flung units to be welded into a single or-

New office nexus

Networked computers webbed by telecommunications lines form the nexus of the new office. Major companies use LANs (Local Area Networks) and WANs (Wide Area Networks) to link their various components, enabling executives to share administrative, design,



two distinct domains, atthough technology is now tending to blur the demarcation line between the two.

On-site and in-office mobility is provided by data-predominant wireless LANs (Local Area Networks), single cell-site paging, walkie-talkies and a variety of cordless switchboard products. Two of the big attractions of the latter are the fact that more incoming calls find the desired correspondent the first time around, and the hefty cost of office phone rewiring to accommodate staff relocations is greatly reduced.

Wide area mobile business applications are supported by cellular telephone networks, public paging services and private mobile radio. Generally, such systems allow firms to keep in constant contact with the mobile members of their staff.

In recent years, wide area business mobility has been the subject of a number of refinements. One, sometimes dubbed "private wire," involves running a dedicated link from the nearest cellular base station into the corporate PBX (Private Branch Exchange); this allows on the road mobiles to function as quasi-PBX extensions. And, in a development pioneered in Finland, office switchboards are being replaced in their entirety by switching equipment that is actually part of public cellular telephone exchanges. In this way, the mobile becomes both cellular telephone and regular PBX extension.

Terrestrial and satellite-based wide area mobile data networks are also increasing in popularity. Here the bonus is higher worker productivity and better management control in many business sectors. John Williamson

what were once independent

functions. The day of the autonomous branch office has

> "Our individual PCs are filled with word processing, presentation, database access tools and database exchange applications," says James Harvey, vice president for services of Alcanet, a wholly owned Alcatel subsidiary that handles communications and linkages for the parent company. "LAN links them and WAN enables personnel to share information with others in the system. We also use mobile phones and videoconferenc-ing to link 125 major sites."

Like many large companies. Alcatel uses the Internet for internal communications, providing e-mail, voice mail, faxes, on-line transaction processing, electronic data exchange and other capabilities, ATM, ISDN, groupware, call centers, and other technologies time. With messaging, we to have to go to a higher lev-

marketing and manufacturing information, and erasing the boundaries between enhance this muscle. Companies can choose from among hundreds of services, and of it at the speed of the network. Personalized services enable us to handle independent of Network Systems at among hundreds of services, piecing together a system that best suits their purposes.

Redefining real estate

The advantages of tailormade offices are legion. "You no longer have to be in the center of the city where the most expensive real estate is," says Dan Mapes, President of Synergy Labs. "In a networking environment, your size isn't related to the building; it is relevant to the size of the pipe, the server, the speed of the links and the size of the database. Your buildings are made of bits and bytes instead of

Messaging cuts decisionmaking time," notes Mr. Harvey. "In a normal office, a document is created and then couriered to another executive for comments. It then goes to a third for modifications and then back and forth several more times, eating up a lot of valuable to make decisions they used

creased business volume without increasing staff. It also allows us to put more people into the loop and get a wider range of input to create a better product. We usually have a short lead time to finish something, so with more people participating

Redefining office culture The tailoring and the technology are also changing corporate cultures.

more quickly and at less ex-

pense, we are more effi-

The way companies used to define themselves - this is what we do - is obsolete. We see a company as a gathering of people, resources. equipment and, most important, values," says Mr.

Mapes.
"With new technology. personnel have become more independent. People at the line level have the ability

Alcatel N.A., in Richardson.

"Our people are growing because of the need to take on more responsibility. Moreover, with the team approach, organizational hierarchies have become flatter. with a less vertical management structure."

Tracking trends Where is the tailor-made office headed?

"The trend toward telecommuting will continue to increase," says Mr. Tilbury. "Europe is somewhat behind the U.S. in this regard. but that is changing. The European Union is encouraging it because it enlarges the work

Five years from now, I think we will see wide-scale deployment of frame relay technology," says Alcatel's Mr. Harvey.

"ATM is exactly the solution we need to increase bandwidth. In computing.



Videoconferencing terminals help companies bridge distances.

we will see PCs becoming ing and Web access. We more adept at multiprocessing, and we will see them equipped for videoconferencing. Internet access will be ubiquitous and will include easier to share information.

will also see the portable telephone with wireless access to computers. Groupware will improve to make it

#### JAPAN GAINS GROUND IN INFORMATION SERVICE NETWORKS

Getting off to a slow start has not hindered the country from expanding its technology. The services offered are increasingly diverse, and competition is increasing.

companies in Japan, like companies or telecommunications firms, says David everywhere, are looking for better ways to communicate. For some businesses, this means more efficient and less expensive ways of communicating among offices in different parts of the country and abroad, Other firms may need access to information from outside organizations.

Many companies are turning to telecommunications carriers that provide electronic mail, e-mail services and systems integration services. There were some 1,500 carriers of this type in Japan as of January 1994, according to the Ministry of Posts and Telecommunications.

Companies in need of advice and network

Farber, a professor of information science at the University of Pennsylvania.

For instance, major manufacturers like Fujitsu Hitachi, IBM. Matsushita and Mitsubishi operate value-added networks for the exchange of voice, data and complex infor-

U.S. connection

In the area of information technology, there are some 5,200 companies in Japan. Some 250 firms capture half the business in this field - including data management and consulting services. They help companies set up communications networks and decide, for

American-based company, EDS (Electronic Data Systems), is busy working with one of Japan's biggest retailers. JUSCO, to set up a better communications network for its computers. tJUSCO, also known as the Aeon Group of Companies, is the parent company for the Talbots stores in the U.S. and Laura Ashley in Britain.)

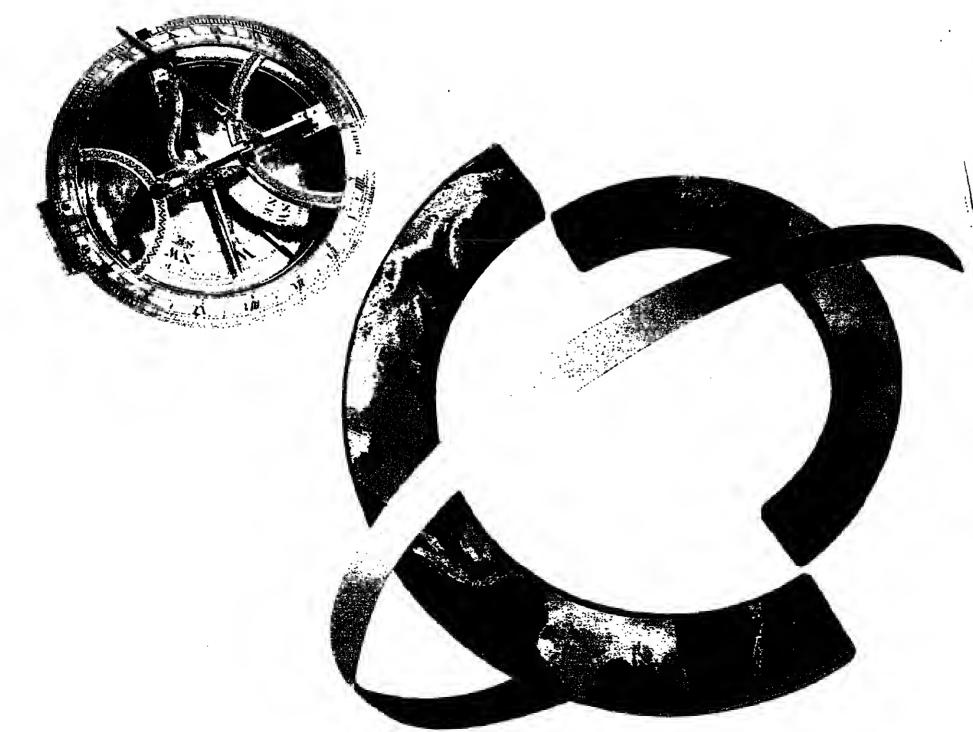
The system is designed to link computers at 180 NUSTEP shoe stores across eastern and northern Japan. It is based on a client/server configuration, not mainframe computers. Information is being passed among the stores on a private telecommunications network leased from national carrier management often go to their own affiliates example, what are the best ways for data to NTT (Nippon Teggraph and Telephone).

be transferred through the system. One EDS's compensation for the project will depend in part on improvements in business performance generated by the new information system. This may have been a first in Japan for a deal between a corporation and a firm hired to manage its information net-

> Computers and other communications tools are quickly gaining popularity in Japan, after what some say was a slow start, especially in the business sector. This means that demand for corporate network management services could boom in the next few years. Competition could become even fiercer, and the services being offered could go through a period of extensive diversifica-Janet Purdy Levaux

> > Irack

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NORTEL A World of Networks AND EDSTEIN

## TRACKING TELECOMS

#### CORPORATE NETWORKS

#### SWITCHBOARDS SEEK NEW HORIZONS TO STAY CURRENT WITH CUSTOMERS

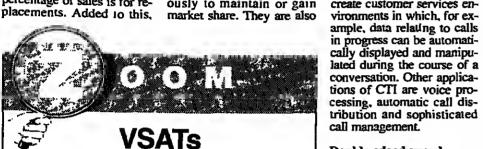
CTI, networking and wireless are today's hot topics - and true broadband multimedia is tomorrow's.

Reflecting the current many machines are overpredominance of voice communications in corporate networks, telephone switchboards are now almost as costs. Meanwhile, network ubiquitous in business offices as filing cabinets and photocopiers.

In some markets, however, the PBX (Private Branch Exchange) business is beginning to lose its bloom. The fact is that in Weslern Europe, North America and Japan, most would-be switchboard purchasers already have one or more switchboards, and a large percentage of sales is for re-

featured for their particular applications, a circumstance that tends to inflate vendor operators are keen to get in on the switchboard act by offering Centrex, a PBXlike service run on spare capacity in the dial-up telephone network.

are forced to discount vigorously to maintain or gain



SATELLITE COMMUNICATION NETWORKS providing links through Very Small Aperture Terminals installed on company premises have enjoyed double-digit growth rates in North America since the late 1980s, Such networks are now becoming big business elsewhere, particularly in Europe, South America and the Asia-Pacific regions.

The terrestrial portions of VSAT networks comprise a central master earth station, or "hub," and a number of geographically dispersed VSAT installations that can be in one or several countries. The hub is usually connected to the user's mainframe computers. In some VSAT networks, the hub has mechanisms that can route data from any point in the network to any other point. In this case, the network operator can reconfigure, monitor and troubleshoot the whole network from the hub.

The space portion of such a network, supporting links between the hub and the remote VSAT installations in any particular location, is provided by satellites in geosynchronous orbit.

A completely private VSAT network is probably cost-effective for enterprises needing to communicate with 200 or more remote sites; smaller organizations can get in on the act by sharing hub facilities with other users.

The CTI bridge In locations where the market is approaching satura-tion, PBX and KTS (Key Telephone System) vendors

says an NB1 spokesperson, with true multimedia to fol-CTI involves creating a bridge between the data processing and voice worlds to create customer services environments in which, for example, data relating to calls in progress can be automatically displayed and manipulated during the course of a conversation. Other applications of CTI are voice pro-

having to develop new ap-

plications and refocus their

core business strategies. It's

no longer enough to simply

sell CPE (Customer Premise

Equipment): now vendors

must provide integrated cor-

porate solutions. "CT1

Computer Telephony Inte-

gration], networking and

wireless applications are the hot areas at the moment,"

Double-edged sword In reality, CTI is something

of a double-edged sword for traditional PBX vendors. Alliances in this field between telecommunications manufacturers and computer hardware and software vendors have become the norm. Now some observers speculate that companies such as Microsoft and Novell could dominate the CPE industry in the future.

This possibility is rejected by PBX vendors such as Nortel.

"There is a lot of business in CTI for software companies, but it also enhances the value of the PBX," argues Chris Brownlee, Nortel director of marketing for private switching. "The fact that software vendors are

doesn't detract from our business at all - it adds to it,

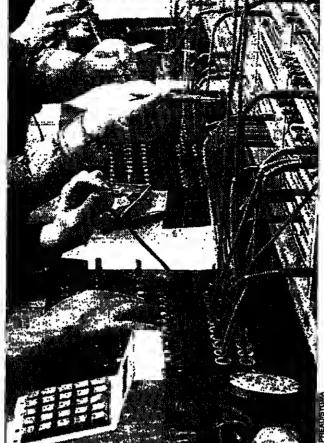
Regional standards

Networking PBX features across wide-area distances has many operational advantages for business concerns. In the past, there has been rivalry among switchboard vendors promoting different standards to facilitate enterprise-wide access to the SDN (Integrated Services Digital Network) features commonly available on topend switchboards. This is now less of an issue as vendors move toward regionally standardized solutions to facilitate the interworking of machines from different manufacturers. Nevertheless - as Peter Hamelberg, technical director of the European Telecommunications Standards Institute, points out - "there may be problems when, let's say, you have a corporate network partly using public facilities and public network signaling systems which are not always automatically trans-

signaling systems."
Thanks to growing customer awareness of the benefits of cordless working and falling extension prices, wireless switchboards are poised to make the transition from bit part to lead player in office voice systems.

parent to private network

In Europe, Philippe Le Porte, marketing engineer with Alcatel Business Systems, characterizes 1995 as the year people with high mobility started to embrace cordless PBX technologies in a big way, and the following two years as a time when those with a more limited making money out of this mobility requirement will



A thing of the past: switchboards are constantly progressing.

start getting in on the act. ing the key CPE element in corporate multimedia. Longer-term, wireless PBX prospects look very Moreover, the assumption good. Japan's Telecommuis that the real-time calling and administrative features

nications Technology Committee, for instance, believes associated with PBXs will that as many as 38 million be critical in ATM (Asyn-PHS (Personal Handychronous Transfer Mode) networking. phone System) terminals Exactly what the relation-ship will be between ATM and the switchboard is now could be on the loose in Japan in the year 2010, many of them doubling as

PBX extensions.

Deutsche Telekom reckons

that in Europe alone the

market for business multi-

media applications will in-

Deutsche marks (\$1.34 bil-

lion) today to DM 58 billion

by the year 2000. By putting

office desks, the PBX has al-

ready staked a claim to be-

the subject of much industry discussion. ATM could be Broadband multimedia integrated in the PBX or sit Then there is broadband outside as a peripheral, but multimedia, German telemany observers envisage a communications operator more radical outcome.

"We see the PBX evolving to become a voice server in the ATM arena, providing access into wide area public crease from around 2 billion or private enterprise networks," says Nortel's Mr. Brownlee. "We don't see the stand-alone switch as the ISDN and video services on way forward; any vendors pursuing that aren't going to last very long."

#### DIRECT TO DIGITAL IN SOUTH AFRICA

The Phone Shops provide traditional office services.

Enstead of waiting for the contained mobile unit, arbusiness to come to them, South Africa's Phone Shops are taking the phone network directly into the townships. Result: a one-stop calls via Vodacom's GSM shop for the one-person firm in need of a corporate net-

With less than one tele-phone per 100 subscribers on average, and far fewer in the townships, South Africa is racing to close the communications gap by going direct to digital with GSM (Global System for Mobile Communication).

The government's Reconstruction and Development Program, introduced after the 1994 elections, calls for a massive expansion by the year 2000. The overall target is an average density of 20 telephones per 100 inhabitants. In the most deprived communitles, the priority is to install at least 10 lines per 100 inhabitants. The problem is how to get them there.

Grassroots action

Enter the Phone Shop, an immediate solution developed by Alcatel's South African subsidiary Altech Telecoms and mobile network operator Vodaphone. The Phone Shop, a self-

rives complete with up to 10 telephone sets and an operator's console for connecting local, mink or international cellular network. Customers pay in advance, call costs are clearly displayed and the entire operation is managed by a local franchisee.

In addition to voice, fax and photocopying services for local business, Phone Shops also provide a powerful focus for further grassroots action. The Community Information Centre initiaive, for example, is closely linked to the Phone Shop program and involves using fax, computer and modem links to feed in information on job opportunities, training programs and electronic

banking services. According to a recent issue of Computing South Africa, the first phase of cellular telephone installations in the townships directly created more than 500 jobs.

"I'm crossing my fingers," says Quincy Kekana, a teacher turned telephone entrepreneur in Evaton, his home township, "Soon I will be able to bring more telephones to this community where I grew up."

Steven Bartlett

0-95

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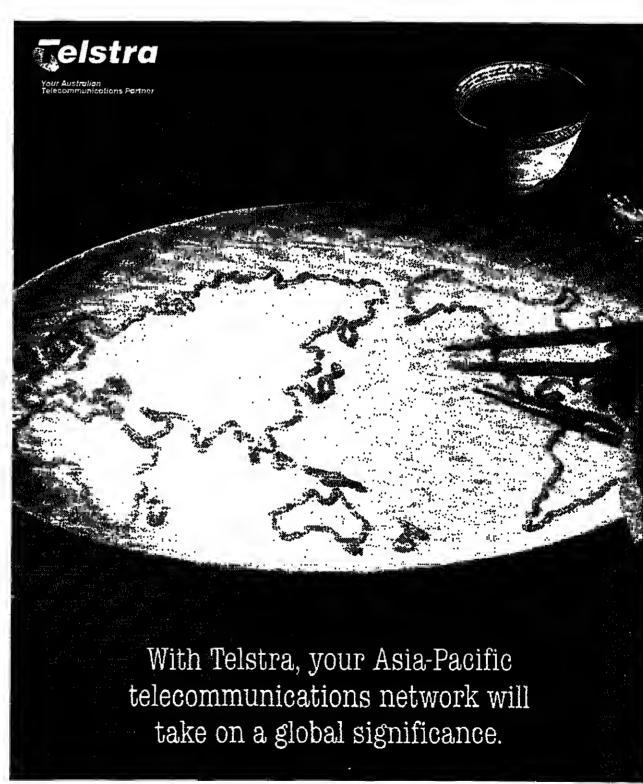
As a complement to the print supplements, the IHT is publishing a multimedia CD-ROM called Tracking Telecoms.

A limited number of reprints of the Tracking Telecoms print sections will be published.

or for information about the CD-ROM, fax Bill Madher, IHT Paris, at 33.1.4143.9213, or Christopher Corbett, ETSI, at 33.9365.4716.



THE WORLD'S DAILY NEWSPAPER



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#### tracking telecoms

## CORPORATE NETWORKS

#### HOW TO NAVIGATE THE LAN/WAN MAZE

Frame relay, SMDS and ATM are the new technologies for linking distant LANs. Each has pluses and minuses.

Although millions of stand-alone personal computers are still used in businesses worldwide, the growth of PC-based LANs (Local Area Networks) has been one of the most striking developments in enterprise computing in the last decade. PC LANs facilitate resource sharing, are a mechanism for improving the personal productivity of office workers and promote work group computing and collaboration.

The latter activities can have a very big effect on how well an enterprise functions. New research carried out for Britain's PA Consulting group has discovered individual busi-

nesses that increased sales by 25 percent, improved their customer care index by 10 percent and reduced administrative staff by 15 percent through the use of work group computing. Not surprisingly, LANready terminals now dominate the market for new and replacement PCs in many countries.

More recently, the economic, technical and logistical arguments for connecting discrete LANs over MAN and WAN (Metropolitan and Wide Area Network) distances have become very persua-

sive. In addition to further increasing the work group productivity and the cost gains associated with self-contained LANs, the construction of MANs and WANs is an acknowledgement of the need to further streamline employee levels and provide enterprise-wide access to corporate data and information. It is also a response to the increasing globalization of business of all types.

Greater speed sought

At first sight, the ubiquity of the PSTN (Public Switched Telephone Network) and the near-universal interoperability of its component parts seem to favor it as the LAN interconnect mechanism of choice. However, the PSTN is neither error-free nor particularly secure and, most important, it is 100 slow to meet Aperture Terminals) are useful and

many LAN user expectations and applications.

The main problem is that on the LAN, users just click on an icon and expect things to happen instantly," observes Bob Jones, managing director of enterprise networking concern 3Com-Sonix. "When LANs are connected to-gether, customer needs don't change."

In addition to security, service quali-ty levels and delay, factors influencing the LAN/WAN connectivity solutions that individual enterprises choose in-clude; required WAN size and the location of access points, user numbers, traffic types and patterns, applications

US\$ Billio

[5.94

14.28

13.41

12.78

9.65

9,08

8.87

4.92

3.68

3,23

tored into the equation.

to be run, inter-LAN software and

hardware compatibility, throughput

and growth potential. The condition of

the public telecommunications infra-

structure and the service repertoires of

local operators may also have to be fac-

But probably the most weighty ele-

ment in a user's calculations is the on-

going cost of the solution. As Mr.

Jones points out, "People who develop

applications on LANs haven't previ-

ously been concerned with efficiency because a LAN bandwidth is essential-

ly unlimited and free."
Leased lines and X.25 packet switch-

ing are used for some LAN/WAN ap-

plications but carry unacceptable cost

and speed penalties for others. Satellite

systems based on VSATs (Very Small

Rankins

ent Manufacturers

Alcatel

ATST

Motorola

Ericsson

North Telecom

NEC

Fajitsu

cost-effective where the terrestrial network is underdeveloped or nonexistent, although some re-engineering may be needed to accommodate delays associated with the distances that signals travel. The utility of ISDN in this context has increased with the availability of fractional primary rate ISDN in countries such as Sweden and Ger-

Pros and cons

58.87%

52.95%

33,17%

29.67%

by Growth: 1993-1994

Cisco

Nokia

Ericsson

Broadly-based generalists (left chart) are focusing on market seg-

ments. Vendors (above) focusing

on sectors like LAN Internetwork

ing and mobile are growing fast.

Source. Dataquest, Sept. 28, 199

Mitsubishi 27,32%

The new generation of fast-packet technologies for linking distant LANs are, in ascending order of operating speed, frame relay, SMDS (Switched

Multimegabit Data Service) and ATM (Asynchronous Transfer Mode). Each of the three has pluses and minuses.

Frame relay has been used for efficiency gains in LAN/WAN applications but carries cost penalties when many users at different sites need to be connected. In its conventional form, it is not able to handle voice without distortion.

SMDS is best suited to carry data and some types of video traffic but is only offered by a relatively small number of opera-

Operating from 155 to 622 Mbit/s and beyond, ATM promises to be the most versarile and, in the end, the most cost-effective LAN/WAN interconnect mechanism. As of yet, however, it is not extensively deployed. Interestingly, work is also proceeding on standardizing slower-speed ATM to extend its appeal down to many more present-day applications.

For the foreseeable future, LAN/WAN navigation is likely to require a mixed bag of tools, and a mixture that is not fixed.

The enterprise network is a blend of services, using the individual technologies to their best advantage and having the flexibility to change the blend as the business changes," reasons Chris Gahan, data solutions manager at



Have your computer call my computer. Business procedures that used to take several months now take only seconds.

#### MODERN AUTOMATION TECHNOLOGIES SPEED BUSINESS-TO-BUSINESS ORDERS

SMART addresses the concerns of all the parties that form links in the inventory, purchase and payment chain,

ion world, is out.

Modern industries are learning to bill, collect and in general transfer funds electronically, EFT (Electronic Funds Transfer), along with its natural partner, EDI (Electronic Data Interchange), seeks to automate many of the basic business processes between companies and their customers and suppli-

At one time, for example, when automakers such as General Motors or Daimler-Benz needed a new shipment of hubcaps or drive shafts, the inventory department alerted purchasing, which ordered the parts - initiating a wbole cycle of order receipt, fulfillment and billing on the supplier's part. Upon delivery to the automaker, the supplier instituted the process of accounting and payment. The procedure, even in a well-oiled organization, could take 60 to 90 days.

No more. maker's computer specifying the parts required. The hubcap maker's comput-

proliferating cyberbeasts.

They have also become a

priority expenditure for

most businesses. They em-

ploy evolving technologies, like ATM (Asynchronous Transfer Mode) and feature

services like voice telepho-

ny, electronic mail, facsimi-

le, file transfer, on-line

transaction processing, elec-

tronic data exchange and

image communications.

aper, as they might say in the fash- bill and notifies the bank's computer. which credits the hubcap maker's account and debits the car manufacturer's. This could take 60 to 90 seconds. EDI/EFT are revolutionizing the way companies do business because they save time, money and labor. Some manufacturers, including GM, insist that their suppliers move to EDI or risk losing the business.

Establishing safeguards

The same thing is happening in telecommunications. Although there is less concern about inventory, customers want to automate their payment and service ordering processes. To do so, their computers must be able to talk to those in other companies. Still, just as is the case internally, computer systems often have trouble interoperating. Getting systems at different enterprises to interoperate can be enormously frustrating. And for all the convenience EFT/EDI provide, not every company Now computers track inventory. wants to open its entire business sys-When inventory reaches a prepro- tem to another. Firewalls and security grammed low level, the carmaker's safeguards are needed, no matter how computer sends an order to the hubcap good the customer-supplier relation-

This is where the Network Manageer acknowledges the order, processes it ment Forum's Service Management to the factory floor, and prepares an invoice to send back to the carmaker.

Automation and Re-Engineering Team (SMART) comes in. The aim is to The carmaker's computer receives the reach information agreements between

NETWORKS WORK ON USER-FRIENDLINESS

AXA.

Computer companies are investing large sums of expertise and capital in the wide-scale corporate arena.

corporate entities to support automation of management processes used to deliver services.

Service providers, however, have also recognized that in order to fully automate processes, they must take into account the points within each process that extend beyond the internal boundaries - to another provider, a customer or a supplier. Therefore, the focus of SMART activities will be limited to reaching agreements at these key points of external interface.

SMART in some ways overlaps with OMNIPoint, which is geared more toward the telecom industry exclusively. In fact, the NMF hopes that the SMART program serves to further the OMNIPoint aims of cross-carrier busi-

"SMART is where we get together and hammer out what we will advocate," says Jim Warner, director of marketing for the NMF. "OMNIPoint is the delivery vehicle for SMART."

SMART agreements will serve as very concrete statements of enterprise requirements to the underlying OMNIPoint infrastructure, says NMF documentation. In line with this, tight linkage to the OMNIPoint work program will be maintained to take advantage of agreements already in place at the network and systems management

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#### PHONE COMPANIES TO THE RESCUE All Over Canada

Smart switches build custom-made network services.

Corporate networks are going backwards – that is, back to having phone companies run their telecommunications networks rather than doing it themselves.

Once upon a time, the big phone companies leased all the lines to larger corpora-

Then the corporations built their own networks. owning the switches and managing leased lines. In Canada, for example, the Royal Bank, the country's largest bank, still operates the biggest private telecommunications network in

Many other firms have built their own internal netnow, all that is

changing. "We've really seen a significant rever- It feels like sal of that in the last few years." says lan Angus of Angus Telemangement, a consulting firm based in Picknetwork run cring, just outside Toronio.

The new trend is for Canadian cor- but it isn't porations to concentrate on what they do best, banking or building cars, and let-

communications network. There has also been a remarkable growth of intelligence in the public tele-phone networks, so that things which in the past would have required hardware to link A and B now

only require software." says

Mr. Angus.

Cost cutting VPN (Virtual Private Network) is the name for the new way companies manage their communications needs. from moving high-speed

world. It feels as if it's the old private network run by the company, when in fact it is going through the telephone company.
"It's a real nightmare for

corporations to manage their private networks. It costs them too much. So companies have said. 'You're the telephone company, you provide us with what we want," says Jan Czech, vice president, networks at Teleglobe Canada, which handles all calls from Canada to the rest of the world, excluding the United States.

They cut off a piece of the public network and dedicate that to the private use of the Royal Bank or General Motors." savs Czech.

While benefits to corporalions include trimming staff and capital expenditure, the by the company benefits to the phone company are that they can use the full capacity of their existing net-works. They are also winning back

ting the phone companies business from customers get on with managing the who had become competi-None of this would have happened without the com-

puters that make switches

'smaner. "Companies now use the intelligence of the public network. The fact that the

switching is all computercontrolled rather than just physical hardware and switches allows companies to actually create things they could never create with just a small private network," says consultant lan Angus. Fred Langan become multifunctional, usage, is one of the few truisms in today's IT business.

"Networks will truly flourish as they become more accessible with increasingly user-friendly interfaces, predicts Mel Horwitch, an American professor of management at the Theseus Institute in Sophia Anripolis, France.

The primary spenders on corporate networks relative to total revenue are compa-The growth of networks, nies like Hewlett-Packard.

ALTHOUGH GENERALLY DESCRIBING telecommunication sys-

terns tailored for but not wholly owned by business enter-

prises, the term Virtual Private Network is somewhat im-

precise. At one end of the spectrum, a VPN can comprise

office switchboards at different locations that are linked by

telephone circuits leased from one or more PTO (Public

Telecommunicationa Operator). At the other extreme,

apart from the terminals sitting on people's desks, all of

the fabric of the VPN may be supplied by the PTO. An ex-

ample is Centrex, where capacity in a local public tele-

phone exchange is sectioned off to provide office switch-

In their most sophisticated form, VPNs have internation-

al or global dimensions and are known, respectively, as

IVPNs and GVPNs. A common characteristic of IVPNs

and GVPNs ia that PTOs contract to fumish a homoge-

neous range of services at each location in the network,

and provisioning, installation and billing are provided

The main advantages to end-users of VPNs in general, and IVPNs and GVPNs in particular, are lower costs re-

sulting from bulk traffic discounts offered by operators,

freedom from responsibility for the technical operation of

the network and its ongoing modernization, and the availability of a range of different billing options. On the down-

side, user control can be diminished, and long-term VPN

contracts may not benefit users at a time when the eco-

nomic, technological and regulatory aspects of telecom-munications are changing so rapidly.

board capability for corporate customers.

through a single point of sale.

Corporate networks have in both complexity and American Airlines, ABB, Heinz Rosenbrock, the Motorola, Eastman Kodak, 3M, Petrobras, Siemens and

> The main trends for such network users include get-ung greater bandwidth from ISDN, running some voice and data applications over a virtual private network. making increased use of the Internet and connecting customers into the network for electronic data interchange. In fact, over three-quarters of companies are now inte-

grating suppliers and cus-

lomers into their networks.

Part and parcel
The United Parcel Service European voice and data network includes an international data communications network, wireless communication devices to input information and a virtual private network that allows customers to contact UPS. And ordinary users can trace their packages with companies like UPS simply by making an Internet connection.

The European Telecommunications Standards Institute (ETSI), which has just launched a World Wide Web site, manages its own internal network to connect some 2,500 delegates in 30 countries.

In addition, a variety of ETSI technical committees deal with standards for business telecommunications, communication networks and systems interconnection, and terminal equip-ment. But due to the rapidly changing nature of the net-work business, the market often sets the pace.

"Standards for new networking products tend to evolve from different groups involving equipment manufacturers and users in the industry," explains Karl

director of ETSI. "This important industry-driven, market-oriented approach gives us a head start in arriving at networking stan-

Dozens of companies, like Cisco Systems or Bay Networks, are networking equipment specialists, but most IT companies have expertise in one or more aspects of the networking

"We're taking the lead in creating a world where smart networks connect to smart devices, giving people easy access to each other and to the advanced information services that will enrich the way they work, live and play," says Bob Allen, chairman of AT&T.

dards.

Photogenic Kodak wants its technology to be used for the transmission of high-quality images over public and private networks.

"Our strategy is to create a new model for long dis-tance network imaging using our existing and coming digital imaging products and software," says George Fisher, Kodak's chief exec-

There is room for a plethora of different companies in networking. "Besides all the companies manufacturing equipment, there is a large role for both network integrators, like Alcatel Data Systems or Anixter, and independent network consultants, like Anderson Consulting." says Michael Acheson, marketing director for Bay Networks for Europe, the

Middle East and Africa. One of the fastest-growing networks, of course, is the Internet.

Joel Stratte-McClure

## TRACKING TELECOMS

#### CORPORATE NETWORKS

## FOR SUPERCARRIERS, THE JURY IS STILL OUT

Continued from page 11

for a wider corporate audience. The consortia will also promote "away from home" services based on "smart" telephone calling cards or roaming cell phones.

New consortia

According to international information technology consultancy BIS Strategic Decisions, some \$10 billion was speni between 1992 and early 1995 in the construction of new operating entities to meet the perceived outsourcing demand.

A partial list of supercarri-

er consortia includes the Concert team of BT and MCI; the Canadian Stentor carrier grouping, the looser Cable & Wireless federation; the proposed tie-up between France Telecom. Deutsche Telekom and Sprint in the Phoenix consortium; and the Uniworld alliance of alliances between Unisource and AT&T-led WorldPartners.

The supercarrier sales pitch is that, due to escalating complexity, companies benefit by farming out the communications function.

MO HAS

"They're saying, 'We'd like to concentrate our intellectual resources and our management on our core business and not have a

Some people

view the super-

carrier scene in

large part of it wrestling with where telecoms is going or investing in our own networks to ensure we're competitive'," Alan Rudge, deputy group managing

Added to this, rather extreme outsourcing is claimed to lop between 5 per-cent and 20 percent off multina-Itonal corporate tions bills.

director of BI

All of this may be true, but well before the end of the so far the majority of the big continue to run all or large chunks of their international telecommunications activities on an in-house basis.

Factors at work There are a number of fac-

tors at work. First, not everyone is convinced that the Supercarrier repertoire is extensive enough to cover all eventualities, and others have expressed doubts about the core competencies on offer

from some of the alliances. "Many corporate cus-tomers lack confidence in service providers' ability to deliver, and well-publicized failures have further heightened this barrier to adoption," according to a BIS

spokesperson. Second, as noted by a new multi-client study published by the Montpelier-headquartered IDATE consultancy: "Major users prefer to play



For the time being, most multinationals are running their international telecom business in-house

safe by employing the services of several providers, for the market is new and as yet unstable, and especially because there are very few providers who are able to present a homogeneous offering in the different countries in which the multinationals are represented."

Related to this is the fact that telecommunications is often regarded as a key element of an enterprise's production process, helping to

generate added value. As such, the function is of clear strategic importance and not likely to be contracted out without a great deal of soul-

Finally telecommunications technology and global regulation are changing so quickly that the terms of contracted corporate network management

could become disadvantageous to the user contract period.

Two appraisals Some participants view the supercarrier scene in rather extreme terms.

"In a few years, four or five major players will be leading the market," argues a France Telecom spokesperson. "France Telecom and its partners wish to be among those major players. Nowadays, no telecommunications corporation in the world can pretend to remain a leading operator if it does not get into alliances with other carriers."

Others make a more measured appraisal of supercarrier alliances.

"In the long run, there will be little to choose between the packages of products and services they offer." states a recent report on telecom alliances by Crédit Lyonnais Securities and CLN Oyens & Van Eeghen.

#### **SPOTLIGHT**

#### The EVUA Attracts European Multinationals

THE EUROPEAN VIRTUAL PRIVATE NETWORK USERS ASSOCIAtion (EVUA) was dreamed up two years ago by John Salea of Xerox (now at EDS) and Phil Barton of ICI Zeneca. Its aim was "to stimulate the European markel for voice services outside of the monopolistic regimes of the PTO [Public Telecom Operators]," says Mr. Barton, now telecommunications strategist for Zeneca.

The EVUA is made up of multinationals based in Europe that got together to demand tailored, cheaper service from the telecom companies. The association has had a serious impact because this is the first time such big users have combined their spending muscle to make such demands - it rocked European operators to the

In 1993, Europe's VPN (Virtual Private Network) market was a desert, says Mr. Barton. Ten companies attended the EVUA's first meeting in September of that year. The association now haa 46 member companies, and ils growth shows no sign of abating. Typically, each member's total telecommunications expenditure within Europe amounts to around \$10 million annually.

After the first meeting, a list of two suppliers that could eliver in the short term was compiled: the joint tender of BT Plc., MCI and the consortium of Unisource and AT&T.

Mr. Barton says, "Over two years we have developed credible voice services, and we have umbrella agreements." These allow members flexibility in terms of service level agreements and other contractual options.

Fledgling services

Since the services are still immature, the contracts are awarded on a yearly basis, with the EVUA now looking to 1997 to develop a specification for voice and data services, within and beyond Europe, building on the existing networks. Mobile communications will also be included.

The EVUA's progress has been consistent with the European Commission's thinking. Commissioner Martin Bangemann decided that closed voice user groups were not included in the monopoly of PSTN (Public Switched Telephone Services), which most European public operators will hold onto until 1998, and that closed user groups could include an organization's suppliers and customers as well as internal communications.

Over the next few years - which, due to deregulation, are bound to be turbulent - European users of all hues will take their lead from the EVUA to demand and obtain what they want at a price they are prepared to pay.

# Do you think we're just a computer company.

# How reliable is the rest of your information?

SYNCHRONOUS TRANSMISSION IS ONE OF the telecommunications marvels of the age. Allied to sophisticated built-in network management, synchronous operation promises to lower the general cost of telecommunications service provision, boost the availability and survivability of transmission networks, and dramatically expand the range of services that operators can offer to business customers.

Whal brings all these benefits about is deceptively simple. In a synchronous system, all traffic is synchronized to a master clock. This means that it is much simpler and cheaper to combine, or multiplex, different traffic streams onto very high capacity links and drop off, or de-multiplex. these tributary streams at their destinations. Known as The Synchronous Optical Network (SONET) in North America and the Synchronous Digital Hierarchy (SDH) elsewhere, synchronous transmission has been standardized at data traffic rates ranging from 1.55 million bits per second to 2.48 billion bits per second.

Wilh synchronous transmission, there is ample capacity for the network to carry comprehensive management information. This gives much greater flexibility than is found with conventional transmission and allows, for example, operators to turn on services on a one-off or perodic basis, and for networks to automatically reroute traffic when links go down.

Synchronous transmission ie also globally standardsynchronous and that, in principle, enables operators to build multi-vendor networks. This, in turn, exerts a further downward pressure on vendor prices. J.W.

Sometimes perception takes time to catch up with reality. So here is reality: Unisys is not just a computer company any more.

Yes, we do still sell a lot of computers. But it's more accurate to think of us as the information management company.

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#### tracking telecoms

## CORPORATE NETWORKS



A Sydney-based data center provides data processing for Unisys throughout the Asia-Pacific region.

#### NETWORKS CAN CLINCH BUSINESS IN AUSTRALIA

A well-developed infrastructure and the ability to reach several time zones make the country a good choice for international corporations.

The Asia-Pacific region work solutions, network telecommunications on has a growth rate nearly double the world average. with an estimated GDP in the year 2000 larger than that of the European Union and about the same as North America.

One of the most challenging tasks facing multinational companies today is the development of an effective presence in Asia and the choice of a regional headquarters.

The most critical factor for success in this market is cost-effective, world-class communications," says John Nematalla, Telstra's business development manager. global business services. Telstra, the largest integrated telecommunications carrier in the Asia Pacific, provides a comprehensive range of telecommunications solutions, iocluding international data/voice netmanagement and service Ericsson Data A's corporate performance."

A magnet Thanks to the excellent cor-

porate network facilities available, Australia has been successful in attracting a large number of corpora-tions, which have located some of their regional or worldwide activities there. including Philip Morris, Data General, Unisys, Ericsson. Dun & Bradstreet. transport and airline communications cooperative Sita, IBM tregional data center), Radisson Hotels (Asia Pacific reservations center), ABB (regional voice and data network). Novell (regional "help desk" facility) and Cathay Pacific (regional data cen-

Since April of this year, the major share of data and

network in the Asia Pacific region has been coordinated through a new communications center in Melbourne.

The Encsson Corporate Network links 50.000 employees and provides email, electronic document exchange and electronic document management around the clock in all global time zones," says Bengt Bolin, Ericsson Data's pres-

This contract will provide significant improvements in quality and capacity for our customers in this region, as well as increased flexibility and substantial cost savings.

Cost-effective hub Similar reasoning was behind Dun & Bradstreet's decision six years ago to make Melbourne the group's regional hub and data center covering Australia. New Zealand. Singapore, Hong Kong, Japan and the U.S. West Coast.

"DunsNet directors in the U.S. saw Australia as a more cost-effective hub destination than other business centers in the regions," said DunsNet's Melbourne operations manager Tony Beshara. "Australia is also in a critical world time zone allowing us virtual 24-hour operation.

Robust and self-healing' Mr. Beshara said the group's traditional telecoms requirement was for an X.25 packet-switched network. DunsNet included sub-rate capacity to Auck-land and terrestrial links to Wellington in New Zealand. sub-rate capacity to Singapore, and 192 kbit/s capacity between Melbourne and America's West Coast. DunsNet also had a 64 kbit/s capacity to Hong Kong and Tokyo, creating a high-quality, interruption-

look across the Pacific. The network must be totally robust and totally self-healing," Mr. Beshara said, "which is why we built in a back-up loop direct to the U.S.A. and why we also make use of Telstra's Switched Digital product, backup to our private net-

free telecommunications

A Sydney-based data center provides centralized data processing for Unisys offices throughout the Asia Pacific region, including India. Singapore, Hong Kong, Taiwan, Korea and the Philippines.

"It made sense to locate our regional data center in Sydney because much of the infrastructure needed to establish it was already in place," says the Unisys Pacific region information technology group director. Colin Fleming.

Unisys runs its Asia Pacific data network via Skystream, Telstra's highspeed digital satellite service. However, with the introduction of Telstra's Lightstream digital fiher optic service to New Zealand, Unisys now runs its New Zealand traffic on the Tasman 2 fiber-optic cable. Telstra's Lightstream service to Hong Kong and the United States is carried on the company's fiber optic service between Sydney and Ha-waii, linking to the fiber-optic cables of the United States, Europe and

Through Telstra's Call Plan service, Unisys staff now have seven-digit access to all Unisys offices throughout the world. reducing international call costs and improving the which provides further flexibility of its voice net-

**Nigel Hopkins** 

#### FUTURE OF U.S. NETWORKS HINGES ON DEREGULATION RULINGS Managing a network proves easier than formulating a corporate philosophy. In the meantime, companies are updating business practices to be ready for the future.

For many American cor- be used, both internally and porations, communications externally, are becoming networks present a host of strategic issues with technological, economic and philosophical implications. In many ways, the shape and function and effectiveness of a company's network will define the company and its successes and failures as it enters the 21st century.

Deregulation and new technology are the issues that dominate the immediate thinking of those who plan and manage networks for Americao corporatioos. However, the ideological issues of how networks will

increasingly important to managers who recognize the impact of how their employees communicate with each other and with their suppliers and customers.

Legislative effects

American corporations have been watching closely as telecommunications regulatory reform works its way through Congress this year, anticipating its effects next year and beyond.

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long-distance carriers, most local and regional telephone companies have been relatively shielded from fierce competition, and therefore have been relatively slow to strive for lower costs, pass along lower costs to customers in reduced prices and invest in infrastructure that supports newer, faster, more flexible and more reliable

networks. That's where new techoology becomes an issue. Faced with narrower, slower Increased competition is communications the closer expected to yield lower they get to home, many prices, especially for corpo-

rate networks. In contrast to agers have had to scramble to keep up with whatever technology is available to allow their companies' bigger, faster, more powerful desktops to send each other increasingly large files without bringing the whole network to its knees due to overcapacity.

> Technology interregnum The patched-together oetwork, characterized by closets full of wires and various adaptors stuck here and there like Band-Aids, has become an all-too-familiar headache for many U.S. corporations. Because technolo

gy is changing so rapidly, few corporations are confident enough to bet that they can choose today the right network for tomorrow. Few companies want to build a new network from the ground up since the ground may shift in a few months.

Instead, many American corporations are emphasizing temporary solutions. Until the effects of deregulation are known, new standards are set and a dominant architecture emerges, many corporations are choosing to rely on switching, particular-Transfer Mode), often in Ethernet networks, to gain

speed and efficiency. bined bridges and routers) to avoid traffic jams, and searching out middleware that can keep their legacy

Such changes wo systems going and allow incremental upgrades without risking a major invest-ment in what could turn out to be the wrong technology.

Practical philosophy

As networks and network operations become more complicated and confusing, U.S. corporations are also spending more than ever on network management, one of the fastest-growing segments of the American service corps, with sales of network management services expected to grow from barely \$8 billion in 1993 to near-ly \$20 billion by 1998.

Network managers can keep networks running, but they cannot decide how the networks will be used - and that's an issue of practical philosophy that American executives need to decide.

The question is not just whether a network will be fast and reliable and do everything it's supposed to do: the question is how a company maximizes the information that is carried on a network.

For example, a network isn't being fully utilized if it can carry contracts but the company doesn't recognize the contracts as valid unless they've been signed in person and physically delivered by courier or post. Unless and until compa-

nies find a way to deal with ly ATM (Asynchronous contracts, other legal documents, expense accounts, conjunction with existing automatic supply procedures, debt payment and other common transactions. They are using routers, telecommunications netbridges and brouters (com- works will definitely be underutilized.

> Such changes would, in a way, result in a loss of perceived control among traditional managers who don't like the idea of a computer system's automatically

> checking their inventories and ordering their supplies. even if it saves in warehousing costs, or who don't like the idea of letting their customers tap into their networks and check on the progress of their orders. even if it increases the efficiency and reduces the cost of customer service.

Those philosophical changes in attitude toward corporate networks are inevitable among American corporations of the 21st century, but they may be harder for many managers 10 accept than the changes brought by deregulation and new technology.
Timothy Harper

Key Telephone Systems OFFICE TELEPHONE SWITCHING SYSTEMS appear In a great

variety of sizes, if not shapes or colors. At the top end are PBXs (Private Branch Exchanges) with thousands of Inother end are KTSs (Key Telephone Systems) with a handful of extensions and a couple of exchange lines. In larger voice networks, KTS terminals – which tend to use feature buttons rather than dialing codes to activate switching and voice handling functions - often sit behind PBXs along with other standard telephones. A market for very small domestic switching systems is also developing in some countries as the number of home-based businesses and teleworkers grows.

Businesses initially embraced private switching systems because they offered major savings on telephone line charges. The basis of this is that most office or sites can function with e far smaller number of exchange lines than internal extensions because not everyone will make or receive calls at the same time.

The commanding position of the PBX in the business voice sector has been further augmented by the incorporation of computer technology in switching machines. This enables users at individual extensions to process and manipulate calls in different ways. Among the most frequently used contemporary PBX features are short-code dealing, conferences calling and discourse to and minimum terms. conference calling, call diversion to and pick up from different extensions, and call forwarding.

Voice switches have been less successful at handling intra- and inter-office data traffic, but some vendors haven't given up the faith. With developments such as GPT's new ATM-based REALITIS switchboard, PBX vendors are once again entering the enterprise data arena.

AMADEUS TAKES THE LEAD IN TRAVEL

Some 150,000 airlines and travel agents are linked through this Europe-based computerized reservation system.

In 1987. AMADEUS set out to replace four European airlines' computerized reser-tem One from Continental Airlines, AMADEUS took vation systems with a single the lead in travel agency loworldwide network and cations and international thereby compete with U.S. bookings. By late 1997, it rivals head on. This April. will be the travel industry's

ness has always made the pursuit of global objectives essential." says Jean Hamon. director general and senior vice president of the AMADEUS Development Company.

"System I and EDS – with its 15 percent U.S. market share – not only extend the strategy, they complete the solution - making AMADEUS today's largest global network and thus generating significant economies of scale."

In concert

Network specialists are currently working on Unison, a two-year program for the full integration of System One systems and applica-tions. By 1997, the AMADEUS Center in Munich expects to be handling up to 230 million transactions per year.

"With nearly 150,000 airline and travel agent termi-nals linked to the network. reliability is key," says IT

manager Gilbert Meldener. distributed systems department director at the AMADEUS Development Center in Sophia Antipolis. France. "We aim to provide a two-second response time for inquiries from anywhere in the world."

Beyond airlines As an independent system,

AMADEUS Access not only enables airline sales offices and travel agents to consult a common database with the schedules of 730 different airlines, but also links them with hotels, car rental companies and other services, including - in the near future - charter airlines. ferries, tour operators and international rail services.

Now AMADEUS Pro-

Software can give the travel agent a single screen inter-face to the AMADEUS central system, to local travel services and events, and for integrated business applications in both the back and the front office," says Mr.

Steven Bartlett

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## TRACKING TELECOMS

CORPORATE NETWORKS

**ACD** 

Anyone who has ever dialed a toll-free number has prob-

ably dealt with an ACD (Automatic Call Distribution) system. These machines are the telephone versions of air

traffic control systems. So, when dialing in to order the latest little nothing from the Victoria's Secret catalogue, if

you feel you've been put in an interminable holding pat-

ACDs answer larga volumes of incoming calls and

route them on a first-come, first-served basis to the next

available operator, usually one of many in a room. ACDs, which have been around since the late 1970s, come in

various sizes to suit the number of answering operators

available. The systems can generate useful reports on the

average number of calls handled per hour, the average

holding time for each call and the number or percentage

of callers who hang up before being served.

New technologies such as CLI (Calling Line Identification) and the ISDN (Integrated Services Digital Network)

have enabled corporations to chain ACDs and computers

together. These days, phone number information drawn

from incoming phone calls can be used to flash a cus-

tomer's record on an operator's terminal just as he or she

This often eliminates the need for a caller with a com-

plaint or problem to have to go through lengthy explana-

tions. On the positive side, new ACDs often mean that on

your second call to Victoria's Secret or other favorite cata-

logue company, you only have to verify your address and

credit card information when ordering. Everything else, as they say, is on file.

tem - you're absolutely right.

answers the call.

#### **EUROPE IS AHEAD** IN OUTSOURCING

To concentrate on their primary tasks, some companies are using a single carrier for telecommunications.

Although corporations in the United States. Europe Volvo oursources 10 and Asia have chosen different methods to manage their internal networks, one expanding worldwide trend is outsourcing network man-

trend in American business in general," says Eric Almquist, a director of Boston-based Mercer Management Consulting. "Many U.S. corporations increasingly want to get out of network management and concentrate on their core competencies.

The network manager deals with issues ranging from reliability and security (1 percent of corporate networks are entered by illicit hackers) to cost management, the evolution of software and hardware product developments, and customer demand for additional ser-

"American companies used to bring in different niche vendors and products to create their data networks and then have their own staff integrate all the equipment," said Lee Knoch, product marketing manager

at Digital Equipment Corporation's Network Products Business Europe. "But there is a move now loward the traditional European approach, which is to have one vendor, or a single consultant or group. take responsibility for the 'corporate network.'

One believer in outsourcing is Henkel, the German chemicals company, which chose a single carrier consortium to manage its voice and data communications,

Unisource for its local area networks in Western Europe, Nestlé outsources to Infonet for its data network, and AXA outsources the management of its packet "Outsourcing is a key switching network to BT. Racal Network Services, which runs the data networking operations for the UK government and the national lottery Camelot. manages the voice, data, and telex network for Imperial Chemical Industries at 275 sites in 40 countries.

There is also a move toward global alliances to manage networks on a universal scale. MCI launched Concert with BT to provide global voice and data network services to multinational businesses and connect corporate locations in the U.S., Europe and the Asia-Pacific region.

Numerous companies are competing to run worldwide corporate e-mail systems, including GE Information Services, MCI, AT&T and Sprint. Companies like Andersen Consulting provide corporate network suggestions and solutions,

Yet outsourcing still has not really taken off. "Outsourcing network management is talked about a lot but still not happening on a massive scale," explains Michael Acheson, marketing director for Bay Networks for Europe, the Middle East and Africa.

"But the level of technological complexity and changing tariff structure will invariably increase the demand for network management specialists." as well as long-distance and



BT Plc. estimates that 15 percent of office workers' time is spent away from their desks. Now they can circulate and stay in touch.

#### CORDLESS PHONES OUTGROW THEIR NICHE

More and more consumers are responding to benefits such as reduced costs and increased options.

uestion: What do a Fyffes warehouse in Sales Manager at Ericsson Business Mobile expensive because of the amount of it you Dublin, Ireland, the Dutch tax authorities and a Coca Coln bottling plan in Auckland, New Zealand, have in common? Answer: All three now have some of their staff equipped with cordless as opposed to fixed telephone switchboard extensions.

Mobility in office communication net-works has a number of attractions. First, whether employees are collecting taxes or bottling soft drinks, cordless switchboards make it possible for them to do a better job. The two main benefits are better service and enbanced productivity," observes Philippe le Porte, marketing engineer with

France's Alcatel Business Systems. This is partly because cordlessness increases the hit ratio for incoming calls. In addition to reducing the number of frustrated customers, cordless PBXs (Private Branch Exchanges) cut down on an

organization's own outgoing phone bills.
"Because fewer incoming calls fail, fewer outgoing calls are made to return messages," says Paul Verdugt, International

Networks in Amsterdam. "One of our customers noticed a 30 percent reduction in outgoing long distance calls as a result."

There are also hefty savings to be made in relation to ongoing office reorganization and the relocation of employees. With a typical wired PBX, such changes account for 10 percent of the capital cost of a PBX every year - a sum of \$1,000 per extension move is the norm, according to Ericsson.

High cost and low awareness With these credentials, cordless switch-

boards should have hit the big time. In fact, they've remained a niche product. UK office design consultancy Morgan Lovell calculates that only I percent of current office extensions wander with their users.

There are a number of reasons for this low level of penetration. One is cost. Depending on whom you talk to, wireless extensions can be between 50

than their wired counterparts. "It's still quite

need to get decent coverage," says Paul Lewis, managing consultant at the PA Consulting Group in London.

Related to high cost is low market awareness of the benefits of cordless working and relatively low sales volumes.

A further obstacle has been the rivalry between different and incompatible standards worldwide. Included in the options are CT-2, championed by many companies worldwide.

Word of mouth

According to Carole Park, marketing director of GPT Business Systems, arcane debates about the merits of rival technology have tended to obscure wider appreciation of the real user benefits of cordlessness.

More recently, bowever, the cordless picture has gotten considerably brighter. In particular, more vendors are now spreading the cordless message, sales volumes are rising percent and 300 percent more expensive and prices are dropping. This is being helped along by the availability of cordless

solutions integrated in the main PBX rather than provided as add-ons. One estimate by Philips is that integrated DECT PBXs are around 40 percent less costly than non-integrated ones.

J.W.

0.95

Ericsson expects the cordless telephone system market to be worth \$5 billion annually by 1998. Other analyses predict that up to one-third of all business phones could be cordless by the end of the century.

As the market expands, the wireless switchboard proposition is beginning to change. A number of vendors are pioneering integrated wireless voice and data local area networks, and combined cordless office and cellular telephone products are appear-ing. Motorola is even developing European versions of a cellular phone that automatically switches over to become a PBX extension when the user eoters a building.

That we think is a much more powerful solution than having dual mode handsets," says David Hughes, vice president and gen-eral manager of Motorola's European Cellular Infrastructure Division.

#### NETWORKS SHRINK THE BUSINESS WORLD

Continued from page 11

British switchboard vendor GPT Business Systems. makes a distinction between PBXs, which deal with realtime voice and video communications, and LANs (Local Area Networks). which carry bursty and mostly non-real-time data.

LANs, MANs, WANs Two types of LAN domi-

nate the corporate communications sector, accounting for over 90 percent of the installed base. Ethernet typically has a data rate of 10 Mbit/s, although a fast version runs at 100 Mbits/s. Token Ring, a protocol pioneered by IBM, gives a data rate of 4 or 16 Mbit/s.

users attempt to spread a full range of digital switchboard features across an enore net-

Many MANs and WANs carrier BT Plc., is that traffic (Metropolitan and Wide occurs in bursts, with only

on private communication circuits leased from PTOs (Public Telecommunications Operators). In general, the internetworking of data-predominant LANs over MAN and national and international WAN distances is more problematic than the internetworking of voice-predominant PBXs. However, the latter has its share of difficulties when

Bursts of traffic Part of the problem with linking LANs, according to Chris Gahan, data solutions manager at dominant Briosh



FOR A CARRIER, WHAT GOOD IS A LOT OF NEW CAPACITY If MUCh of it is used for the internal administrativa and management messaging - the telecom company equivalent of overhead?

As recently as five years ago, all phone calls were set up in a needle-and-thread fashion. The tones or pulses that the caller entered tormed the "needle," which used the information encoded in those tones or pulses to weave the call circuit - "the thread," switch by switch, whether the call was across town or across the ocean.

Nowadays, more carriers are using an IN (Intelligent Network) to sel up calls via "out-of-band" signaling, in contrast to the needle-and-thread approach, lones behave more like scents, traveling into the IN, where computers that are constantly receiving and processing Information on network traffic loads and capacity can almost instantaneously provide an end-to-end circuil path.

This is achieved by use of a special protocol called SS7 (Signaling System 7). As a result, in countries that have extensive IN infrastructures, long-distance call set-up times have dropped Iron between 10 and 15 seconds to between 3 and 5 seconds, even for international calling. In the process, more network capacity is freed up for the customer traffic that

pays the bills. But improved call set-up time is not the only benefit that intelligent networks offer. SS7 and the intelligent network come into play whenever telephone networks need to retrieve intormation from a database. Intelligent network databases also contain information on the long lists of private phone systern leatures - such as call torwarding, three-way calling and lour-digit dialing - that large users make part of full-scale service contracts.

Area Networks) are based around 10 percent of total capacity being used on aver-

> When LANs are interconnected over the WAN, if the wide area private circuits are configured for peak bandwidth, the WAN is very expensive," says Mr. Gahan. "If the wide area links are configured for average utilization, the WAN becomes a bottleneck, and the remote user suffers poor response

A new partnership of Canadian-headquartered Newbridge Networks and GPT has what it thinks is the answer in the form of a new least-cost networking system. This allows a communications manager to dimension a WAN for average utilization, automatically allocating overflow bandwidth on demand by using the cheapest available alternative network. The Infin-X solution can manage a mixture of private leased lines and public networks using technologies such as ISDN (Integrated Services Digital Network), X.25 and frame relay. According to Colin Evans, Newbridge Net-work's director of product marketing, the system can cut WAN costs by up to 30 percent.

Mr. Gahan of BT Plc., however, argues that the most economic way of carrying bursty LAN traffic over the WAN is to use a public switched network. In using BT Plc.'s public SMDS (Switched Multimegabit Data Service), companies can gain a five-fold improvement in price performance over a private network solution.

Better and faster

Different WAN technologies have significantly different performance characteristics. For example, X.25 is much slower than frame relay, but it has in-built error ing broadband capability is checking capabilities that enable it to run over very poor-quality lines. Again. ISDN is suitable for voice, while SMDS is mostly used to shift high-speed data and some video traffic.

ATM is widely consid-

ered to be the foundation broadband technology on which 21st-century corporate communications networks will run. Operators like Telecom Finland are already offering nationwide ATM access.

Several factors are at work in the ATM game.

ATM's very high speed up to 622 Mbit/s and beyond - enables it to carry all traffic types in an effi-

cient manner.

"For enterprise networks, ATM is the best solution to aggregate different types of traffic - voice, data and image," says Michel Levy. head of ATM Product Definition and Management at Alcatel NV. ATM also supports frame relay and SMDS.

At the same time, as noted by John Roth, chief operating officer of Northern Telecom Ltd. and president of Nortel North America, the technology is being deployed on both sides of the LAN/WAN boundary.

"First, it's becoming a technology within LANs themselves, although it's embryonic at this stage. Second, it's oow being used to put high volumes of traffic into fiber-optic pipes. As a result, the large communications carriers have a more efficient way of filling these pipes, enabling them to be

very competitive in price." ATM standardization work is proceeding at high speed, facilitating interoper-Britain, for example, by ability between different manufacturers' equipment.

True, there are some unresolved technical considerations. The biggest of these, as noted by Mr. Roth, is the lack of standards for ATM voice traffic. But the gaps in the ATM repertoire are being plugged, and industry expectations are high.

"You can argue about the

speed of market developmeot, but we know that the demand for services requirgrowing," concludes Raymond Polle, vice president of Alcatel Bell's Network Systems Group. "The economics of ATM are so outstanding that this is clearly the way future products will John Williamson



#### tracking telecoms

#### CORPORATE NETWORKS

#### MULTIMEDIA: SLEEPING GIANT **AWAKES**

SPONSORED SECTION

Continued from page 11

ROM as a means to preserve interviews, text and images on his \$60 million Shoah Project dedicated to documenting survivor testimony on the

But CD-ROMs are not even half the story. The industry is cagerly looking forward to the opportunity to transmit multimedia via phone lines, cable TV

Then, storage devices in the form of large servers will be able to reside in the network as a communal resource for data retrieval.

The volume of data involved in multimedia communications, however, demands greater bandwidth if delivery is to be on a par with today's television and PCs.

This means the pipeline must be widened to permit more data to flow faster into homes and offices.

How fast this will happen remains the chief issue, for it involves questions of cost and technology. Based on the level of digital switching and fiber optic deployment, much of the longhaul backbone of this "information superhighway" should be in place in most parts of the developed world by the end of next year. This is largely comprised of optical fiber and switching machines that use ATM (Asynchronous Transfer Mode) technology to switch and route large amounts of data - say the content of a movie - in seconds.

Multimedia at work

Already multimedia telecom applicutions are finding their way into the husiness market.

"Videoconferencing comes to mind first," says Chuck Dyorak, technical standards director at AT&T Communications Services and chairman of Committee T1's T1A1 subcommittee. Most videoconferencing services rely on ISDN (Integrated Services Digital



started in the high-tech labs of Silicon Valley and is now sweeping the entire country.

Network) lines, which, with the addition of some compression technology, can transmit a suitable image with motion at about 10 to 15 frames per second. Broadcast-quality video operates at 30 frames per second.

It is the infrastructure bottleneck, the point nearest the customer, however, that awaits to be addressed. Here. build-out is much more expensive. Right now, all over the world, carriers are experimenting with different ways that they can deliver multimedia that "last mile.

Techniques under study include a

combination of fiber optics and coaxial cable (nybrid fiher-coax), switched digital video and ADSL (Asymmetrical Digital Subscriber Line), which boosts the capacity of conventional copper lines to handle the greater amounts of information that multimedia would require. Each one involves a trade-off hetween performance and economy.

There may not be a "night" choice. It could come down to each carrier's decision as to what technology holds the best broadband solution.

Steve Titch

#### PHOENIX: INTRIGUE OF EPIC PROPORTIONS

Unite and conquer: the new alliances are marshalling their forces in order to wage opposition campaigns.

Telecommunications regulation is always a complex task, for the unimpeded provision of telecommunications serimbued by politics and vested interests. This has been highlighted in the international arena, where the biggest carriers are scrambling to form alliances so they can compete for a share of multinationals' telecommunications spends.

The most contentious of the proposed alliances is between France Telecom, Deutsche Telekom and the U.S.-based Sprint - code-named Phoenix. Adrian May, research analyst with London-based consultancy Ovum, says that although negotiations have been going on for well over a year, the situation looks no closer to resolution. The Clinton administration has expressed doubts about the future of Phoenix, and although the U.S. Department of Justice issued a two-stage consent decree in July allowing the two Europeans to acquire a 20 percent stake in Sprint for \$4.1 billion, it severely limits services to be offered by the Europeans until competition is evident in those countries.

The Justice Department is concerned that the European operators might discriminate in favor of Sprint and deny operating agreements to other U.S. carriers. Sprint described the decree as "fair and reasonable." Phoenix is also awaiting Federal Communications Commission and European Commission approval.

Opponents speak up
Both MCI and AT&T have filed briefs with the FCC, protesting that France Telecom and Deutsche Telekom should not be permitted to buy the stake in Sprint until the European state-owned monopolies open up their own markets to foreign competition. They are also worried that if the investment goes ahead, U.S. negotiators will have lost one of their best bargaining points for their talks on the liberalization of trade in services.

While these views are reasonable, it must be remembered that MCI and its partner BT (which has a 20 per cent stake in MCIt are anxious to keep Phoenix out of the multinational market they are seeking to dominate themselves through their joint venture company Concert. Their strategy gained regulatory approval from their corresponding governments on the grounds that both markets are equally open to the oth-

AT&T has its own agenda, too. It is trying to gain approval on both sides of the Atlantic for its trans-Atlantic strategy of linking up with Telefonica of Spain and the Unisource consortium. Unisource comprises the national operators of Switzerland. Sweden and the Netherlands, and AT&T seems to feel threatened by the bigger guns of the French and German operators,

Europe does not have an FCC equivalent, so the European Commission is trying to drive through liberalization of telecommunications there. Competition commissioner Karel Van Mieri has lost no opportunity to spell out that the Fran-co-German plans would be regarded in a more favorable light il both countries would open up their markets and allow alternative infrastructures to be used before 1998.

There is certainly enormous pressure on the carriers and governments in France and Germany to do so. A formidable lineup of energy companies and other industrial conglomerates are lobbying to be allowed to use their existing networks

vices. Partnerships and alliances made or in negotiation with concerns within France and Germany include BT Plc., Cable & Wireless, AT&T, Unisource and Nortel.

Unlike the Americans. Mr. Van Miert is less concerned by the proposed tie-up with Sprint, since he thinks that neither Deutsche Telekom nor France Telecom is m a dominant position to address the needs of multinationals in the face of

stiff competition from other consortia. The saga is set to run and run, with all parties reluctant to compromise. Whatever the outcome, Phoenix's struggle to rise from the ashes dispels utterly any notion of telecommunications regulation as apolitical Annie Turner



ASYNCHRONOUS TRANSFER MODE PROMISES to be the base telecommunications and networking technology of tha next century. Already used in specialist academic, scientific and corporate networks, and now being tried in public networks in a number of locations, ATM digitizes and splits traffic into what are termed cells, each containing 53 bytes of data, and switches them through the network at rates equivalent to hundreds of millions of bits every sec-

ATM is a third-generation fast-packet data technology that has been adopted as the basis of the B-ISDN (Broadband Integrated Services Digital Network). The very high speeds at which ATM operates can translate into increased productivity for business enterprises using existng telecommunications services. The rate at which the technology functions also means that it can accommodate delay-sensitive traffic such as voice and video, which cannot normally be handled by X.25 and frame relay, the firstand second-generation packet technologies.

The higher bandwidth of ATM also enables the development and exploitation of new services that can be handled only with difficulty on existing infrastructures, if at all, Examples include real-time imaging, interactive multimedia, high-quality videoconferencing, and very high-speed LANto-LAN (Local Area Network) and LAN-to-WAN (Wide Area Network) connectivity.

With ATM, the network infrastructure can be independent of the services that are carried. In principle, ATM can simultaneously support voice, data and video, obviating the need to build, operate and manage discrete networks for each traffic type.

#### "Being able to answer all my business calls right away gives me more spare time."

RENÉE 'T HART. Secretary to Distribution and Sales, Ericsson Business Mobile Networks BV, The Netherlands.





Think abour how much time you waste on the relephone on an average working day. You call people. They aren'r ar their desks, so you leave a message. When they call back, you're away from your desk. And so on. At the end of the day, you find yourself working lare just to catch up. We need to respect each other's time more. To make everyone more available during the working day. Ericsson researches, develops and markets digital cordless applications for public and privare networks that are making communication between people more efficient. Ericsson pioneered the world's first DECT-based, multi-user Business Cordless Telephone System: Freeset.

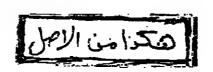
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### Telecoms Revolution Is Not Here Yet Financing, Deregulation and Other Hurdles Loom

By Richard Covington Special to the Herald Tribune

GENEVA - President Nelson Mandela of South Africa and Jacques Santer, the European Union president, watched intently as Andrew Grove, chief executive of Intel Corp., connected two South African doctors over a three-

way computer video link. As the two doctors consulted over a patient, what had been a remote possibility only a year ago emerged as routine in the orgoing telecommunications revolution.

Despite the prevailing opti-mism of heads of state and communications executives gathered here for the quadriennial exposition of the International Telecommunications Union, a oumber of deep-seated concerns threaten to slow this \$1 trillion industry.

• Given the astronomical sums the much-trumpeted convergence of the telecommunications, computer and entertainment industries in-

By Agis Salpukas
New York Times Service

said Tuesday it was evaluating its alliances

in North America in view of the talks by

USAir Group Inc. with UAL Corp., the

parent of United Airlines, and AMR

Industry analysts, who did not want to be named, said this meant that British

Airways would begin talks with other do-

mestic U.S. carriers to line up a backup if the USAir talks should lead to a takeover.

interesting options that may become open

to us in relation to our investment in USAir and our future alliance strategy in

British Airways competes with United

North America," British Airways said.

We will now evaluate a number of

BA owns 24.6 percent of USAir.

Corp., the parent of American Airlines.

NEW YORK - British Airways PLC

going to foot the bill for this unprecedented expansion.

"It's the equivalent of a new industrial revolution, with hundreds of billions of dollars required to apprade the developed market and the developing world," said Trevor Nash, scom director for Barclays

TELECOM

de Zoete Wedd. "Where is all the money going to come from? Certainly, the big telecommunications companies do not have it "

In Europe, the oational telephone carriers are scrambling to raise \$30 billion in capitalization by the end of 1996 before going private, said Mr. Nash.

Private projects to establish global wireless satellite-based mobile-phone systems — such as Motorola Inc.'s Iridium volve, no one can say who is network and Loral Corp.'s

takeover results.

United States and Britain.

and American, particularly on the trans-Atlantic routes. This could make it diffi-cult for BA to keep its stake in USAir, bought for about \$400 million in 1993, if a

Even though USAir has been buffeted

by losses and safety issues, British Airways

has continued to support its ties to the

domestic carrier since it has been key to its

ability to expand BA's service between the

take a \$200 million write-down this year to

ish Airways flights from such cities as

Newark and Philadelphia, enabling the

airline to increase the number of flights and cities it serves in the United States.

British Airways, has often praised the alli-

Sir Colin Marshall, the chairman of

reflect a decline in the stake's value.

British Airways announced it would

USAir has become vital to feeding Brit-

Globalstar — will also cost communications and enter-

· Wary that computer hackers may steal their credit card numbers or read their Email. consumers are hesitating to embrace home shopping and banking over the Internet.
Unless this changes, the Internet will fail to provide the profits corporate investors are

projecting.
"There is still risk in Internet transactions," acknowledged Vinton Cerf, one of the originators of the Internet and now a vice-president of MCI Communications Corp. "But most people are ready to accept some risk if it means less inconvenience.

• In spite of widespread promises by European telephone monopolies that they are rapidly opening up their markets to competition, the reality is not so clear-cut.

"Many countries say they are liberalizing, but they are not," said Carlo de Benedetti, chairman of Olivetti SpA, the Italian conglomerate.

tainment companies, including AT&T Corp., Siemens AG, Time Warner Inc. and Walt Disney Co. The lobby hopes to influence members of the World Trade Organization as they attempt to estab-lish guidelines to liberalize telecommunications in 38 countries. A WTO task force is to meet Friday to attempt to resolve disputes by Belgium, Spain and others ahead of an April 1996 deadline.

 As free-trade activists cry for open access to telephone lines and infrastructure links, there is an equally vociferous demand in the developing world for protection from the global giants.

Mr. Mandela warned that "telecommunications cannot be simply treated as one commercial sector of the economy, to be left to the forces of the free market. Developed nations should understand the necessity and the democratic right of the poorer countries Mr. De Benedetti is orga-nizing a lobby of some 30 tion superhighway."

ance even when USAir was in the depths of

its troubles, estimating that it added about

domestie carrier, BA would be at a severe

disadvantage to American and United.

which have vast domestic route networks.

■ Air France Widens Loss Estimate

Air France expects to reduce its 1995-96

The state-owned flag carrier could post

loss of 1.7 billion to 1.8 billion francs

(\$344.2 million to \$364.4 million) for the

12 months to April 1, 1996, said the execu-

losses but not by as much as it had hoped,

Reuters reported Tuesday from Paris,

quoting a company executive,

tive, who refused to be named.

\$100 million a year in sales.

## **Canary Wharf** Menaces London Office Market

By Erik Ipsen
International Herald Tribuna

LONDON - The phoenixlike return of Paul Reichmann as the once and future owner of the vast Canary Wharf office development sent a tremor through the shaky London property market Tuesday.

"I think this has significant

implications for the property market right the way across cen-tral London," said Peter Evans, research director at the property advisers DTZ Debeoham Thorpe. While many observersagree that Canary Wharf's prospects have never been better, many now prodict that Mr. Reichmann's re-entry spells bad news for others in the market.

"It is not good news for other developers," said Selwyn Jones, a property analyst for Crédit Lyonnais Laing. "The impact of all that oew space will mean that rents will continue to stabilize rather than rise."

Lloyds Bank, the leader of London office complex, announced late Monday that Mr. Reichmann and Prince Walced ibn Talal of Saudi Arabia had reached agreement on the pur-chase of Canary Wharf from the bankers who seized control of it three years ago.

British Airways is prevented by law from building a system in the United States to feed its flights, Without a link to a Now Mr. Reichmann is widely believed to be eager to begin where he left off - by building the remaining phases of the long-stalled development.

Indeed, analysts predicted that Mr. Reichmann's re-emergence would lay the groundwork for the renewal of the fierce battle for tenants between the City of London financial district and London's Docklands, less than 3 miles (5 kilometers) downriver. Canary Wharf's central 50-story spire is framed on one side by a handful of smaller buildings oow 75 per-

a vast pit containing the rusting steel-reinforced foundations for an additional 7 million square feet (630,000 square meters) of

Mr. Reichmann and his group of investors will buy Canary Wharf back from its 11 lenderturned-owner banks. His Interoational Property Corp. — which includes CNA Financial Corp., controlled by the chairman of CBS Inc., Lawrence Tisch — and Prince Walced reportedly will pay £800 million (\$1.27 billion) for the property. The transaction is expected to be completed by year's end. Mr. Reichmann's old compa-

ny, Olympia & York Ltd., built what was billed as Europe's largest office development in the late 1980s and was bankrupted by it in the midst of the subsequent London real estate bust.

Analysts argue that at this point, Mr. Reichmann has little choice but to expand the present 4.5 million-square-foot complex whose tenants range from Mor-Lloyds Bank, the leader of gan Stanley & Co. to the London the group that now owns the Uoderground to two national

oewspaper companies.
"Clearly he oow has to press
ahead with oew building," Mr. Jones said.

With prime properties in the City of London financial district having tumbled by 50 percent from their 1989 peak of £65 per square foot, the prospect for prices to rebound is dire.

With the supply of modern offices larger than 100,000 square feet in the City down to just two buildings, from 20 in 1992, when Canary Wharf went into bankruptcy, many devel-opers have dusted off plans for ocw projects.

But the revival of Canary Wharf will send many of those plans back into the closet. With his foundations already laid, analysts say that Mr. Reichmann will not only be able to promise would-be tenants far faster occucent rented and oo the other by pancy but lower rents as well.

MEDIA MARKETS

### For Ads, Hits Miss the Mark

By Stuart Elliott New York Times Service

EW YORK — In the constantly changing world of interactive advertising, hits are flops. That is an important conclusion of a report examining one of the most closely watched and contentious subjects confronting advertisers, agencies and researchers today: ensuring accurate and comprehensive measurement of consumer exposure to advertisements that appear in interactive media like World Wide Web sites

and on-line services. The report, "Guiding Principles of Interac-tive Media Aodience Measurement," was pre-sented here this week by the Coalition for Advertising Supported Information and Entertainmeot.

That organization was formed last year by the Association of National Advertisers and the American Association of Advertising Agencies after such marketing giants as Procter & Gamble Co. warned Madison Avenue it occided to accelerate its efforts to understand and use interactive media.

Judy E. Black, who oversaw the report, aid, "For the new media to succeed, they must offer the advertising industry acceptable measures of the advertising opportunities they deliver and a means to measure them against comparative alternatives." The relative lack of such assurances is a big reason advertising remains a minor revenue source for most interactive media.

Described as a working paper, the report called hiss — which are a measure of the gross number of requests for information or files

reached from a Web site — "the least desirable level at which to measure cyberspace media."

That is because hits, though a popular form of measurement with interactive-media com-panies, are "a rubber yardstick" that over-states the demand for material by showing up as a form of usage regardless of whether the material is actually accessed.

"Hits' implies that the user has been exposed to the deeper material, which may oever have been selected for display on the screen," the report said. Instead, it said, interactive media ought to adopt methods equivalent to those used by conventional media, which talks user for the conventional media. which tally user information in more familiar - and more accurately measurable - areas such as demographics.

The coalitioo has the support of the Advertising Research Poundation, the New York-based organization that helped set standards

for measuring print and broadcast media.

"We're building upon earlier work for earlier media," said Ms. Black, senior partner for new-media technologies and director for interactive development at the Bozell Inc. unit of the advertising agency Bozell, Jacobs, Ken-yon & Eckhardt in New York.

Because marketers abhor a vacuum as much as nature does, more than a dozen companies, including the A.C. Nielsen unit of Dun & Bradstreet Corp., have offered methods for measuring the impact of ads in cyberspace.

"Our interactive media research committee will be looking at what all the companies do," Michael J. Naples, president of the Advertising Research Foundation, said, "but the industry will decide which measurements it will embrace and not embrace."

Oct. 3 Eurocurrency Deposits

#### Chrysler Chief **Denounces** Kerkorian

Compiled by Our Staff From Dispatcher NEW YORK — The chair man of Chrysler Corp. de-nounced Kirk Kerkorian in harsh terms Tuesday, accusing him of conducting a misinformation campaign to harass and discredit management.

Robert J. Eaton also criticized Jerome B. York, Chryser's former finance chief, who became a top aide to Mr. Ker-korian aide last month. Mr. Eaton compared Mr. York to a hired gun who was hurting all Chrysler shareholders.

Mr. Kerkosian, through his company Tracinda Corp., failed in a spring buyout bid for Chrysler. He owns more than 14 percent of Chrysler's stock. Mr. Eaton spoke before the Council of Institutional Investors, a group of pension funds that own Chrysler stock.

Their support for Mr. Eaton is critical in what has emerged as a prolonged battle for con-trol of Chrysler pitting manage-ment against Mr. Kerkorian. Mr. York responded by say-

ing he would meet with Mr. Eaton to exchange views. He added that Tracinda has never sold Chrysler shares, while the carmaker's managers have. (AP, Reuters)



At Republic National Bank we believe that hard-earned wealth deserves to be nurtured and preserved. And so we run our bank according to one fundamental principle: to protect our clients' capital as we safeguard its purchasing power.

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conservatism, vigorously pursued, has created a global private bank of exceptional stability, capable of weathering the roughest storms.

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To our way of thinking, it is security as well as return that we must ensure each day. And in the process, to provide a unique quality of service, understanding and discretion.



#### **CURRENCY & INTEREST RATES**

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#### Investor's America 30-Year T-Bond Yield Dollar in Yen Previous Change Close Change 4781,26 -0.26 Exchange Luesday 4748.98 The Daw 581.63 584.72 0.02 NYSE S&P 500 NYSE S&P 100 553.59 NYSE 311.75 312.08 - -0.11 Composite Nasdao Composite: 1018.54 1027.59 9-0.85 U.S. AMEX Market Value 536.00 540.60 0.85 TSE Index 4492:03 4494:90 0.08 **Toronto** 45042.19 45380:00 0.74 São Paulo Boyespa 2278.06 2201,96 - 0.61 Mexico City Bolsa **Buenos Aires Merval** 451.88 0.71 **IPSA General** 5796,27 5812.85 -0.29 Capital General " NA. - 1221.08 · 47 4 · 1 Source: Bloomberg, Reuters

#### Very briefly:

#### **Lockheed Planning Satellite System**

WASHINGTON (Reuters) — Lockheed Martin Corp. said Tuesday it had applied for Federal Communications Commission approval to build, launch and operate a \$4 billion global commumications satellite system, to be called Astrolink.

Vance Coffman, president of the company's Space & Strategic Missiles division, said Lockheed Martin would "vigorously" seek domestic and international partners and investors in the project, which will offer digital communications services, including voice, data, and video.

The move follows an announcement last week by Hughes Electronics Corp., a unit of General Motors Corp., that it was seeking regulatory approval for a \$3 billion, 15-satellite global communications system. Motorola Inc., TRW Inc., the International Mobile Satellite Organization and Loral Corp. all lead rival groups that are planning such systems.

 Apple Computer Inc.'s chief financial officer, Joseph Graziano, is leading a move to oust Chief Executive Michael Spindler so that the company can be sold, sources said,

 Rockefeller Center Properties Inc. decided not to sell \$10 million of stock to an investor group led by Chicago financier Sam Zell. The company, which bolds the \$1.3 billion mortgage on New York's bankrupt Rockefeller Center, also asked its advisers to review a \$296.5 million offer by a group including David Rockefeller, the family patriarch who resigned Monday from the Rockefeller Center board; Tishman Speyer Properties Inc., and a real-estate investment trust managed by Goldman, Sachs & Co.

. Dean Witter Reynolds, a unit of Dean Witter Discover & Co., eliminated up-front hiring bonuses for account executives and changed other compensation practices in response to recommendations by the Securities and Exchange Commission designed to discourage "inappropriate transactions," the brokerage said. Bloomberg, NYT, Reuters

Tuesday, Oct. 3

High Low Close Prev.

## After Cuts, New Woes for Newsday

By William Glaberson New York Times Service

NEW YORK - For Newsday, the worst was supposed to be over by now. Instead, it is becoming clear that the Long Island newspaper, often described as one of the best regional newspapers in the country, is struggling to move beyond the trauma that began with the closing of its

New York City edition this summe The paper is completing a painful cost-cutting program, including voluntary buyouts, that led to the departure in recent weeks of more journalists than the paper's executives had predicted. Threatened lay-offs were avoided, but the paper's total news staff is shrinking to 484 people from 724. That represents a cut of about 50 more jobs than Newsday expected when it closed the New York edition.

Those departing through the buyout program include top-level newsroom man-agers, like the foreign editor; columnists and senior reporters, like the chief White House correspondent; and some of the

paper's most promising young writers. Psychologically, it's very debilitating" for Newsday, said one longtime manager who insisted on not being identified. "It causes people to question: "What is the vision for the journalistic mission?

Newsday has become a highly visible test of the theory taking hold in newspapers across the United States that sharp staff cutbacks won't affect readers. Mark H. Willes, chief executive of Newsday's parent. The Times Mirror Co., became the best known advocate of that theory when, after he closed New York Newsday in July, he ordered cuts of about 800 of Newsday's staff of 3,200 and oversaw sharp reductions at other papers the company owns. The cuts at Newsday and other Times Mirror papers, including the Los Angeles

Times and The Hartford Courant, have

put Times Mirror in the spotlight, because Secretary of State Warren M. Christopher, of its reputation for quality, when the newspaper industry is under intense pressure to improve financial performance.

Everette E. Dennis, executive director of the Freedom Forum Media Studies Center in New York, said Mr. Willes's efforts to wring savings out of his newspapers were

being watched carefully.

"You simply can't produce the same thing with fewer and perhaps less talented people," Mr. Dennis said. "A newspaper is a living organism. You cut off living tissue" and "the organism will go on, but it will be scarred."

After Newsday spent what executives said was more than \$60 million for the cost-cutting moves, so many of their journalists decided to take buyouts that Newsday's managers began furiously negotiating to keep some senior staff. The editors now plan to hire new journalists to fill

some of the slots left empty.

At the same time, Newsday executives said, the paper's business managers have been under orders to get the annual profit margin up to about 17 percent, the average profit margin of several large newspaper companies, from about 7 percent. The publisher of Newsday, Raymond A. Jan-sen, refused to be interviewed.

All of Times Mirror's big newspapers have been adapting to changes since Mr. Willes became chief executive on June 1. David S. Barrett, editor of The Hartford Courant, said his staff was skeptical about whether his paper was still committed to serious, in-depth journalism after a buyout program reduced his news staff to 294 people from 342.

In Washington, Jim Mann, a foreign affairs reporter for The Los Angeles Times, said he had an unsettling experience this summer, when his paper discon-

tinued its Washington edition. Mr. Mann received a call from an aide to

who wanted to know how to get daily copies of the paper for Mr. Christopher. Mr. Mann had been told that the paper planned to deliver its regular edition to the Capitol the same day as its publication — in time to help set Washington's agenda. But after he checked with his paper, Mr. Mann had to tell the aide that The Los Angeles Times was no longer available on the East Coast on the day of publication — even for the secretary of state.

But perhaps because of all the attention given to the shutdown of New York Newsday, the stresses felt at Newsday on Long Island may be the clearest barometer of the changes in the newspaper industry. Editors at the paper's headquarters in Melville said recent events had been so painful that there had been a kind of group grieving process.

"Sure, a lot of people are sad, upset, frustrated about what's happened," said Anthony Marro, the editor since 1987.
People at Newsday said Mr. Marro and Mr. Jansen were clearly unprepared for Mr. Willes's demand for sharp cuts.

Early this summer, the journalists at the paper said, the executives were so obviousworried about the prospect of layoffs that they suggested that Newsday staffers who could get a joh elsewhere should do so and take the huyont. Only in September, toward the end of the eight-week buyout offer, did managers appear to realize that many of the paper's best journalists were

Some former staffers said even the pa per's top executives seem dispirited by demands for higher profits, possibly at the cost of Newsday's hroader ambitions. "He took away their dream that someday they were going to be a major paper," said one journalist who echoed the words of many of his colleagues. "Now, it's going to be The Nassau County Daily Bugle."

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up from 100.375. It also rose to 1.1596 Swiss

francs, from 1.1515 francs, and to 4.9580

The dollar slipped against the Canadian

dollar, which hit a 20-month high. A U.S.

dollar bought 1.3290 Canadian dollars,

down from 1.3378 dollars Monday, amid

predictions that a separatist referendum in

lar might suffer if the G-7 fails to impress

investors with its commitment to strength-

With expectations running high, the dol-

French francs, from 4.9240 francs.

Quebec this month would fail.

# Tont Warnings Drag Stocks Down Compiled by Our Steel From Dispatches NEW YORK — Stocks slid Tuesday as investors quesioned whether third-quarter Toporate earnings would meet Nectations. uto, chemical and among the stocks of the stocks of

ductor stocks led the decline. Everybody is worried about

third-quarter earnings," said Guy Truicko, a fund manager at Unity Management in Lake Success, New York. "A lot of

#### U.S. Stocks

of the basic-materials compa-

numbered advancing ones on to 341.36. the New York Stock Exchange by a 7-to-4 ratio.

showed major retailers saw a quarters of this year is being smaller-than-expected increase reflected in weaker sales and smaller-than-expected increase ing concern that brisk economic growth will spur inflation. The price of the benchmark 30-year Freasury bond rose 9/32, to 105 18/32, while its yield fell to 6.45 percent from 6.47 percent.

Investors heard from several companies Tuesday that warned that earnings would fall below forecasts in the latest quarter. Stock in Network Peripherals, for instance, plunged 5% to 10% after the maker of local-area networks for computers said earnings would come in at just half of analysts'

TGV Software revised its earnings estimate downward. and its shares fell 5 to 10%. said its second-quarter earnings could drop as much as 85 per-

"You have queasiness in anticipation of the upcoming carnings season," said Jon Groveman, president of Ladenhurg, Thalmann & Co. in New York. He added that expectations for strong profit increases in the technology sector have driven those stocks up for months, so some investors are taking prof-

its before the actual reports, The Nasdaq composite in-garding derivatives losses.

(Bloomberg, Reuters, AP) dex, which includes many tech-

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tions companies would license Lotus Notes as their base platform for husiness data services on their networks. The services will include Internet access. IBM bought Lotus Development in June.

Companies with businesses commodity prices in paper and closely tied to economic growth metals have leveled off. That's sank. Of the 30 stocks in the going to affect the bottom line Morgan Stanley cyclical index, Motorola fell 11: to 74%, International Paper dropped I to The Dow Jones industrial average fell 11.56 points, to 4,749.70. Declining issues out-

After a few months' lag, the economic slowdown that oc-Bonds rose after a report curred in the second and this in business in September, allay- earnings at many companies, analysts said.

General Motors and Chrysler fell after the companies reported weaker-than-expected September sales. GM finished down 14 at 45%, while Chrysler dipped 1% to 51%.

Utility shares rose as investors expected falling Treasury bond yields to lower financing costs at such companies. The Dow Jones utilities average of 15 stocks gained 1.18 points, finishing at 216.58.

Transportation stocks suffered after USAir Group said late Monday it may sell itself or form an alliance with AMR Corp., the parent of American Airlines, or UAL Corp., the Concentra, fell 11/2 to 94 after it owner of United Airlines. USAir shares rose 1 to 12%, but those of its potential partners fell. AMR dipped 2½ to 68½, while UAL slid 6½ to 166½.

The Dow Jones transporta-tion index fell 28.79 points, to

Shares in Bankers Trust New York fell 1/4 to 691/4 after a report said that eight additional customers of the bank holding company had been named in sealed documents filed in a lawsuit by Procter & Gamble re-

(Bloomberg, AP)

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## Hints of G-7 Action Bolster the Dollar

Compiled by Our Staff From Dispatches

NEW YORK - The dollar rose across the board Tuesday amid expectations that the world's leading industrial nations would support it.

Concern rose that leading central banks might act soon to boost the dollar rose after Antonio de Sousa, governor of Portugal's central bank, told an interviewer that "there is a greater possibility for concerted intervention than there was some months ago."

Monetary officials of the Group of Seven nations — Britain, Canada, France, Germany, Italy, Japan and the United States - are to gather in Washington this

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Mr. de Sousa's comment prompted "worry there may be preemptive interven-tion by the G-7," said David DeRosa, a director of foreign exchange trading at Swiss Bank Corp. in New York. "After all, it's a central banker talking about it."

Masayoshi Takemura, the finance minister of Japan, said he hoped the finance

Foreign Exchange officials would agree to maintain the dol-

lar's recent climb against the yen. At the least, many traders expect G-7 officials to affirm their April communiqué calling for an "orderly reversal" of the dollar's declines against other major currencies.

"There is clearly an idea that stabiliza-The dollar ended higher against major tion of the dollar is important," Mr. de currencies in New York trading Tuesday. It rose to 1.4390 Deutsche marks, up from

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#### ening the dollar, traders said. "If they don't come out with some state-

High Low Close Prev.

ment or some action to support the dollar," Mr. DeRosa said, "the market's going to lose interest in this story pretty fast."

High Low Close Prev.

#### WORLD STOCK MARKETS

Prices in local currencies.	Material	London	Argentatia 4360 4290 4300 4308 BBV 3780 3790 3765 380 Bonesto 815 809 815 81	1 1194 1194 1194 1194	Ukt O'Sea Bk F 12:30 12:20 12:30 12:30 Wing Toi Holgs 2:44 2:42 2:42 2:45	Historia 1080 1060 1080 Honda Malor 1770 1740 1760	1060 Imperiol Oil 46% 47% 47% 48% 1730 Inco 44% 43% 43% 45%
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## Gemina Shares Dive Amid Fears Of Delay in Deal

Compiled by Our Staff From Dupatches MILAN — Gemina SpA shares took a fresh battering Tuesday as investor alarm grew over a judicial investigation into losses by the investment ompany at the heart of a plan coming from RCS Editori, a to form Italy's second-largest industrial conglomerate.

Analysis, fund managers and traders said that the planned merger of Gemina and Ferruzzi Finanziaria SpA was sure to be

Gemina shares closed down 27 lire, at 719 lire (44.6 cents), a 4 percent loss, after having

#### Morgan Stanley Buys Into Airline Telecoms System

GENEVA — Morgan Stan-ley Capital Partners said Tuesday it would pay \$600 million for a 30 percent stake in SITA Telecommunications Holdings NV, a new commercial unit of a global computer network owned by the world's airlines.

SITA, or Société Internationale de Telecommunications Aeronautiques, announced the formation of the unit at the Telecom 95 conference here, The company, whose network serves 600 airlines, expects sales of more than \$1 billion for 1995, said Claude Lalanne, its director-general.

"We think this company is unique in its global reach," James Hoch, executive director of Morgan Stanley Capital Partners, said.

The unit of Morgan Stanley Group Inc. will provide \$300 million in equity and work with SITA Telecommunications Holdings. It also plans to raise \$300 million in debt financing.

SITA's commercial holding company will market services to multinational corporations other than airlines. SITA already has about 200 such customers. including the Mercedes-Benz AG unit of Daimler-Benz AG and Royal Dutch/Shell Group.

fallen more than 5 percent

A magistrate opened an inquiry after Gemina reported a 340.7 billion-lire first-half loss, periodicals publisher in which it holds a 93 percent stake.

Investigators are thought to be trying to establish when Gemina first knew of the mounting losses at RCS. Gemina had predicted it would break even for the year.

At the root of widespread exasperation in the Italian financial community is a suspicion that Gemina might have known of the losses when it unveiled a controversial plan to merge with

Ferruzzi in early September. A Gemina spokeswoman said the merger, through a share swap, was still scheduled to take place as planned, early in 1996.

"It's clear that the ratio of the share swap between the two companies will be affected," said Attilio Piero Ferrari, director of the investment fund Area Fondi. "That means that it will be delayed for technical reasons, since the accountants who are working out the share swap arrangements will probably have to start all over again."

Gemina has yet to say what the ratio of the stock swap will be. Traders had assumed it would be 1-to-1, but following Gemina's losses, there has been widespread speculation that Gemina shares will be worth much less than those of Ferrizzi.

"Gemina's losses will have a negative effect on the exchange ratio," said Marcello Sallusti of Nomura Research in London. "It helps Ferruzzi shareholders, which are Italy's largest banks, and penalizes Gemina shareholders, which are mostly Italian investment funds."

Market watchers are also angry that investors were given no warning of trouble ahead at RCS, owner of the Milan daily Corriere della Sera, when Gemina went through with a 1,5 trillion lire rights issue in June. If shareholders exercise their

right to opt out of the merger, Gemina must purchase their shares at the average price they traded at over the past six months, or 881 lire per share. (Renders, Bloomberg)

## Belgian Budget Criticized Tax Increases Likely to Slow Economy

**Austria Steel IPO Starts Well** 

VIENNA — Investors snapped up shares of Smith described as "desperate."

Voest-Alpine Stahl AG in its initial public offer-

Austria's state industry holding company. maker, has said demand continu OIAG, offered 9.33 million of its VA Stahl company's production capacity.

By Tom Buerkle International Herald Tribuse

BRUSSELS - Analysis reacted with disappointment to Belgium's draft budget for 1996 on Tuesday, saying the government was relying on tax increases rather than spending cuts to meet the deficit target required for a single European currency.

Prime Minister Jean-Luc Dehaene defended the budget, saying it met the overrid-ing goal of reducing the deficit to the Maas-tricht treaty ceiling of 3 percent of gross domestic product. That was essential to keep Belgium in the running to participate in a single currency in 1999, and to reduce the cost of servicing the country's massive debt, he

Analysts calculated that more than twothirds of the budget tightening would come from increased taxes, including a rise in valne-added tax on most goods to 21 percent from 20.5 percent.

"That is higher than most people expected," said Ellen van der Gulik, chief economist at J. P. Morgan & Co. in Brussels. "They haven't done anything in this budget that changes the public-finance problem in a structural way.

In an acknowledgement that the measures were likely to depress the economy, a central argument of Maastricht critics, the government forecast growth would run at a rate of 2.2 percent in 1996. That is below the 2.5 percent forecast previously by the Organization for Economic Cooperation and Develop-

ing Tuesday, but analysts said Austria's ability to secure domestic backing would make or break its

After only a few hours on the Vienna Bourse,

The subscription period, initially scheduled to

But with shares set at what analysts called a

"In comparison to all other Vienna stocks, the

"It was priced so cheaply that it was bound to

"supermarket price" of 285 schillings (\$28.23),

the successful flotation of V A Stahl came as no

pricing is sensationally cheap," a dealer in Vien-

go well, at least in the short term," Felicity Smith, an analyst at Hoare Govett in London,

said, adding that she had expected a share price of 300 to 350 schillings.

last until Thursday, was closed at the end of

trading Tuesday because of high demand.

shares in the raw steel producer had been over-subscribed three times, Bank Austria, lead man-

most recent privatization.

ager of the offering, said.

surprise.

Ms. van der Gulik was even more pessimis tic, saying she would revise her 1.9 percent growth forecast downward. But Peter Pract, chief economist at Generale Bank, said economic sentiment could actually improve because the government abandoned ideas for a new wealth tax or a general levy to support the social-welfare system.

Finance Minister Philippe Maystadt said the budget did include two reforms with longlasting effect: a reduction in unemploymen benefits for families with a second income and cuts in government payments for medecine. But he said reforms of pensions and family benefits would have to await broad welfare negotiations set for the end of the

By keeping the rise in overall spending down to 1 percent, below the projected annual infla-tion rate of 2.2 percent, the budget will cut government spending as a share of economic outpot to 46.6 percent from 48.3 percent. The tax burden will ease to 43.9 percent of GDP from 44.1 percent.

Assuming the government hits its deficit target, national debt would fall to 131.1 percent of GDP from 134.2 percent this year. Although more than double the Maastricht ceiling of 60 percent, Mr. Dehaene said the budget would start a sustained debt reduction that should qualify Beigium for a single cur-

There was no immediate reaction in markets, where the Deutsche mark remained steady at 20.565 Belgian francs and yields on 10-year bonds were virtually unchanged.

shares at 100 schillings per share, a price Ms.

Ms. Smith said the touchstone of success

Austrian companies due to delayed announce-

ments of disappointing earnings had cost a certain amount of investor confidence, Ms. Smith said.

But an analyst in Vienna said Austrian inves-

As an added inducement, the company has

announced that all its shares are entitled to full

dividends for 1995. The company has said it

hopes to pay a base dividend of 10 percent and a

In August the company announced first-half pretax profits of 1.99 billion schillings and fore-

cast similar results in the second half due to

Peter Strahammer, chairman of the steel-

yearly bonus based on company results,

continued high demand for steel.

block for the stock market, she said,

#### Norweb **Gets New** Offer From U.S. Firms

LONDON - Two Texas companies raised the ante Tuesday in a fight for control of Norweb PLC, the latest target in a series of takeover attempts in Britain's electric industry.

Texas Energy Partners PLC, a joint venture of Houston Industries Inc. and Central & South West Corp., said its bid valued Norweb at £10.85 per share, 10 pence above a rival offer from North West Water PLC.

Analysts said they expected the bidding war to continue, particularly since North West Water is in the same region as Norweb, and could beoefit from buying it more than the U.S. utilities would.

This could go on for a long time," said Chris Perry, an analyst with Charterhouse Tilney Securities. "I think North West Water can afford to go a lot higher, maybe up to £12."

Stock in Norweb rose 5 pence, to £10.83. North West Water shares fell 1 penny, to 588 pence. Texas Energy originally

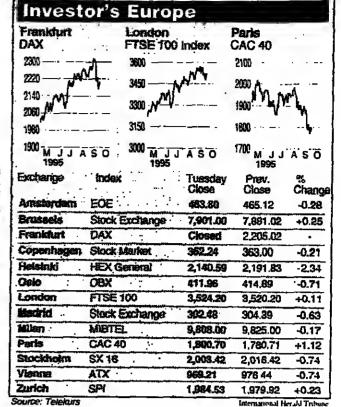
agreed to buy Norweb for £1,70 billion after Norweb rejected a £1.58 billion hospile bid from North West Water earlier in September. On Sept. 28, North West Water raised its offer to £1.72 billion.

"In view of the proximity of the values of the two increased offers," the board of Norwebwould be the domestic investor base backing the said it would "not be recomstock. The Vienna Bourse's inability to attract domestic buyer interest has been a stumbling holders for the time being.

The increased offer by Texas Energy Parmers is the latest de-Recent steep slides in the share price of some velopment in a series of takeover bids for cash-rich British utility companies this year. In just the last month alone, there tors led the buying Tuesday, showing that the privatization had comented domestic support. have been four other bids.

Hanson PLC has agreed to urchase Eastern Group PLC for £2.5 billion, Southern Co. of Atlanta has taken control of South Western Electricity, and Scottish Power PLC is fighting to purchase Manweb PLC.

On Monday, National Power PLC bid \$4.4 billion for Southon Electric PLC in a move that would create a combined generation-and-distribution compamaker, has said demand continued to exceed the ny in England and Wales.



#### Very briefly:

• L'Union des Assurances de Paris SA said first-half net profit fell 6 percent, to 806 million francs (\$163.2 million); the company expects its insurance business to improve but said overall results would depend on market conditions.

• Christian Dior SA said first-half net profit rose 23 percent, to 516 million francs, as sales rose 11 percent, to 13.81 billion francs.

• Telefónica de España SA shares fell 5 pesetas, to 1,640 (\$13.26), as retail investors sold to lock in profit from a discount given by the government in its recent sale of 12 percent of the company. Retail buyers only paid 1,615 pesetas, compared with 1,637 pesetas for institutional investors.

• Iberia Airlines of Spain is close to selling as much as 75 percent of its 83.5 percent share in Aerolinas Argentinas in a move to reduce its debt, according to the Spanish newspaper El Mundo.

· Philips Electronics NV is to launch a service in Britain this month that will offer access to the Internet through its CD-I interactive compact disk player, which plays music, movies and mending either offer to share- games through television sets.

#### Aran Study Disputes Arco Bid

LONDON - Aran Energy PLC said Tuesday that a study it commissioned values its assets at 76 percent more than the \$254 million bid made by its hostile suitor, Atlantic Richfield Co. of Los Angeles.

But analysts dismissed the study, which bases its evaluation on Aran's prospects in a little-explored offshore oilfield in the north Atlantic Ocean, as wild speculation."

The study, by Scientific Software-Intercomp of Houston, values Dublin-based Aran at ing to go by."

277 million punts (\$447.3 million), or 104 irish pence a share, Arco has offered 157 million punts, or 60 pence a share.

Aran has drilling rights in the Atlantic Margin, an area thought to contain some of the richest untapped oilfields in the north Atlantic region but where exploration is just beginning.

"At this stage, it's just wild speculation," said Robert Gil-lon, a petroleum consultant at John S. Herold in Stamford. Connecticut. "They have noth-

## **AMEX**

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#### U.S. STOCK MARKET DIARY

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#### ASIA/PACIFIC

# Japan Expected To Raid Offices Of Daiwa Bank

Compiled by Our Staff From Dispatches TOKYO — Japan's financial authorities plan to raid the Osaka and Tokyo offices of Daiwa
Bank Ltd, this week following
the disclosure last week of a

Toshihide Iguchi, a former
vice president of Daiwa's New Bank Ltd. this week following \$1.1 billion bond trading fraud in New York, press reports said

The reports came a day after the Federal Reserve Bank of New York and the New York state banking department ordered Daiwa to reduce its trading operations and maintain them at a "minimum" in the wake of debacle.

Jiji Press and Kyodo News Service quoted Japanese officials as saying the raids would carried out jointly by the finance Ministry and the Bank of Japan sometime this week.

The raids reportedly are aimed at examining the bank's management systems and uncovering the background to the fraud, which took place over a period of 11 years.

The hank's communications systems between Japan and New York are also expected to ations, a Fed spokesman said. come under scrutiny, the re-ports said, adding that the Os-aka-based bank had already been informed of the impend-

The Finance Ministryrefused to comment on the report. "Such investigations are usually carried out without an announcement. We cannot confirm the report," a spokesman said,

The U.S. complaint, signed by Neil Levin, bank superintendent of New York state, and William Wiles, secretary of the other market-connected opera-Board of Governors of the Federal Reserve System, sai Daiwa's "failure to detect the loss is evidence of an unsafe and unsound condition" resulting from the bank's failure to follow routine monitoring procedures and supervise its ex- ed by bargain-hunting and a late change operations.

The complaint also accused France-Presse reported. Daiwa of violating banking regplations by not immediately re-Forting circumstances sur-In addition, the bank may have Asia-Pacific markets fell,

knowingly submitted a misleading and inaccurate report of

York branch who is charged with altering the bank's records, reportedly admitted to the wrongdoing in a letter to Daiwa's president in July, U.S. authorities said.

But the bank informed regulators only in late September, the Federal Bureau of Investigatioo said.

Mr. Iguchi, 44, was arrested last week and jailed on charges of fraud.

The Fed order said Daiwa Bank's operations in New York should be limited to meeting its payment obligations toward clients and managing its current accounts.

The order targets operations that trade in U.S. Treasury bonds, which Mr. Iguchi used

to engage in speculation. Darwa must also provide daily written reports on its oper-

Daiwa Bank released a brief statement acknowledging the Fed's actions. "We are doing our best to restore confidence in our bank both at home and abroad," President Akira Fujita said. "We receive these directives with solemnity and will

swiftly obey the contents." Separately, the Ministry of Finance has ordered Japanese banks with branches overseas to examine their in-house management of currency, securities and tions, an official said.

(AFP, NYT, Bloc

■ Shares Close Higher Japanese share prices closed 2.3 percent higher Tuesday, with the Nikkei index supportsurge in futures prices, Agence

The leading barometer of the Tokyo Stock Exchange rose Forting circumstances sur-403.15 points to finish at rounding the loss to authorities. 18,142.99, while most other

## Falling Prices Fail to Lift Spirits Fear and Caution Hold Back Japanese Consumers

By Sandra Sugawara Washington Post Service

TOKYO - In Akihabara, a hustling hive of stores and sidewalk stalls that offer every consumer electronic product imaginable, wide-screen TV sets are selling for \$1,200 these days, about \$200 less than a year ago. Stereo prices have dropped by 22 percent and VCRs by 12

In Tokyo department stores, something similar is going on. Lipstick, for example, is down from \$50 to \$35 a tube. And at the upscale Sports Connection fitness club, the required \$4,000 security deposit has been cut by half.

Housing? It's the same story. New condominium owners in the Tokyo suburb of Kawasaki thought they were getting a bargain last year when they pur-chased small units for \$430,000. Last month, a new building across the street began advertising similar units for \$310,000.

Prices are falling all over Japan and people have a term for it: kakaku hakai or "price destruction." Tokyo's consumer price index declined 0.5 percent in Au-

In a land of \$30 pizzas, \$60 melons and \$100 jeans, one would expect a national shopping spree to begin.

But it has not happened. Many people

fear for their jobs and are saving as much as they can. Those who have money and confidence in their jobs are reluctant to buy now because they expect prices to go

"I think it is not worth owning a condo if you cannot sell it later," said Hirohisa

toring school, adding, "I am cautiously looking for one whose value will go up.' Indeed, many in Japan, economists and

consumers alike, see the combination of falling prices and continued reluctance to cuts, more jobs lost and so on. huy as threatening efforts to end their country's four-year recession.

"If the prices go down too much, the economy overall will stop growing, so that's a problem," said Kaoru Fueki, 33, a salesman at a securities firm.

High domestic prices have long been the cornerstone of Japan's export-driven economy. Rigged to favor industry over consumers, the system was designed after World War II to build companies that could catcb up with competitors in more advanced countries. Ordinary Japanese had to pay high prices, but the system also gave them one of the world's lowest unemployment rates.

Now, price deflation is stashing into the industrial profits that made Japan into world's second-largest economy. Such Japanese fixtures as lifetime jobs, low unemployment and generous benfive years as companies scramble to cut

will take at least five years, or even a decade. If we look into the 21st century, this is probably good. But in the process,

Yamaguchi, 33, who owns a private tu-left massive overcapacity. With the economy in recession, demand is down, putting downward pressure on prices. When people still do not buy, the further drop in demand means more production

> The price decline has been sped by the appearance of American-style discount stores as the economy bas opened up somewhat to foreign trade and consumers try to stretch their yen.

> On weekends, huge traffic jams often form outside the entrance to discount stores such as Daikuma, which has a chain of about 20 stores in the suburbs of Tokyo. Gap Inc., the U.S.-based chain of clothing stores, meanwhile has opened a shop in the Ginza district with prices comparable to those in the West and is attracting large lunchtime crowds.

Some companies, moreover, have found a silver lining in consumers' reluctance to buy: They have gone into the business of advising on how to profit

from declining prices.

Take K.K. Halifax Associates, an international real-estate management conefits may fall by the wayside over the next cern whose business in the boom years centered on buying and selling property costs, ecooomists say.

"This is a very severe change, the kind of transformation that only takes place once every half-century," said Susumu Taketomi, managing director of the Industrial Bank of Japan. "This process the centered on buying and selling property in Tokyo. When the company, seeing its business drying up in 1991, came up with the idea of helping lenants bargain for rent cuts, "We were told, 'You don't do business like that in Japan. It's rude," James R. Fink of Halifax said.

But soon, pressures were leading renters to demand cuts. Clients began slashing rents, and suddenly it became the way one does business in Japan, Halifax's Prices are falling for a classic textbook main business these days: conducting reason: The collapse of the 1980s boom rent-reduction negotiations.

#### Investor's Asia Hong Kong Singapore Tokyo Hang Seng Straits Times Nikkei 225 20000 9500 9000 **6500** MJJASO Exchange Close Close Change Hang Seng 9,724.98 +0.83 Straits Times 2,110.40 2,120.19 -0.46 All Ordinaries 2.132.00 2,137.70 -0.27 Tokyo Nikkei 225 18,142.99 17,739.84 +2.27 Kuala Lumpur Composite 977.24 984.12 -0.70 1,296.32 1,289.96 +0.49 Bangkok Seout Composite Index Closed 975.79 Taipei Stock Market Index 5.035.79 5,045.62 -0.19 Manila 2.517.68 2.629.21 -0.44 Composite Index 487.80 490.56 -0.56 NZSE-40 2,116.59 2,107.43 3,485.18

#### **Very briefly:**

Vletnam expects growth of 9 percent to 10 percent annually the next five years, fueled by exports and foreign investment. Prime Minister Vo Van Kiet told the National Assembly.

ADC Telecommunications Inc. of the United States and His tachi Telecom Inc. formed a tong-term alliance covering sales. marketing and support of Hitachi's telecommunications products in North America, Mexico, and the Caribbean; financial details

 Fujitsu Ltd. will announce Friday an alliance with Lexmark International Inc. of the United States to market color inkjet printers in Japan.

 Mitsukoshi Ltd. of Japan plans to open three department stores in Taiwan in the next three years through its joint venture with the Taiwan insurer Shing Kong; the venture already has two stores in Taipei and one in Kaoshiung.

 Pioneer Electronic Corp. plans to launch two new compactdisk players and a mixer over the next two months aimed at the professional and amaieur disk-jockey market.

Daiwa Securities Co. will begin trading securities listed on the Philippine Stock Exchange on Oct. 23 through a joint venture with Development Bank of the Philippines.

France dooated about \$3 million to add or upgrade 6,000 telephone lines in Cambodia, bringing the country's total to 20,075 lines, or about ooe for every 500 people, a Cambodian telecommunications official said.

Thailand's consumer index rose 6.2 perceot in September from a year earlier, the highest monthly rate this year,

Australian business conditions slowed in the three months eoded in August, the Chamber of Commerce and Industry said. Keoetech Corp. of the United States has agreed with the government of Tamil Nadu state in India to generate 300 megawatts of electricity using windmills and is

looking for other partners in the country. South Korea will lend Burma \$16.8 million for an electric power distribution project, the state-owned newspaper New Light

#### Taiwan Venture Funds Offer Head Start

**Bloomberg Business News** 

TAIPEI - You missed the last hightech rally in New York. You were left in the dust in Tokyo. Now you are sure potential abounds in Taiwan, but how can you make sure you buy the right stocks in time? Buy them before they are offered to the

One way to do that is to put money into Taiwan's venture-capital funds, Compared with purchasing stocks traded oo the Taiwan Stock Exchange, the funds are wide open to foreigners, and the payoffs can be huge.

You can earn even larger returns if you

Co., a unit of Hambrecht & Quist Inc. Venture-capital funds aim to reward in-

vestors with better-than-average profits in exchange for risking money on companies with relatively unproven track records. The funds seek our private, profitable companies with bright futures that need cash. By buying a stake in these companies before they go to the stock market, the funds get in oo the ground floor.

The venture capitalists have plowed more than half of their money into Taiwan's budding high-technology companies, oot just because the world oeeds more of their can invest in successful companies earequipment but also because Taipei has eased be closed until t
lier," says David Chung of H&Q Taiwan the rules on taking these companies public. for seven years.

"Taiwan's high-tech companies have been some of the world's best investments in recent years," said Su Shih-jong, director of the Taipei Venture Capital Association, an industry group.

The average return at Taiwan's 28 ven-

ture capital funds last year was about 15 percent, with some funds earning more than double that

But of course there are substantial risks involved in betting oo capital-hungry companies. In addition, there is a catch for local and foreign investors who cash in gains. Under local rules, Mr. Su said, funds cannot be closed until they have been in operation

#### New Hope for Ming Pao Tokyo Panel Advises Breakup of NTT

sponsored panel called on the inner-city telephone networks Posts and Telecommunications to other carriers. The move was Ministry to dismantle Nippon considered a gambit by NTT to Telegraph & Telephone Corp.

ter the company's stock surged on news it planned to move into the international phone-services market.

competition as the major reason telephone services. The stock to hreak up the monopoly. Telephone calls between different (\$319.20), to close at 880,000. regions of Japan are sometimes so expensive that it is cheaper to use an overseas telephone carrier and route calls through the stressed that the company had

of impending shifts of policy.

years has been under pressure to ed more freedom to take part in break up and open up its services infrastructure projects in Asia.

'It is old-fashioned to septo competition because of unhappiness with its high prices. But NTT executives con- international basis," the reptended that the report over- resentative said. "We have not

"The report is very, very negative about our efforts to open local-area networks, which will promote competition," said an NTT spokesman. Hideki Ohmichi.

JVC Plans

Factory in

TOKYO - A government- ber that it planned to open its head off pressure on the gov-The announcement came af- ernment to break up the com-

NTT shares soared Tuesday on news of a request for a revision of the law that prohibits The report cited the need for it from offering international

Another NTT representative United States.

In Japan, findings of such government-sponsored studies market, although Mr. Ohmichi are often presented as a notice said NTT might do so once reg-of impending shifts of policy. said NTT might do so once reg-ulatory restrictions were re-The company for several moved. He said NTT also want-

arate services on a domestic and looked the efforts the company officially decided whether to had made to bring those prices enter the global market, but if the door is open, we may think

about it. Some analysts said dividing up the company into local and long-distance units might be made a condition of allowing NTT to enter the international

"I expect the government would allow NTT to enter the international telecommunications market if it is decided to break up the company," said Toshiho Satoh, an analyst at UBS Securities.

But it is still uncertain whether the government will actually decide on breaking up NTT or not."

competition for the development of the country's telecommunications and information

monopoly on regional commu-nications services formed a bottleneck preventing growth of the domestic telecommunications industry and that dividing up the company would allow for lower telephone rates and deregulation of Japan's telecommunications market. NTT said the report had been

deregulation.

At least one Japanese business leader was hesitant about possible benefits of a

pensive step that might oot nec-

The report said the company should be divided into longdistance and regional communicatioo coocerns to step up

industry.
It said NTT's virtual

prepared without a thorough discussion of ways to promote

the At a news conference urging restructuring of the Japanese

tive, the head of the Japan Association of Corporate Executives said be was not sure the moves should include breaking up the telephone monopoly. He described that as an ex-

essarily improve competition. The three companies that currently offer international phone service in Japan — Kokusai Denshin Denwa Co., International Digital Communications Inc. and International Telecom Japan Inc.-are

banned from offering domestic services. (AP. Knight-Ridder, Reuters)

HONG KONG - The sale for the rest of it. of a 35.9-percent stake in Ming Pao Enterprise Corp. to the Malaysia-based investor Tioog Hiew King had analysts hoping Tuesday that the troubled Hong Kong newspaper publisher might have seen the end of its

troubles. The former chairman and major shareholder, Yu Pun-hoi, announced Monday that he would sell more than 128 million shares at 3.85 Hong Koog dollars (50 U.S. ceots) each to Mr. Tiong.
After the sale, Mr. Tiong will

own 46 percent of the company

"I think it would be quite a good thing," Anne Fokstuen of HG Asia said of the sale, "the primary reason being that there's been so much uncertainty for the company in the

Mr. Yu resigned last October after a long-ago criminal coo-viction came to light. In August, auditors began investigat-ing a Ming Pan loan to an unnamed Chinese company.

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California TOKYO — Victor Co. of Japan is to build a CD-ROM factory near Sacramento. California, to keep pace with rising demand for the disks used to store computer data, music and

video games, a company spokesman said Tuesday. Victor, better known as JVC. will announce the site and value of the investment Wednesday in California, said the spokesman, who asked not to be named. Production should start in the fall of 1996, he said.
The CD-ROM plant would be 1900 in the United States to The County and the United States to The County and the United States to The County and the County an

ROM disks and audio CDs. Sales of CD-ROM disks are expanding because of the boom in personal computer sales, the

The disks are also used in

spokesman said.

video-game machines.

States, Its Tuscaloosa, Alabama, factory, which began pro-duction in 1986, makes CD-

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#### **SPORTS**

#### Bills Top **Browns on** Late Kick

The Associated Press CLEVELAND -- The nohuddle offense and the Buffalo Bills are very much alive.

That's the offense we shine on," Jim Kelly said Monday after he drove Buffalo to the winning field goal in the closing seconds of a 22-19 National Football League victory over the Cleveland Browns. "That's the offense I love. That's the offense that carried us to four Super Bowls in the past."

Buffalo, which had little success trying a more conventional approach at the start of the season, spent most of the game in the hurry-up — its trademark during a run of four straight Super Bowl appearances.
Kelly looked as comfortable

as ever, particularly when it mattered. Starting at his own 26 with the game tied and less than four minutes to play, he hit Russell Copeland with a 20-yard pass, then let Thurman Thomas take the ball into field-goal range with runs of 4, 4, 8 and 18 yards.

The drive set up Steve Christie for a 33-yard attempt, which on this night was anything but a sure thing. Christie had already missed a 22-yard attempt and an extra-point try, and his first chance at the winning kick also sailed to the left.

But the Browns, trying to worry him, called timeout before the Bills got the play off, and that gave Christie another opportunity. He nailed it, with five seconds left.

Kelly, who came into the game having hit less than 42 percent of his passes, hit 27 of 34 for 256 yards, including TDs of 14 yards to Justin Armour and 41 yards to Andre Reed.

The pass to Reed with 6:30 left should have giveo Buffalo a 20-16 lead, but Christie missed the extra point. The Browns capitalized, tying it at 19 when Matt Stover kicked his fourth field goal on their next pos-



Cleveland's Derrick Alexander bursting away to score on a 69-yard punt return. But Buffalo had the final say, 22-19.

SIDELINES

America starting Nov. 8.

awareness of AIDS.

NBA Sets All-Star Voting Abroad

Another five million ballots will be distributed in the NBA's 29 arenas the same day. Balloting concludes Jan. 12.

TAIPEI (AP) - Health officials said Tuesday they were

Taiwan May Bar Magic Johnson

#### Bulls Acquire Rodman

DEERFIELD, Illinois — The Chicago Bulls, figuring they were missing a strong rebounder who could make them a champions again, have found one - the game's best. But will Dennis Rodman bring more trouble and headaches

with him when he joins the team this week? "It's risk-reward as you go through this kind of thing," the Bulls coach, Phil Jackson, said Monday after the Bulls acquired Rodman from the San Antonio Spurs for Will Perdue. "Some-

times life gets really boring, and you need to spice it up."

Rodman will do that, He'll not only grab 17 rebounds a game but will do it in an assortment of colors - hair colors, that is. Orange, green, red, blond. He'll be sporting as many earrings as he wants, and tattoos, too.

The Bulls can handle all that. But showing up late, missing practices, taking his shoes off and sitting on the sideline floor during a game — the Bulls hope not to see that from Rodman, who's making \$2.5 million this season.

Rodman, 34, has led the NBA in rebounding the last four

seasons, averaging 17.7. His career averages are 12.5 re-bounds and 8.2 points.

## Last Act of a Victim and Star International Herald Tribune ONDON — Albert Johanneson, a delicate ground so long as he had the gift. ground so long as he had the gift.

acraftsman of the wing who thrilled thousands for a decade, died in solitude last week.

His body was found Friday by policemen who entered his tower block flat in Leeds, England. It may have been there for two days but, though Johanneson was only 55, the death certificate will read "Natural Causes."

That is an official lie. Albert Johanneson, born black in South Africa, was a man, a star, who was born and died a victim of apartheid. He was ill at ease in the spotlight of fame.

Articulate mainly with a soccer ball Rob at his feet, he moved with

quick, wispy control. No one tutored Albert, and few could work out the mechanics, the improvisation nature put into him. Albert could trick most white men he played against. Yet he remained socially subservient to the end.

Discrimination conditioned him. He aspired to nothing more than being a cobbler, a mender of shoes in Johannesburg. And though he was lifted from that by an ability to put boot to ball, the upbringing crippled his self esteem.

Many Englishmen and women, hlind to his

color and adoring of his class, tried to befriend and care for him. Though an inoffensive man, Albert never let it happen. He slipped out of fame's decade, out of the circle of stardom. He became intermittently a hobo, a recluse wandering the canal wharfs of Leeds.

His social stiffness was more than shyness. His marriage failed, and few now know where Norma, his Jamaican-born wife, and their two

daughters went.

The former family home in a desperate Leeds area was boarded up. From time to time, when the Leeds United team he graced held reunions, peo-ple tried to invite him. When be could be found, he might promise to turn up, but those were promises diluted by alcohol and methylated spirits.

NEW YORK (AFP) — Fans around the world will select the lineups for next year's National Basketball Association All-Star Ultimately, his death had the same pitiable ring, the suspicion that perhaps it was a release, as that of Garrincha, the little bird of three Game under an expanded voting procedure announced Tuesday. as that of Garrincha, the little bird of three Ten million ballots will be distributed in more than 2,100 Foot Brazilian World Cups who similarly perished around life's half time a dozen years ago. Locker shoe stores in Hong Kong, Australia, Europe and North

arrincha, so named after the native Brazilian Uhird he hunted in childhood, came to soccer with a withered leg, the legacy of polio. He turned that impediment into a tool of unorthodoxy with which to bend the flight of the ball, to swerve away from defenders.

considering whether to allow Magic Johnson, who has the AIDS virus, to visit Taiwan with his All-Star basketball team Oct. 30 to abandoned his wife and seven daughters, passed example of color blindness. through alcoholic institutions, and for two days

Albert has gone. But he after his death went unidentified.

Taiwan bars entry of people who have major contagious diseases, including the virus which causes AIDS. But Chang Po-But whatever led Garrincha - alias Manoel Francisco dos Santos - lo that end it cannol ya, director general of the Department of Health, said Johnson have been apartheid. Brazil, long before he per-formed in the side of Pelé, Vava, Zagalo, was Rob Hughes is on the staff of may be allowed in if he can convince the government he will raise

Johanneson, by contrast, was on the threshold of manhood before he dreamed of lootball. He was recommended to Leeds by an African school teacher who saw him kick a ball for the first time at 18 and marveled at the uninhibited innocence. From 1960 to 1969, Johanneson played 194

games for Leeds, scoring 67 goals and setting up many more. He was the first black immigrant to play in a Wembley Cup Final; he scored five times in his eight European appearances. Fans recite his goal on Easter Monday, 1964, against Newcastle United: "Our Albert," they say, "danced with the ball. He sidestepped three of them, saw the keeper

coming, and chipped it into the net.

Belief, next to talent, is the sportsman's triumph. Johanneson could not summon it consistently. Some insinuated that he was too timid to impose his flair, but Billy Bremner, the Leeds skipper of those days, recalled: "Albert had no confidence. He could play, he was bloody quick, and Bobby Collins could someonics get him up. get him going. But it was as if Albert couldn't believe it was happening to him, as if he thought a black man wasn't entitled to be famous."

South African apartheid had its English abe tors. There were spectators who baited Joha neson with vile Zulu chants, fullbacks w kicked him because they thought black use lacked courage.

The stigma snick to Johanneson, After a series I of leg injuries, he slipped down to lower division soccer with York City, and succeeding blackswere branded cowards.

Slowly, the awareness dawned that black athletes were not exactly falling behind in power events. Slowly, soccer managers woke up to the folly of stereotyping, and perhaps saw it as a weakness of the white mind.

Now, as Albert Johanneson is laid to rest in a pauper's grave, the game has turned full circle. Leeds a couple of seasons ago took two young players — Phil Masinga and Lucas Radebe from Soweto and tried to recreate the Johanneson years. The jury is still out on their progress. Radebe has suffered injuries, Masinga has flat-tered to deceive. But while they, the Johanneson apprentices, are on the fringe, a new and expensive

Leeds hero has center stage.

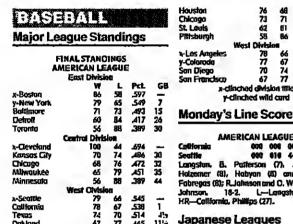
The club paid £3.4 million to hire Tony Yeboah, a Nigerian who had met racism while playing for Eintracht Frankfurt in Germany. Yeboah is England's current sensation.

Big, strong and fearless, he scores, almost every week, goals of breathtaking quality. Leeds Like Johanneson, Garrincha was a broken United is building a multimillion-pound comwing when it came to the sporting after-life. He mercial enterprise off the broad back of its latest

Albert has gone. But he left his mark, he opened the door, and the only thing he leaves on the conscience of observers like me is the fact that we publicize his last act. He would have

#### Rob Hughes is on the staff of The Times

#### SCOREBOARD



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NHL PRESEASON Monday's Results Ifalo 2

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CRICKET THIRD ONE-DAY INTERNATIONAL Sel Luniu vs. Publiston sday, în Rovralpindi, Publiston Sri Lanka Innings: 184-6 (37.4 overs)

> TRANSITIONS BASEBALL

American League
TEXAS—Sent Scatt Podsednik, pathelder, to
Profes to complete the trade for Bobby Witt.
phore.
TORONTO—Announced Galen Class, pilching TOWN 10 - Ambrowers of the Ballor, 1st base cooch; and Dennis Holmberg, bullpen couch, with not be referred. Moved bench cooch care Terrace, to bullpen cooch. Named Mel Queen, Willie Upshow and Alfreda Griffin cooch-

National League CHICAGO—Extended contract of Jim Riggie-man, manager, through 1997 season, Related

Tony Muser, third base coach; Dan Radiso

oper, NEW YORK—Assigned the contract of Don Porence, pitcher, outright to Norfoli, IL PHILADELPHIA--Sent Kevin Eister, infled-en; Gary Varsho, outfielden; and Pout Fletcher, pitcher, outright to Scranton-Willes-Barre, IL

Notional Basketball Association
CHICAGO—Renounced the rights to Pele Myers, guard, and Lany Krystrawick, forward,
LA. CLIPPERS—Signed Brent Barry, guard,

3-year contract.
MILWAUKEE—Signed Voshon Lenard. guard to 1-year contract.

AUNNESOTA—Agreed to ferms with Kevin

MINNESOTA—Agreed to terms with Kevin Garnett toward, an 3-year controct.
PHOENIX—Signed Chris Carr. guard.
SAN ANTONIO—Signed Sean Elliott and Carl Herrera. forwards, to multilyear contracts, and Doc Rivers, guard, and Greg Anderson and Brad Lahaus, forward-centers.
FOOTBALLL
National Feotball League
ARIZONI—Walved Donryl Hardy, insebucker.
Signed Outs Maumalanga. defensive lineman.
to the active raster and Lance Scott, offersive Riceman to the practice squad.
INOLANA POLIS—Released Mike Cofer, kicker.

NOT ?

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NAMEDIA—Assignment et a. Transa and Dar-Lamphe, center, and Povel Traka and Dar-Van Impe, defensemen, to Baltimore, AHL LUFFALD—Assigned David Cooper, de-

NEW JERSEY-Slaned Mortin Brodour, godie, to 3-year contract,
N.Y. ISLANGERS—Recalled Bob Beers, determemon, from Solt Lake, IHL, and Dan Plante
and Andrews Johansson, tonwards, from

PITTSBURGH-Sent Jeff Christian, forward. and Bill Armstrong, defensement to Cleveland of

ST. LOUIS—Traded Guy Corbonneau, center, to Dallas for Poul Broten, right wing, Acquired Fred Knijscheer, center, from Boston for Rick Zombo, defenseman.

TORONTO—Traded Warren Rychel, right wing, to the Colorado Avolanche for future considerations. Assigned Brandon Corrvery, center, and Kent Manderville, left wing, and Jornie Howard, defenseman, to SI. John's, AHL.

VANCOUVER—Assigned Mike Fountain, positiender, John Normesmikov, defonseman; John McIntyra, centerspad Rod Stevens. Mott Rucky and Larmie Bohonos, forwards, to Syrucuse, AHL.

WASHINGTON—Assigned Ron Tugnutt, goaltender, and Andrew Burnett and Greg Pankewicz, forwards, to Portland, AHL, Looned

BUT THIS WOULD BE ONE

LESS LEAF YOUR NEED TO COLLECT LATER.

THAN I NEED PUGHT NON.

Norm Botherson, center, to Comwoll, AHL. WINNIPEG—Signed John Fraser, left wing, Released Terry Yake, center, Assigned Rob Murray, Center, to Springfield, AHL. COLLEGE
BIG SOUTH CONFERENCE—A

letence in two years.
S.W. ATHLETIC CONFERENCE—Suspend-

ed Cardell Jones. Alcom State football coo two games (Sept. 30 and Oct. 14) for recruiting contacts and fined university 53 BYU-Suspended Itula Mill, wide receiver games for honor code violations.
COLUMBIA—Named Charles Aliana assis

IOAHO STATE-Pe

NEW MEXICO STATE—Placed the men's TENNESSEE-Announced Alico Dunk, bos ketball guard, has transferred to Signed Rod Oelmonica, baseb

Frunk Haith, men's assistant basketball coach, so he con take a similar position at Penn State.

VANOERBILT—Announced researation of

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SOMEHOW, IT'S ALWAYS RIGHT NOW UNTIL IT'S LATER

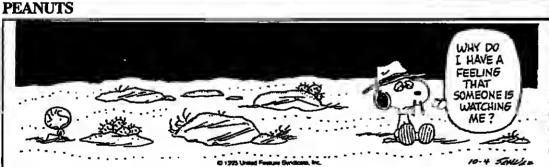
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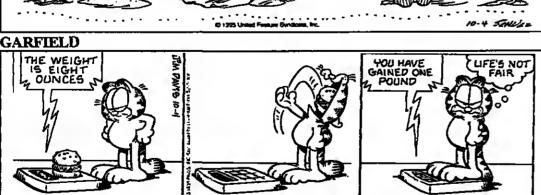


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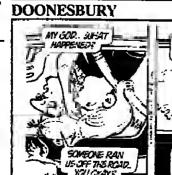
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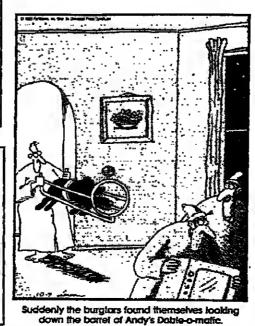
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RIDICULOUS





THE FAR SIDE







# To Love Baseball

By Thomas Boswell Washington Post Service

WASHINGTON — No matter what your opinion on eight-hour doubleheaders in July or labor negotiations that make the polar ice cap look like its moving at light speed, there's only one response to baseball in October. You got to dig it the most.

If you love baseball, obviously the postseason is heaven. You're psyched to see Greg Maddux, wearing an oxygen mask, short-circuit the synapses of Dante Bichette. Larry Walker and Andres Galarraga in that mile-high joke ballpark in Denver. You saw those Indians score 17 runs on closing day, so you figure they're ready to turn Fenway Park into an outdoor pinball arcade. But even if you're out of love with the game, this part of the

baseball year is still so good, so much intense than the rest, that if you miss it, you're a chump. After the frigations joh he did on the Angels, you don't want to see Randy Johnson pitch with his heart rate at 150

and his adrenalin flowing like a high-test gas pump? Yeah, right. The Big Unit could be the first man to fan 21 and maim 21 in the same game. Have you ever seen a third-base coach give signs and administer last rites?

For 11 months a year, it's permissible - pretty boring, but permissible — to indulge in cocktail party chitchat about how Baseball Is In Decline. But, in October, now that we actually have an autumn with baseball, you've got to hush up and enjoy the fireworks. The game itself — oot baseball the discussion topic — is on display at the moment. And it's never, not in 127 years, been

more explosive or unpredictable. What have we got on display? Just about every major star in the sport. If you listed a 25-man all-star team of the most charismatic players in the game, perhaps only a handful — like Cal Ripken, Frank Thomas and Barry Bonds — are missing. Basically, with an eight-team postseason format, the huge majority of the most

appealing players in the sport are on the stage.

There II be moments when the goofy Baseball Network will be switching like a berserk video game from an Albert Belle tater to a Barry Larkin twin killing to a Roger Clemens rocket to a Raul Mondesi peg to the plate. Many have mocked the idea of having four games in progress simultaneously during this week's first round of play, with constant cut-away highlight shots of "other

games in progress. We've even got Major Market Mania. For an appetizer (since they may not be around long enough to partake in the main meal), we've got both the New York Yankees and the Los Angeles

Dodgers. What's October without Yanks and Bums? We've got Don Martingly in the first playoff series of his career. He even hit a home run Sunday to help New York clinch the wild card. It's delightfully a pure measure of how long George Steinbrenner has screwed up the Yankees that The Don has played in more than 1,800 games and not one of them has really mattered.

The Yankees have a longshot chance to go the World Series. You need two arrogant starting pitchers, a closer who throws bullets and some veteran hitters who aren't scared of the spotlight. Say hello to havid Cone, Jack McDowell, John Wetteland, Wade Boggs, Paul O'Neill, Reuben Sierra and Mattingly. The '85 Royals, '87 Twins and '88 Dodgers were worse.

Speaking of Dodgers, this seasoo's Angelenos have Hideo Nomo, the most fun pitcher to watch since Mark (The Bird) Fidrych. And he's pitching to Mike Piazza, who's so ludicrously gifted that he plays at a level matched in the last 40 years by only one catcher - Johnny Bench. Piazza's production per at bat in his first three seasons is almost identical to Roy Campanella's. Watch Piazza hit. Could this career 322 batter swing any harder, could he be any more mortally certain of the precise location of the baseball, if it were perched stationary on a tee?

This postseason has a vast range of flawed but appealing characters who need all the help they can get. The infant Rockies, in their third year of existence, have the worst earned run average in the National League. As for the patchwork wild-card Red Sox, they've made the most errors in the American League and have only one starting pitcher with an ERA under 4.00; unfortunately, that ace is knuckleballer Tim Wakefield, who's spent the last month getting shellacked.

Maddux has won his last 18 decisions on the road — the all-

time record. But what will he do on Tuesday against a Rockies team that has given him one of his two defeats in a 19-2 season? What if he gets hit in the leg by a fluke line drive and gets beaten, as happened against the Phillies with the permant on the line in 1993? Then, what will all his records be worth?

Cleveland may have more 300 hitters than Murderers Row (six to five), plus four solid starters, the game's premiere reliever and the best winning percentage of any team since 1954. But what if Wakefield's knuckleball mesmerizes them into a team funk?

wakeneld's knuckieball mesmerizes them into a team funk?

Yes, finally, after a two-year wait, it's that time again. Remember, one night the score can be 15-14 and the next 1-0. Or you can be one strike away from the world title and, sure enough, they'll hit it right to Bill Buckner. Randy Bush will probably drive in the only run of the seventh game of the Series in the 10th imning. Get ready. It's going to come after you, night after night — real baseball, processor baseball. Den't format to be comical.

baseball, postseason baseball. Don't forget to be cynical.

Face it. You might as well give up. You haven't got a chance.

It's October. And baseball always wins.

## Now Is the Season Johnson and Mariners Fell Angels to Win AL West

The Associated Press

SEATTLE - With their future in Seattle at stake, the Mariners and Randy Johnson put a little more pressure on the Washington state legislature by wrapping up the American League West title.

"This year was so important

to baseball in Seattle, ' said Manager Lou Piniella. 'You can win division titles in other years. But this is a key year to keep baseball in this town by getting a new stadium built.

Johnson pitched a three-hitter, struck out a dozen and walked only one as the Mariners beat the California Angels, 9-1, on Monday to claim the first division title in their 19-year history.

A Kingdome crowd of 52,356 screamed from Johnson's first pitch to his last pitch

No. 126 — in a game that figures to have a big impact with the state's politicians, who are facing an Oct. 30 deadline from the Mariners' owners.

Faced with losses of \$30 million this season and \$67 million in the 31/2 years they have owned the team, the owners have said they will put the Mariners up for sale at month's end unless Governor Mike Lowry and lawmakers approve a plan to finance a new, outdoor seball stadium with a retractable roof.

Johnson, a 6-foot-10 lefthander with a menacing stare and an even more menacing 98mph fastball and slider, got the Mariners to their one-game playoff with the Angels.

And he carried them into the playoffs for the first time with a shoulders all year, and this was roommate in Indianapolis in first baseman J.T. Snow that



The Seattle Mariners swamping Randy Johnson, who pitched a three-hitter to stifle the Angels, 9-1, and win the title.

masterful performance. The no exception," Piniella said. 1988, singled sharply through Angels were shut out until Tony Phillips led off the California ninth wich his 27th homer when the score was 9-0.

A jubilant Piniella embraced Johnson after watching him eliminate a team that led Seattle by 13 games on Aug. 2.

"He's proved over and over again why he's the best pitcher in this league and why he deserves the Cy Young Award."

Johnson, who pitched a nohitter for the Mariners against Detroit in 1990, was perfect for 2/3 innings Monday. Then 'We've been riding Randy's Rex Hudler, his minor-league

The Mariners got an RBI single from Vince Coleman in the fifth inning, but the Angels were still in the game going into the seventh, trailing only 1-0.

With the bases loaded and two outs, the Mariners' shortstop, Luis Sojo, hit a ball past

wound up in the Angels' bullpen for three RBIs. Sojo then came home on a Langston for a 5-0 Seattle chance?

The Mariners added four runs in the eighth off the bullpen. Yankeesin a best-of-5 series be- be ready to play."

ginning Monday night. With Johnson likely able to pitch only one game of the sethrowing error by Mark ries, do the Mariners have a

The Playoffs

DIVISION SERIE

Seattle (Basio 10-8) at New York (Cone

NATIONAL LEAGUE

geles (R.Mortinez 17-7). Aflanto (Moddur 19-2) et Colorado (Ritz 11-11).

Seturday, Oct. 7 x-Colorado et Atlante

x- Los Angeles et Onclonet Sunday, Oct. 8

Seattle at New York

x-Cleveland of Bosto

"I don't mean to sound like Sparky Anderson, but the Yanthe eighth off the bullpen.

After the game, the Mariners kees have a huge advantage,"

Piniella said. "They're rested left for New York to play the and sitting at home. But we'll

## The Playoffs: A Bit of Old, a Bit of New But Reaching the Postseason Is Only the Beginning

By Murray Chass New York Times Service

NEW YORK - The Seattle Mariners, in a rare playoff for first place, won their way into baseball's postseason party for the first time in their 19-year

The Cleveland Indians, whose 100 victories in a 144game season represented a remarkable achievement, will play a postseason game Tuesday night for the first time since in 41 years.

The Colorado Rockies have reached the playoffs faster than any of the other II expansion teams. The Yankees, the franchise with the most World Series championships in their resume, have ended their longest postseason drought since they began winning pennants in 1921.

For the Atlanta Braves, though, their presence in the National League division series against the Rockies marks their fourth consecutive appearance in the NL playoffs. They didn't make it last year, but then neither did anyone else.

The Mariners, the Indians, the Rockies and the Yankees, not to mention the Cincinnati Reds, the Los Angeles Dodgers and the Boston Red Sox, are happy to be here. Not that the Braves aren't, but this week

isn't enough. Nor would next about are we going to have any week, the League Champi-kind of celebration," Glavine onship Series, be sufficient.

isfactory for the Braves, they we've done this. This isn't what oot only have to reach the it's about. But in the end, there World Series for the third time are a lot of guys in here who in four postseasons, but they haven't been through that and also have to win it. That's be- it's oot fair to them to shut them cause they didn't win it in any out from that feeling so you go into October.

In 1991, the Braves lost to the Minnesota Twins in seven games, falling 1-0 to Jack Mor-ris's seven-hit shutout. They went six games with the Toronto Blue Jays in 1992, losing the last game, 4-3, on Dave Winfield's two-run double in the 11th inning. In 1993, Philadelphia short-circuited the Braves' return to the World Series, beating them in six games in the NL championship series.

"We won our division and that's great, but it's not what we said Tom Glavine, the want. Braves' senior starting pitcher.
"We want to win the World Series. The excitement hasn't been the same to this point because we've accomplished this

already. As the Braves, whose 90 victories were eclipsed only by the Indians, neared the NL East title, the veterans among them discussed clinching protocol.

"There was a lot of talk

said. "A lot of guys felt the For this postseason to be sat- same way. We've been here,

> At the same time, though, in the midst of the celebration Sept. 13. Glavine and his fellow veterans provided perspective for the newer players.

"We all made that pretty clear the night we clinched," Glavine said. "You go around. shake guys' hands and say we've had a great year, we're where we want to be right now. hut this is only one of four steps so let's not get too excited about where we are This isn't the end; this is just the beginning of where we want to get so let's keep that in mind."

The first stop on the Braves'
World Series championship ifinerary is Denver. It was there that the Braves clinched the division championship after losing two straight to the Rockies for the first time.

They return with Greg Maddux and his 1.63 earned run average starting the three-offive-game series for them. The Jim Thome (25), Paul Sorrento Braves, whose .250 batting av- (25) and Eddie Murray (21). Braves, whose .250 batting average is the league's second lowest, will fece Kevin Ritz, whose 11-11 record makes him the only pitcher Don Baylor had in double digits.

The pairing pits the league's best pitching staff (3.44 ERA, 1,087 strikeouts) against its most prodigious offense (.282, 785 runs, 200 home runs).

In the other NL series, the Reds play in Los Angeles, sending Pete Schourek, a surprising game winner, against Ramon Martinez, who with 17 victories leads the Dodgers' staff.

sive punch is provided by Mike Piazza, Eric Karros and Raul Mondesi, have the second-best pitching staff but the worst defense. Ron Gant, Reggie Sanders and Barry Larkin will

The Indians were so clearly the best AL team, people can't home-field advantage instead of playing the first two games at home, then the rest in Boston. But no field has been a disadvantage for the Indians. Besides having the best home record, 54-18, they had the best road record, 46-26.

If they have anything working against them, it's that this is their first time in the playoffs and they carry the weight of 40 years of negative history.
Wade Boggs, the Yankees'

third baseman, who played in three playoffs with the Red Sox, remarked generally Monday that "you don't know what to expect when it's your first." The Indians have the AL's

most potent offense, led by Albert Belle, whose 50 home runs were nearly one-fourth of the team's 207. The Red Sox pitchers will be hard pressed to stifle Belle and his band of bombers — Manny Ramirez (31 homers).

Worse for the Red Sox's prospects, two of their top three starting pitchers have struggled recently. After dazzling hitters with his knuckleball and amassing a 14-1 record and 1.65 ERA, Tim Wakefield staggered through his last 10 starts, compiling a 2-7 record and 5.60 ERA in those outings.

Erik Hanson, who will start the second game after Roger Clemens pitches Tuesday, had a 13-4 record and 3.76 ERA, but in his last six starts, he had a 2-I record and a 6.25 ERA.



Randy Johnson, triumphant against California, was set to take on the Yankees in New York on Tuesday night.

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7 Tanks up

a Musical eights

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**ACROSS** 1 National park in 6 "Reversal of

11 Black shade

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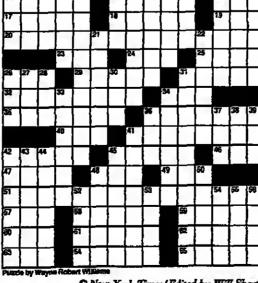
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O New York Times/Edited by Will Shortz.

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UNISYS

By Russell Baker

NEW YORK —I am turning nicate. The old me recoiled wl over a new leaf. Giving up people said "communicate." my old stick-in-the-mud ways. Kissing the past goodbye. So long, you old past, you. I

am going modern. Starting today I want to do nothing ever again that is not as up-to-date as the erators to fill the hours when telemarketing call I just re-

It was a cure for baldness they were telemarketing. At two minutes past 2 o'clock in the afternoon. Talk about the glories of living up to date! Your old granddaddy never got a phone call at 2.02 P.M. offering him a bargain in a brand new head of hair, did he now?

head of hair till he died. But if dv. You were born 50 years too personal communication. soon for the scalp-enhancing

benefits of telemarketing."
Me too. Don't need it. But it's good knowing it would have been there for me if I had

These sentences here. Not complete, these sentences. That's because they're modem sentences. Saying goodbye to

I want to fax things, I want to downsize,

I want to cut a deal worth billions. Sell out to Disney. I want to pull down \$100 million like Ted Turner for selling out to Time Warner.

that'll give me the incentive to invest my \$100 million in other husinesses. Businesses that will make new jobs for all the people I downsized.

I want to send E-mail. Because it's fast, Immediate. The immediate way to communicate. The old me recoiled when

Didn't know what communicating was. Thought it was just a lot of noise generated because everybody suddenly had powerful new noise genthey would otherwise have had nothing to do but think.

What a mossback. The old me, I mean. Gone now, though. Now I want to communicate just like everybody else.

Want to fax. Want to send Email. Want to leave messages on voice mail. Messages on oth-Mine didn't. He didn't need er people's phone-answering it either, because he bad a full machines. Want to tell them to phone my answering machine he had needed it, it would have and communicate about when been: "Tough buns, Granddad- and how we can enjoy inter-

I want to communicate interpersonally. Want to leave a message on my own phone-answering machine.

I want to phone somebody on radio and tell my problem. Tell the whole radio world: "I'm really terrifically satisfied with my life these days. What's wrong with me?"

I want to drive around in an \$80,000 German convertible, those old-fashioned sentences and a \$50,000 English safari with subject, predicate and all truck, and a Detroit pickup that. So long, you old sentences, truck named Clyde with tires you. Because I want to be where eight feet in diameter, and a gun rack in the back window, and a

six-pack on the seat. I want to be courted at lunch by ruthless dynamos of the entertainment world and get called away on my pocket cellular phone. Want to appear in the nude on the cover of Vanity I want a tax cut. Something Fair. Want Avedon to photograph me looking ghastly for The New Yorker.

I want, want, want, want Oh, all the lovely nowness! New York Times Service

# One Right Move: Carl Franklin's Winding Road

By Bernard Weinraub

OS ANGELES - It has been a long, arduous journey for Carl Franklin, a journey in which the 46year-old movie director and former actor teetered for years on the edge of financial disaster, endured harsh personal ordeals and remained committed to a career that seemed to be going nowhere.

"Just starting to come out of it," he said the other day with a laugh.

The comment is a hit of an understatement. His latest and biggest

film, "Devil in a Blue Dress," starring Denzel Washington as Easy Rawlins, the main character in the mystery novels of Walter Mosley, opened to strong reviews last week.

The film, which follows "One False Move," his acclaimed thriller

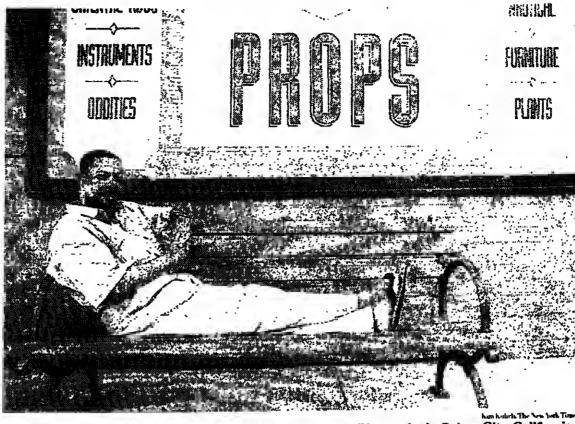
about three Los Angeles cocaine dealers who flee to an Arkansas town, has placed Franklin in the top tier of It delights him that his emergence

has been so sudden that, when "One False Move" was released in 1992, most studios were unaware that he was black. In fact he is a rarity in Hollywood: a black man who has been offered films without racial

"Most of the stuff that has come to me has been mainstream and not black material," said Franklin, a for-

"I've gotten action stuff, I've gotten dramas, I've gotten quirky art projects. I've been in touch with Geena Davis about projects, with Dustin Hoffman, with Warren Beatty, with Willem Dafoe."

especially for dark, elegant films, is unquestioned. In "Devil in a Blue Dress," which he adapted from the Mosley novel, Rawlins, who has been bought a little house, who's estabfired from his joh and has bouse payments to make, finds himself drawn the American dream. into a weh of blackmail, murder and sleazy city politics.



Carl Franklin, director of "Devil in a Blue Dress," on the Sony Pictures lot in Culver City, California.

are black, and Franklin thoroughly identifies with them.

"I love film noir, but this film is really social realism married to film noir," he said, sipping a late afternoon cappucino in an empty, outdoor Franklin is not boasting. His talent, café. "It's about people I know, people I grew up with, a guy, Easy Rawlins, who's a veteran of World War II. lished a kind of superficial version of

"Then he loses his job and gets Chandler, with overtones of "Chinatown," Roman Polanski's classic and there sall this dirty laundry of the never, ever, goes after the obvious."

L.A. noir. The big difference in this movers and shakers. It opens his eyes. film is that many of the key characters and he manages to navigate these waters, coming out reasonably moral-

Iy and physically intact. Washington decided he wanted to work with Franklin immediately after

seeing "One False Move."
"I had wanted to play Easy Rawlins for a while," the actor said, "and then I saw 'One False Move' and I said to myself, 'This guy Carl Franklin is right.' The film was just different. It was scary. It was odd. There was a certain realism about it. but it was also surreal.

Washington called Franklin "a reintroduced into the subterranean al actor's director, maybe because he The film's antecedents are the nov- world where the American dream tru- has acted." He went on: "He gets els of James M. Cain and Raymond Iy exists. He gets introduced into a under the skin of the actors. He knows

Franklin said that in his early life in the blue-collar shipyard town of Richmond, California, he had been surrounded by struggling and re-silient black men like Easy Rawlins.

Franklin is the son of a brick mason who died suddenly, before he was and was barely able to work. He at-Berkeley in the 1960s, intending to Miss Julie.

where he played minor roles in "Cymbeline" and "Timon of Athens" for Joseph Papp's Shake-

in several plays at Lincoln Center and at the Arena Stage in Washington.

But he was constantly broke, and living in New York left him uneasy and lonely. He returned to California, doing stage work and some televi-

"I did them to pay the bills. I kept getting really disillusioned with acting, but I needed those jobs because I was married, I had two children, three

Man Just

with my stepdaughter.

By the mid-1980s Franklin was, he acknowledged, at loose ends. He had been divorced once, and his second marriage was collapsing. He made plans to produce and write a film that resulted in his mortgaging and losing

In 1986, in a desperate attempt to stay in the business and learn to write and direct. Franklin applied to the American Film Institute. There were stories I wanted to tell," he said. He earned a master of fine arts degree in directing at the film institute, and began working as a feature director for Roger Corman's Concorde Films.

They called me on a Thursday and asked me to turn in a treatment by Monday, something that had to be shot in the Philippines," Franklin recalled. He spent five months directing the movie, about the Vietnam war. "I won't tell you the name of it," he said with a smile.

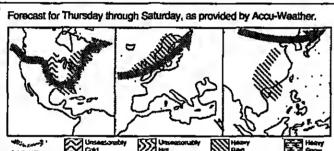
Returning to Los Angeles, he completed his thesis film, "Punk," about a black, fatherless youngster who is terrified of a molester. The film drew the attention of Jesse Beaton, an independent producer who became Franklin's partner.

In its first weekend, "Devil in a born, and a cleaning woman who was partially blinded by laundry solution office, behind "Seven" and "Halloween: The Curse of Michael Mytended the University of California at ers." It was a disappointment for Franklin and Tristar Studios, where become a lawyer or teacher, but stum- the film was made, "Somehow the hled into acting when a teacher asked response in the theaters is not conthim to read for a role in Strindberg's mensurate with the amount of people Miss Julie." seeing it, "he said, "It's an adult film.
In 1971 he moved to New York, not an action film. Our hope is that mature audiences will go to see it. Maybe it'll huild.'

He laughed. "You never know speare in the Park. He also appeared about the movie business, do you?

#### WEATHER

# 25/77 12/53 24/75 19/86 18/64 7/44 24/75 12/53 18/84 12/53 18/84 12/53 18/84



North America

Asia 31 ABB 25 ATT 1 32 ABB 24 ATS 51 18 ABB 25 ATS 18 18 ABB 25 ABB 2

Latin America

#### **PEOPLE**

N industrialist who lost his parents to A cancer donated \$100 million toward a cancer institute in the largest single financial contribution ever to U.S. medical research and the second-largest to a university. Jon M. Huntsman Sr., 58, donated the funds to the University of Utah's Huntsman Cancer Institute.

Keanu Reeves has no desire to get married. "I have friends who have made the leap but it is not for me." the 31-year-old star of the box office hit "Speed" told Women's Own magazine. "My parents iii up when I was young and I have seen nothing to recommend marriage. The only woman I see regularly is my sister Kim."

President Clinton, paying tribute to the arts, named 12 Americans to receive the 1995 National Medal of Arts. The list includes entertainer Bob Hope, poet Gwendolyn Brooks, painter Roy Lichtenstein. cborcographer Arthur Mitchell, soprano Licia Albanese, composer David Diamond, architect James Ingo Freed, actors Ossie Davis and Ruby Dee, bluegrass mu-



Keanu Reeves: No wedding plans.

sician Bill Monroe and philanthropists Gerald and Iris Cantor ... Winners of the Charles Frankel Prize in the Humanities were also announced and include scholar William Ferris, author and broadcaster

Charles Kuralt, author and illustrator David Macanlay, historian David Mc-Cullough, and singer-composer and historian Bernice Johnson Reagon.

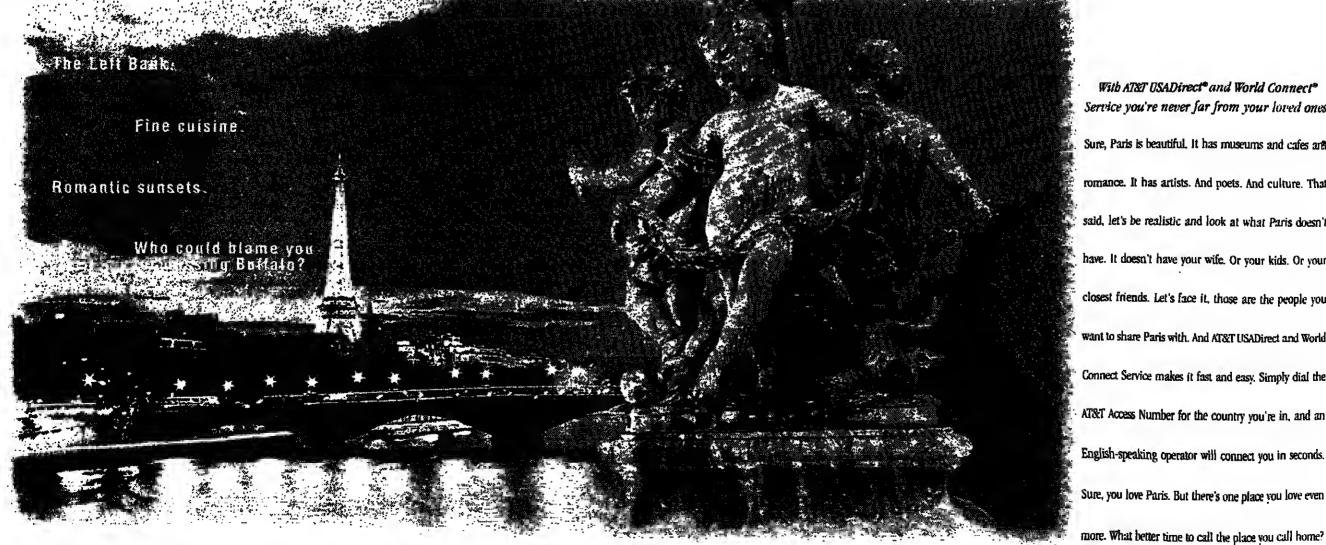
Donors who contribute \$500,000 to the controversial memorial to Franklin Delano Roosevelt (Should he be depicted in a wheelchair? Why isn't Eleanor wearing her trademark fox boa?) will get their names inscribed on a Recognition Wall near the memorial, slated for completion in 1997. For the record, FDR himself wanted

nothing showier than a small stone marker

to be set between the U.S. Capitol and the

National Archives, where it stands today.

Trigger's taxidermist-treated pose won't change, but the Roy Rogers-Dale Evans Museum is getting a \$1-million face-lift. The museum, which displays such items as Pat Brady's Jeep Nellybelle and the remains of both Trigger and Buttermilk, will be the cornerstone of RogersDale USA, a family retail and education-emertainment attraction 90 miles northeast of Los An-



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